

# 平成24年3月期 第3四半期 決算概要

## Summary of Financial Results for 3Q FY March 2012 Total (Apr.-Dec.)

株式会社DTS  
DTS Corporation

### ■損益計算書 P/L

		連結 Consolidated						単独 Non-consolidated					
単位:百万円 Units:JPY Million		金額 Amount	売上比 Ratio to Sales	前年同期比 Change	YoY Diff	計画比 Forecast Change	Vs. Forecasts Diff	金額 Amount	売上比 Ratio to Sales	前年同期比 Change	YoY Diff	計画比 Forecast Change	Vs. Forecasts Diff
売上高 Net Sales	41,588	100.0%	96.8%	△ 1,365	96.0%	△ 1,728		25,137	100.0%	96.8%	△ 820	97.3%	△ 705
システム System	25,479	61.3%	97.5%	△ 651	96.1%	△ 1,030		17,431	69.3%	95.8%	△ 764	96.2%	△ 683
オペレーション Operation	9,468	22.8%	100.8%	72	98.7%	△ 125		7,470	29.7%	100.2%	14	100.4%	26
プロダクトその他 Products etc	3,176	7.6%	80.6%	△ 767	82.4%	△ 679		235	0.9%	77.0%	△ 70	83.1%	△ 47
情報サービス IT Services	38,124	91.7%	96.6%	△ 1,346	95.4%	△ 1,835		25,137	100.0%	96.8%	△ 820	97.3%	△ 705
人材サービス Staffing Service	3,463	8.3%	99.5%	△ 18	103.2%	106		—	—	—	—	—	—
売上原価 Cost of Sales	35,605	85.6%	95.4%	△ 1,711	95.8%	△ 1,562		21,141	84.1%	93.1%	△ 1,563	95.3%	△ 1,043
売上総利益 Gross Profit	5,982	14.4%	106.1%	346	97.3%	△ 165		3,996	15.9%	122.8%	742	109.2%	338
販売費及び一般管理費 SG&A Expenses	4,315	10.4%	98.6%	△ 59	94.6%	△ 246		2,313	9.2%	99.9%	△ 1	94.3%	△ 140
営業利益 Operating Income	1,667	4.0%	132.1%	405	105.1%	80		1,683	6.7%	179.2%	744	139.8%	479
営業外収益 Non-Operating Income	83	0.2%	42.7%	△ 112	107.6%	5		162	0.6%	96.3%	△ 6	129.0%	36
営業外費用 Non-Operating Expenses	5	0.0%	44.0%	△ 7	—	0		0	0.0%	—	0	—	0
経常利益 Ordinary Income	1,745	4.2%	120.8%	300	105.2%	86		1,845	7.3%	166.6%	738	138.8%	515
特別利益 Extraordinary Income	5	0.0%	—	3	—	5		18	0.1%	—	18	—	18
特別損失 Extraordinary Losses	69	0.2%	74.3%	△ 24	280.7%	45		2	0.0%	1.5%	△ 180	364.0%	1
税引前四半期純利益 Income Before Income Taxes	1,680	4.0%	124.3%	328	102.9%	46		1,861	7.4%	201.4%	937	140.1%	532
法人税等 Income Taxes	1,050	2.5%	143.9%	320	131.5%	251		874	3.5%	195.0%	426	159.5%	326
少引前四半期純利益 Income Before Minority interests in Net Income	630	1.5%	101.3%	7	75.5%	△ 204		—	—	—	—	—	—
少数株主利益 Minority interests in Net Income	37	0.1%	40.0%	△ 56	48.1%	△ 40		—	—	—	—	—	—
四半期純利益 Net Income	592	1.4%	112.2%	64	78.4%	△ 163		986	3.9%	207.5%	510	126.4%	205

### Net Sales

[96.8% YoY]

Orders for the System from industries other than the financial sector increased, while the financial sector was experiencing a period of slower orders for large projects. Sales of the Products were sluggish, mainly reflecting the impact of the March 11 earthquake at the beginning of the term under review.

**System:** Sales declined, reflecting a fall in the number of orders for large development projects for the financial sector, which showed especially strong demand in the same period of the previous fiscal year, despite strong orders for system development projects for the services and manufacturing industries.

**Operations:** Sales rose, as customer cutbacks in operating costs, mainly through greater in-house production, began to ease, and new operating projects were acquired.

**Products and other:** Sales declined, reflecting the effects of the earthquake, despite stronger demand from cloud computing-related companies.

**Staffing service:** Sales remained almost unchanged year on year, reflecting the impact of active sales promotion that focused on presenting plans and proposals, despite the continued severity of the business environment, including the cancellation of staffing agreements in anticipation of the introduction of a revised Worker Dispatch Law.

[96.0% vs. initial plan]

Sales underperformed the initial plan, as demand for IT investments did not recover to the level initially anticipated.

### Gross Profit

[106.1% YoY]

The gross margin improved, mainly given fewer unprofitable projects (especially on a non-consolidated basis) and an improvement in the profitability of projects linked to greater productivity. ((Consolidated) margin for the same period of the previous fiscal year: 13.1% -> Margin for the period under review: 14.4% (+1.3 pt))

[97.3% vs. initial plan]

The gross profit slightly underperformed the initial plan, given slow sales that failed to match the plan. The gross margin reached the level initially planned.

((Consolidated) planned margin: 14.2% -> Actual margin: 14.4% (+0.2 pt))

### Operating Income

[132.1% YoY]

Income rose significantly with the improvement in the gross margin.

[105.1% vs. initial plan]

Income exceeded the initial plan, reflecting an improvement in the gross margin and a reduction in SG&A expenses.

### ■受注 Orders

		連結 Consolidated						単独 Non-consolidated					
単位:百万円 Units:JPY Million		金額 Amount	構成比 Share	前年同期比 Change	YoY Diff	金額 Amount	構成比 Share	前年同期比 Change	YoY Diff	金額 Amount	構成比 Share	前年同期比 Change	YoY Diff
受注高 Order Volume	33,984	100.0%	98.9%	△ 374	100.0%	18,371	100.0%	102.6%	467	—	—	—	—
システム System	23,282	68.5%	98.0%	△ 467	85.2%	98.8%	△ 190	—	—	—	—	—	—
オペレーション Operation	4,253	12.5%	115.4%	566	13.4%	141.2%	717	—	—	—	—	—	—
プロダクトその他 Products etc	3,179	9.4%	80.5%	△ 771	1.4%	81.0%	△ 59	—	—	—	—	—	—
情報サービス IT Services	30,715	90.4%	97.9%	△ 672	—	—	—	—	—	—	—	—	—
人材サービス Staffing Service	3,268	9.6%	110.0%	298	—	—	—	—	—	—	—	—	—
受注残高 Order Backlog	12,545	100.0%	101.4%	168	100.0%	100.8%	65	—	—	—	—	—	—
システム System	8,010	63.9%	104.3%	327	71.4%	105.8%	307	—	—	—	—	—	—
オペレーション Operation	3,498	27.9%	92.1%	△ 300	27.7%	88.6%	△ 278	—	—	—	—	—	—
プロダクトその他 Products etc	56	0.4%	155.8%	20	0.9%	206.4%	36	—	—	—	—	—	—
情報サービス IT Services	11,564	92.2%	100.4%	47	—	—	—	—	—	—	—	—	—
人材サービス Staffing Service	980	7.8%	114.0%	120	—	—	—	—	—	—	—	—	—

### ■エンドユーザー別売上高 Net Sales by End Users

(単独、システムおよびオペレーション Non-consolidated, System and Operation)

		単独 Non-consolidated					
単位:百万円 Units:JPY Million		金額 Amount	構成比 Share	前年同期比 Change	YoY Diff	金額 Amount	構成比 Share
金融 Finance	8,967	36.0%	88.0%	△ 1,226		—	—
運輸通信 Communications	6,594	26.5%	98.0%	△ 137		—	—
サービス Services	5,343	21.5%	109.6%	467		—	—
その他 Other	3,997	16.1%	103.8%	146		—	—
うち製造 Manufacturing	1,875	7.5%	134.0%	476		—	—
うち公共 Public	532	2.1%	52.2%	△ 486		—	—
システム+オペレーション System and Operation	24,902	100.0%	97.1%	△ 750		—	—

### Finance

The industry was experiencing a slowdown in large development projects. Sales related to city banks and integration projects increased.

### Services

Sales increased to a broad range of customers.

### Transportation & Communications

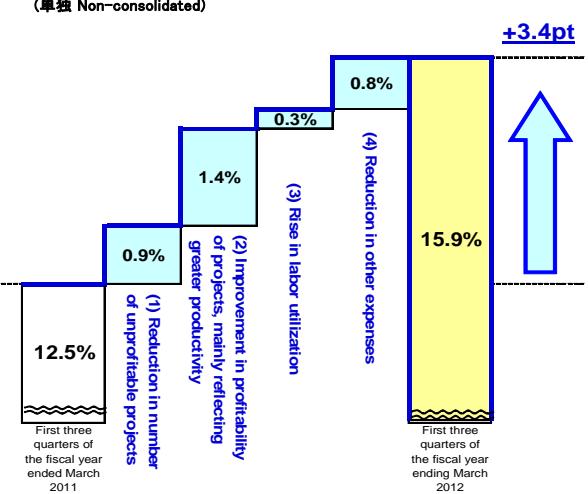
Sales increased in the air transport industry, but frontline sales were down.

### Other

Sales in the manufacturing industry were strong, but were sluggish in the public sector.

### ■売上総利益率 Gross Profit Margin

(単独 Non-consolidated)



平成24年3月期 第3四半期 決算概要(グループ会社)  
Group Company Results for 3Q FY March 2012 Total (Apr.-Dec.)

株式会社DTS  
DTS Corporation

単位:百万円  
Units:JPY Million

社名 Company name	売上高 Net Sales					営業利益 Operating Income					
	金額 Amount	前年同期比 YoY Change	Diff	計画比 Vs. Forecasts Change	Diff	金額 Amount	売上比率 Ratio to Sales	前年同期比 YoY Change	Diff	計画比 Vs. Forecasts Change	Diff
データリンクス DATA LINKS Corporation	6,008	97.7%	△ 143	98.3%	△ 101	145	2.4%	82.0%	△ 31	84.3%	△ 26
デジタルテクノロジー DIGITAL TECHNOLOGIES Corporation	4,205	88.1%	△ 568	89.7%	△ 480	49	1.2%	-	90	53.3%	△ 43
FAITEC FAITEC Corporation	3,373	101.3%	42	102.4%	78	△ 65	△1.9%	-	△ 400	-	30
日本SE JAPAN SYSTEMS ENGINEERING Corporation	2,988	88.1%	△ 405	100.3%	7	66	2.2%	34.8%	△ 124	113.2%	7
九州DTS KYUSU DTS Corporation	969	144.6%	298	101.5%	14	26	2.7%	-	28	97.5%	0
総合システムサービス SOUGOU SYSTEM SERVICE Corporation	724	103.0%	21	97.0%	△ 22	△ 152	△21.0%	-	△ 26	-	△ 39
MIRUCA MIRUCA Corporation	302	101.2%	3	98.4%	△ 4	8	2.8%	67.6%	△ 4	134.4%	2

注釈 Notes:

各社単独の数値であり、すべてを合計しても連結の数値とは一致しません。

Figures for each company are on a non-consolidated basis, so the total does not equal consolidated figures.

データリンクスの計画は当社の予想であり、データリンクスの公表値ではありません。

The Forecasts of DATA LINKS Corporation is our expectation, and no value of making public of DATA LINKS Corporation.

平成24年3月期 業績予想  
Forecasts for FY March 2012

株式会社DTS  
DTS Corporation

連結 Consolidated

単位:百万円 Units:JPY Million

	平成24年3月期 1Q 1Q FY 12/3				平成24年3月期 2Q 2Q FY 12/3				平成24年3月期 3Q 3Q FY 12/3				平成24年3月期 4Q(計画:通期計画-3Q累計) 4Q FY 12/3 (Forecasts : FY 12/3 Forecasts minus 3Q Total Results)				平成24年3月期 通期(計画) FY 12/3(Forecasts)		
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. 1st-Half (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	13,853	100.0	98.0	22.9	14,346	100.0	95.6	23.7	13,387	100.0	97.0	22.1	18,911	100.0	121.6	31.3	60,500	100.0	103.4
システム System	8,060	58.2	102.0	21.4	9,064	63.2	92.2	24.0	8,353	62.4	99.5	22.2	12,220	64.6	122.2	32.4	37,700	62.3	104.3
オペレーション Operation	3,293	23.8	101.2	25.1	3,131	21.8	101.9	23.9	3,043	22.7	99.2	23.2	3,631	19.2	109.1	27.7	13,100	21.7	103.0
プロダクトその他 Products etc	1,336	9.6	73.6	25.7	986	6.9	105.5	19.0	853	6.4	71.5	16.4	2,023	10.7	177.2	38.9	5,200	8.6	102.3
情報サービス計 IT Services	12,690	91.6	97.8	22.7	13,182	91.9	95.3	23.5	12,251	91.5	96.8	21.9	17,875	94.5	123.6	31.9	56,000	92.6	103.8
人材サービス Staffing Service	1,163	8.4	99.8	25.8	1,164	8.1	99.6	25.9	1,136	8.5	99.0	25.3	1,036	5.5	95.8	23.0	4,500	7.4	98.6
売上原価 Cost of Sales	11,906	85.9	96.2	23.2	12,373	86.2	96.0	24.1	11,325	84.6	93.9	22.0	15,794	83.5	120.0	30.7	51,400	85.0	101.8
売上総利益 Gross Profit	1,947	14.1	110.2	21.4	1,972	13.8	93.0	21.7	2,062	15.4	118.0	22.7	3,117	16.5	130.7	34.3	9,100	15.0	113.4
販売費及び一般管理費 SG&A Expenses	1,519	11.0	98.0	25.1	1,385	9.7	98.4	22.9	1,410	10.5	99.4	23.3	1,734	9.2	128.2	28.7	6,050	10.0	105.7
営業利益 Operating Income	427	3.1	196.6	14.0	587	4.1	82.3	19.3	652	4.9	198.6	21.4	1,382	7.3	133.9	45.3	3,050	5.0	132.8
営業外収益 Non-Operating Income	41	0.3	57.7	59.5	15	0.1	16.6	21.7	27	0.2	83.3	38.7	△ 13	△ 0.1	-	-	70	0.1	33.5
営業外費用 Non-Operating Expenses	2	0.0	52.2	12.6	1	0.0	32.1	9.2	1	0.0	53.6	8.0	14	0.1	430.7	70.2	20	0.0	119.1
経常利益 Ordinary Income	466	3.4	163.9	15.1	601	4.2	75.1	19.4	677	5.1	189.3	21.9	1,354	7.2	130.0	43.7	3,100	5.1	124.6
特別利益 Extraordinary Income	0	0.0	-	-	5	0.0	160.5	-	0	0.0	0.0	-	△ 5	△ 0.0	-	-	0	0.0	0.0
特別損失 Extraordinary Losses	3	0.0	14.4	19.4	43	0.3	89.8	218.7	22	0.2	120.6	111.6	△ 49	△ 0.3	-	-	20	0.0	11.7
税引前純利益 Income Before Income Taxes	462	3.3	179.5	15.0	562	3.9	74.6	18.3	655	4.9	192.6	21.3	1,399	7.4	145.0	45.4	3,080	5.1	132.9
法人税等 Income Taxes	189	1.4	104.6	14.1	308	2.2	95.8	23.0	551	4.1	243.6	41.2	289	1.5	86.6	21.6	1,340	2.2	125.9
少引前純利益 Income Before Minority Interests in Net Income	273	2.0	356.3	15.7	253	1.8	58.7	14.6	103	0.8	90.9	5.9	1,109	5.9	176.1	63.8	1,740	2.9	-
少数株主利益 Minority interests in Net Income	21	0.2	93.1	15.4	△ 4	△ 0.0	△ 13.5	△ 3.1	20	0.2	52.7	14.6	102	0.5	304.3	73.1	140	0.2	109.4
純利益 Net Income	251	1.8	470.0	15.7	258	1.8	64.5	16.1	82	0.6	110.8	5.2	1,007	5.3	168.8	63.0	1,600	2.6	142.3

単独 Non-consolidated

	平成24年3月期 1Q 1Q FY 12/3				平成24年3月期 2Q 2Q FY 12/3				平成24年3月期 3Q 3Q FY 12/3				平成24年3月期 4Q(計画:通期計画-3Q累計) 4Q FY 12/3 (Forecasts : FY 12/3 Forecasts minus 3Q Total Results)				平成24年3月期 通期(計画) FY 12/3(Forecasts)		
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. 1st-Half (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	8,015	100.0	100.1	22.1	8,833	100.0	91.9	24.4	8,289	100.0	99.3	22.9	11,062	100.0	117.1	30.6	36,200	100.0	102.2
システム System	5,354	66.8	100.4	21.0	6,243	70.7	88.0	24.5	5,833	70.4	101.1	22.9	8,068	72.9	120.1	31.6	25,500	70.4	102.4
オペレーション Operation	2,581	32.2	99.6	25.3	2,510	28.4	103.6	24.6	2,378	28.7	97.5	23.3	2,729	24.7	104.5	26.8	10,200	28.2	101.3
プロダクト Products	78	1.0	95.1	15.8	79	0.9	91.2	15.9	76	0.9	56.7	15.3	264	2.4	220.6	53.0	500	1.4	117.5
情報サービス計 IT Services	8,015	100.0	100.1	22.1	8,833	100.0	91.9	24.4	8,289	100.0	99.3	22.9	11,062	100.0	117.1	30.6	36,200	100.0	102.2
売上原価 Cost of Sales	6,847	85.4	97.8	22.2	7,359	83.3	88.6	23.9	6,934	83.7	93.8	22.5	9,658	87.3	120.8	31.4	30,800	85.1	100.3
売上総利益 Gross Profit	1,167	14.6	116.4	21.6	1,474	16.7	113.5	27.3	1,355	16.3	142.2	25.1	1,403	12.7	96.8	26.0	5,400	14.9	114.8
販売費及び一般管理費 SG&A Expenses	810	10.1	101.2	25.3	736	8.3	98.2	23.0	765	9.2	100.3	23.9	886	8.0	124.3	27.7	3,200	8.8	105.7
営業利益 Operating Income	356	4.4	176.7	16.2	738	8.4	134.6	33.5	589	7.1	311.8	26.8	516	4.7	70.1	23.5	2,200	6.1	131.1
営業外収益 Non-Operating Income	121	1.5	102.0	75.9	13	0.2	77.9	8.7	27	0.3	85.4	16.9	△ 2	△ 0.0	△ 14.9	△ 1.5	160	0.4	86.9
営業外費用 Non-Operating Expenses	0	0.0	-	0.2	0	0.0	-	0.8	0	0.0	134.6	1.4	9	0.1	-	97.6	10	0.0	-
経常利益 Ordinary Income	477	6.0	149.0	20.3	751	8.5	132.8	32.0	616	7.4	279.3	26.2	504	4.6	67.0	21.5	2,350	6.5	126.3
特別利益 Extraordinary Income	13	0.2	-	-	4	0.1	-	-	0	0.0	0.0	-	△ 18	△ 0.2	-	-	0	0.0	0.0
特別損失 Extraordinary Losses	0	0.0	0.0	-	2	0.0	-	-	0	0.0	0.0	-	△ 2	△ 0.0	△ 841.7	-	0	0.0	0.0
税引前純利益 Income Before Income Taxes	491	6.1	164.9	20.9	753	8.5	134.3	32.1	616	7.4	950.0	26.2	488	4.4	64.9	20.8	2,350	6.5	140.1
法人税等 Income Taxes	122	1.5	120.5	12.2	320	3.6	130.8	32.1	431	5.2	423.2	43.2	125	1.1	40.7	12.5	1,000	2.8	132.3
純利益 Net Income	369	4.6	187.7	27.4	432	4.9	137.0	32.1	184	2.2	△ 494.5	13.6	363	3.3	81.5	26.9	1,350	3.7	146.5

**参考：平成23年3月期 決算概要**  
**References : Financial Results for FY March 2011**

株式会社DTS  
DTS Corporation

**連結 Consolidated**

単位:百万円 Units:JPY Million

	平成23年3月期 1Q 1Q FY 11/3					平成23年3月期 2Q 2Q FY 11/3					平成23年3月期 3Q 3Q FY 11/3					平成23年3月期 4Q 4Q FY 11/3					平成23年3月期 通期 FY 11/3			
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	14,142	100.0	118.0	48.5	24.2	15,009	100.0	113.0	51.5	25.7	13,802	100.0	118.1	23.6	15,549	100.0	100.0	26.6	58,503	100.0	111.4	14,142	100.0	111.4
システム System	7,906	55.9	-	44.6	21.9	9,831	65.5	-	55.4	27.2	8,393	60.8	-	23.2	9,998	64.3	-	27.7	36,130	61.8	104.3	7,906	55.9	104.3
オペレーション Operation	3,256	23.0	-	51.4	25.6	3,072	20.5	-	48.6	24.2	3,067	22.2	-	24.1	3,327	21.4	-	26.2	12,723	21.7	111.3	3,256	23.0	111.3
プロダクトその他 Products etc	1,814	12.8	-	66.0	35.7	935	6.2	-	34.0	18.4	1,193	8.6	-	23.5	1,141	7.3	-	22.5	5,085	8.7	354.2	1,814	12.8	354.2
情報サービス計 IT Services	12,977	91.8	-	48.4	24.1	13,840	92.2	-	51.6	25.7	12,653	91.7	-	23.5	14,467	93.0	-	26.8	53,938	92.2	113.6	12,977	91.8	113.6
人材サービス Staffing Service	1,164	8.2	-	49.9	25.5	1,169	7.8	-	50.1	25.6	1,148	8.3	-	25.2	1,082	7.0	-	23.7	4,564	7.8	91.2	1,164	8.2	91.2
売上原価 Cost of Sales	12,374	87.5	116.7	49.0	24.5	12,888	85.9	108.8	51.0	25.5	12,054	87.3	116.9	23.9	13,164	84.7	101.2	26.1	50,481	86.3	110.3	12,374	87.5	110.3
売上総利益 Gross Profit	1,767	12.5	127.5	45.4	22.0	2,121	14.1	147.6	54.6	26.4	1,747	12.7	127.2	21.8	2,385	15.3	94.0	29.7	8,022	13.7	119.1	1,767	12.5	119.1
販売費及び一般管理費 SG&A Expenses	1,549	11.0	104.2	52.5	27.1	1,407	9.4	111.2	47.6	24.6	1,419	10.3	100.5	24.8	1,353	8.7	96.4	23.6	5,726	9.8	102.9	1,549	11.0	102.9
営業利益 Operating Income	217	1.5	△ 215.3	23.3	9.5	713	4.8	414.9	76.4	31.1	328	2.4	△ 845.4	14.3	1,032	6.6	91.0	45.0	2,296	3.9	196.2	217	1.5	196.2
営業外収益 Non-Operating Income	72	0.5	224.7	44.1	34.6	91	0.6	115.8	56.0	43.9	32	0.2	54.3	15.6	12	0.1	30.5	6.0	208	0.4	98.5	72	0.5	98.5
営業外費用 Non-Operating Expenses	4	0.0	97.7	45.7	28.8	5	0.0	164.3	54.3	34.2	2	0.0	133.6	17.7	3	0.0	46.0	19.4	16	0.0	95.3	4	0.0	95.3
経常利益 Ordinary Income	284	2.0	△ 385.9	26.2	11.4	799	5.3	322.8	73.6	32.1	357	2.6	-	14.4	1,041	6.7	89.2	41.9	2,488	4.3	182.3	284	2.0	182.3
特別利益 Extraordinary Income	0	0.0	-	-	-	3	0.0	-	-	-	0	0.0	-	-	0	0.0	-	-	0	0.0	-	0	0.0	-
特別損失 Extraordinary Losses	26	0.2	-	35.6	15.7	48	0.3	20.0	64.4	28.5	18	0.1	70.5	10.8	76	0.5	175.6	45.0	171	0.3	54.4	26	0.2	54.4
税引前純利益 Income Before Income Taxes	257	1.8	△ 364.5	25.5	11.1	754	5.0	-	74.5	32.5	340	2.5	-	14.7	964	6.2	85.8	41.6	2,317	4.0	220.6	257	1.8	220.6
法人税等 Income Taxes	181	1.3	214.1	36.0	17.0	322	2.1	413.8	64.0	30.3	226	1.6	605.0	21.3	334	2.2	71.0	31.4	1,064	1.8	158.5	181	1.3	158.5
少引前純利益 Income Before Minority interests in Net Income	76	0.5	-	15.1	6.1	432	2.9	-	84.9	34.5	113	0.8	-	9.1	630	4.1	-	50.3	1,252	2.1	-	76	0.5	-
少数株主利益 Minority interests in Net Income	23	0.2	124.3	41.8	18.1	32	0.2	195.2	58.2	25.2	38	0.3	126.6	30.4	33	0.2	96.5	26.3	127	0.2	127.1	23	0.2	127.1
純利益 Net Income	53	0.4	△ 30.8	11.8	4.8	399	2.7	△ 442.3	88.2	35.5	74	0.5	△ 98.8	6.6	596	3.8	96.5	53.1	1,124	1.9	404.2	53	0.4	404.2

**単独 Non-consolidated**

	平成23年3月期 1Q 1Q FY 11/3					平成23年3月期 2Q 2Q FY 11/3					平成23年3月期 3Q 3Q FY 11/3					平成23年3月期 4Q 4Q FY 11/3					平成23年3月期 通期 FY 11/3			
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	8,007	100.0	106.2	45.5	22.6	9,607	100.0	112.7	54.5	27.1	8,343	100.0	108.3	23.6	9,447	100.0	92.9	26.7	35,406	100.0	104.3	8,007	100.0	104.3
システム System	5,332	66.6	112.8	42.9	21.4	7,095	73.9	124.7	57.1	28.5	5,768	69.1	115.7	23.2	6,716	71.1	89.8	27.0	24,913	70.4	108.9	5,332	66.6	108.9
オペレーション Operation	2,592	32.4	94.7	51.7	25.7	2,424	25.2	92.5	48.3	24.1	2,440	29.3	96.8	24.2	2,611	27.6	100.2	25.9	10,067	28.4	96.0	2,592	32.4	96.0
プロダクト Products	82	1.0	115.8	48.7	19.5	87	0.9	40.2	51.3	20.5	135	1.6	68.9	31.8	120	1.3	134.6	28.2	425	1.2	74.1	82	1.0	74.1
情報サービス計 IT Services	8,007	100.0	106.2	45.5	22.6	9,607	100.0	112.7	54.5	27.1	8,343	100.0	108.3	23.6	9,447	100.0	92.9	26.7	35,406	100.0	104.3	8,007	100.0	104.3
売上原価 Cost of Sales	7,004	87.5	103.7	45.7	22.8	8,308	86.5	107.8	54.3	27.1	7,391	88.6	107.9	24.1	7,997	84.7	92.4	26.0	30,701	86.7	102.4	7,004	87.5	102.4
売上総利益 Gross Profit	1,002	12.5	127.9	43.6	21.3	1,298	13.5	157.9	56.4	27.6	952	11.4	112.1	20.2	1,450	15.3	95.8	30.8	4,704	13.3	118.5	1,002	12.5	118.5
販売費及び一般管理費 SG&A Expenses	800	10.0	97.5	51.6	26.5	750	7.8	109.2	48.4	24.8	763	9.1	94.9	25.2	713	7.5	98.1	23.6	3,026	8.6	99.5	800	10.0	99.5
営業利益 Operating Income	201	2.5	△ 534.8	26.9	12.0	548	5.7	405.2	73.1	32.7	188	2.3	414.3	11.3	736	7.8	93.8	43.9	1,677	4.7	180.5	201	2.5	180.5
営業外収益 Non-Operating Income	119	1.5	79.5	87.0	64.6	17	0.2	117.5	13.0	9.6	31	0.3	126.5	17.2	15	0.2	22.7	8.5	184	0.6	71.2	119	1.5	71.2
営業外費用 Non-Operating Expenses	0	0.0	0.0	-	0.0	-	-	-	-	-	0	0.0	150.4	23.0	0	0.0	11.7	77.0	0	0.0	11.0	0	0.0	11.0
経常利益 Ordinary Income	320	4.0	288.1	36.2	17.2	566	5.9	377.6	63.8	30.4	220	2.6	312.3	11.8	752	8.0	88.3	40.4	1,861	5.3	157.2	320	4.0	157.2
特別利益 Extraordinary Income	0	0.0	-	-	-	-	-	-	-	-	0	0	1	0.0	-	-	-	0	0.0	-	0	0.0	-	
特別損失 Extraordinary Losses	22	0.3	-	82.4	12.5	4	0.1	94.3	17.6	2.7	155	1.8	-	84.7	0	0.0	0.8	0.2	183	0.6	404.0	22	0.3	404.0
税引前純利益 Income Before Income Taxes	298	3.7	266.7	34.7	17.8	561	5.8	387.8	65.3	33.5	64	0.8	93.5	3.9	753	8.0	92.7	44.9	1,677	4.7	147.4	298	3.7	147.4
法人税等 Income Taxes	101	1.2	-	29.2	13.4	245	2.5	368.0	70.8	32.5	102	1.2	286.7	13.5	307	3.3	87.6	40.6	755	2.1	166.3	101	1.2	166.3
純利益 Net Income	196	2.5	178.5	38.4	21.4	315	3.3	40																