

# 平成27年3月期 第3四半期 決算概要

## Summary of Financial Results for 3Q FY March 2015 Total (Apr.-Dec.)

株式会社DTS  
DTS Corporation

### ■損益計算書 P/L

単位:百万円 Units:JPY Million	連結 Consolidated								単独 Non-consolidated							
	金額 Amount		売上比 Ratio to Sales		前年同期比 YoY Change		計画比 Vs. Forecasts Diff		金額 Amount		売上比 Ratio to Sales		前年同期比 YoY Change		計画比 Vs. Forecasts Diff	
	Net Sales	53,637	100.0%	116.6%	7,647	102.0%	1,037	35,512	100.0%	125.5%	7,219	102.3%	812			
システム System	35,665	66.5%	124.0%	6,903	102.5%	865	26,737	75.3%	136.1%	7,093	103.2%	837				
オペレーション Operation	9,683	18.1%	98.4%	△ 155	99.8%	△ 16	7,914	22.3%	97.7%	△ 189	98.9%	△ 85				
プロダクトその他 Products etc	5,525	10.3%	135.1%	1,434	106.3%	325	860	2.4%	157.7%	314	107.5%	60				
情報サービス IT Services	50,875	94.9%	119.2%	8,183	102.4%	1,175	35,512	100.0%	125.5%	7,219	102.3%	812				
人材サービス Staffing Service	2,761	5.1%	83.8%	△ 535	95.2%	△ 138	-	-	-	-	-	-				
売上原価 Cost of Sales	44,314	82.6%	115.2%	5,844	102.0%	864	29,053	81.8%	124.8%	5,772	101.9%	553				
売上総利益 Gross Profit	9,322	17.4%	124.0%	1,802	101.9%	172	6,459	18.2%	128.9%	1,446	104.2%	259				
販売費及び一般管理費 SG&A Expenses	4,968	9.3%	113.7%	597	96.5%	△ 181	2,640	7.4%	104.8%	121	96.0%	△ 109				
営業利益 Operating Income	4,354	8.1%	138.3%	1,205	108.9%	354	3,818	10.8%	153.2%	1,325	110.7%	368				
営業外収益 Non-Operating Income	106	0.2%	125.9%	21	164.3%	41	128	0.4%	74.7%	△ 43	119.9%	21				
営業外費用 Non-Operating Expenses	25	0.0%	181.9%	11	169.2%	10	7	0.0%	-	7	105.9%	0				
経常利益 Ordinary Income	4,435	8.3%	137.8%	1,215	109.5%	385	3,939	11.1%	147.8%	1,274	111.0%	389				
特別利益 Extraordinary Income	0	0.0%	0.0%	△ 20	-	0	1,251	3.5%	-	1,251	99.3%	△ 8				
特別損失 Extraordinary Losses	263	0.5%	-	258	175.6%	113	134	0.4%	-	134	335.4%	94				
税引前四半期純利益 Income Before Income Taxes	4,172	7.8%	128.9%	936	107.0%	272	5,057	14.2%	189.7%	2,391	106.0%	287				
法人税等 Income Taxes	1,658	3.1%	120.2%	278	107.7%	118	1,364	3.8%	134.8%	352	107.5%	94				
少引前四半期純利益 Income Before Minority Interests in Net Income	2,513	4.7%	135.4%	657	106.5%	153	-	-	-	-	-	-				
少数株主利益 Minority interests in Net Income	64	0.1%	50.7%	△ 63	108.2%	4	-	-	-	-	-	-				
四半期純利益 Net Income	2,448	4.6%	141.7%	720	106.5%	148	3,692	10.4%	223.3%	2,039	105.5%	192				

### Net Sales

[116.6% YoY]

The higher sales were attributable to robust demand for System and Products as well as the business results of subsidiaries being newly reflected in the consolidated accounts.

**System:** Sales increased due to the expansion of demand for the large-scale system integration of banks in the finance sector and the strong performance of development projects in the public sector, such as the unification of pension plans and the upgrading of systems in local governments, in addition to more subsidiaries being reflected in the consolidated accounts.

**Operations:** Sales remained flat on the back of project downsizing by a customer in the telecommunications sector, despite an expansion of scale by other existing customers.

**Products and other:** Sales rose on the strength of robust demand for servers, data storage equipment, etc. from cloud operators with aggressive capital spending approaches to expand their facilities, along with special demand such as the upgrading of Windows OS.

**Staffing service:** Sales declined due to the operational downsizing implemented for the staffing service business, and the substantial revision made to our disadvantage in product sales-related outsourcing contracts effective from the current fiscal year.

### [102.0% vs. Initial plan]

Sales exceeded the initial plan due to an increase in demand for development projects in the finance sector and the public sector.

### Gross Profit

[124.0% YoY]

The gross profit growth was helped by higher sales along with a decrease in unprofitable projects through intensified project management.

### [101.9% vs. Initial plan]

Gross profit remained higher than the initial plan.

### Operating Income

[138.3% YoY]

The growth in operating income was helped by the higher gross profit, more than offsetting higher SG&A expenses associated with more subsidiaries being included in the consolidated accounts.

### [108.9% vs. Initial plan]

Operating income remained higher than the initial plan, reflecting the higher gross profit and successful cost reduction initiatives.

### ■受注 Orders

単位:百万円 Units:JPY Million	連結 Consolidated								単独 Non-consolidated							
	金額 Amount		構成比 Share		前年同期比 YoY Change		計画比 Vs. Forecasts Diff		金額 Amount		構成比 Share		前年同期比 YoY Change		計画比 Vs. Forecasts Diff	
	受注高 Order Volume	47,563	100.0%	120.3%	8,015	29,746	100.0%	133.5%	7,463							
システム System	36,499	76.7%	134.3%	9,314	26,791	90.1%	147.8%	8,663								
オペレーション Operation	3,624	7.6%	75.1%	△ 1,200	2,045	6.9%	60.3%	△ 1,344								
プロダクトその他 Products etc	5,598	11.8%	126.5%	1,173	908	3.1%	118.8%	143								
情報サービス IT Services	45,721	96.1%	125.5%	9,286	-	-	-	-								
人材サービス Staffing Service	1,841	3.9%	59.2%	△ 1,270	-	-	-	-								
受注残高 Order Backlog	16,168	100.0%	116.8%	2,325	11,868	100.0%	120.3%	2,005								
システム System	12,576	77.8%	128.7%	2,803	9,587	80.8%	130.3%	2,227								
オペレーション Operation	2,558	15.8%	89.8%	△ 290	2,030	17.1%	90.4%	△ 214								
プロダクトその他 Products etc	283	1.8%	76.4%	△ 87	250	2.1%	97.4%	△ 6								
情報サービス IT Services	15,419	95.4%	118.7%	2,425	-	-	-	-								
人材サービス Staffing Service	749	4.6%	88.3%	△ 99	-	-	-	-								

### ■エンドユーザー別売上高 Net Sales by End Users

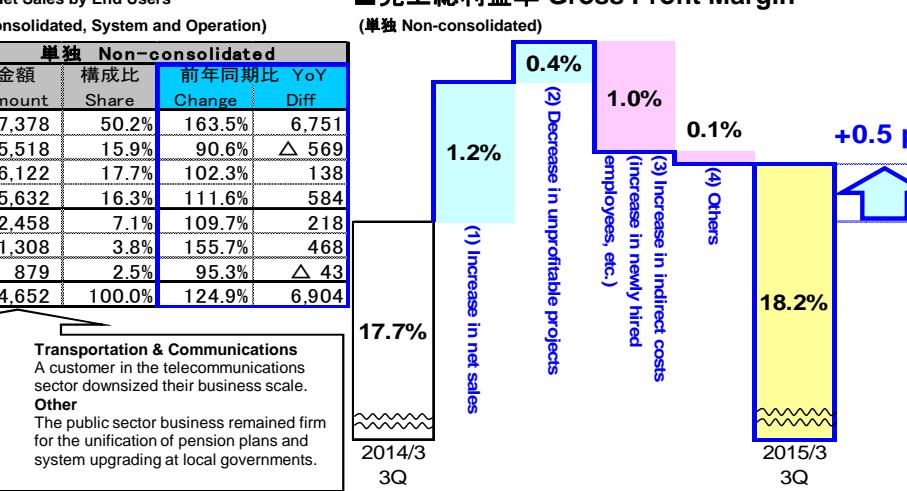
(単独、システムおよびオペレーション Non-consolidated, System and Operation)

単位:百万円 Units:JPY Million	単独 Non-consolidated			
	金額 Amount	構成比 Share	前年同期比 YoY Change	Diff
金融 Finance	17,378	50.2%	163.5%	6,751
運輸通信 Communications	5,518	15.9%	90.6%	△ 569
サービス Services	6,122	17.7%	102.3%	138
その他 Other	5,632	16.3%	111.6%	584
うち製造 Manufacturing	2,458	7.1%	109.7%	218
うち公共 Public	1,308	3.8%	155.7%	468
うち卸小売 Wholesale&Retail	879	2.5%	95.3%	△ 43
システム+オペ System and Operation	34,652	100.0%	124.9%	6,904

**Finance**  
Sales increased due to the merger with FAITEC CORPORATION and robust development projects for banks and securities firms.

**Transportation & Communications**  
A customer in the telecommunications sector downsized their business scale.

**Other**  
The public sector business remained firm for the unification of pension plans and system upgrading at local governments.



平成27年3月期 第3四半期 決算概要(グループ会社)  
Group Company Results for 3Q FY March 2015 Total (Apr.-Dec.)

株式会社DTS  
DTS CORPORATION

単位:百万円  
Units:JPY Million

社名 Company name	売上高 Net Sales					営業利益 Operating Income					
	金額 Amount	前年同期比 YoY		計画比 Vs. Forecasts		金額 Amount	売上比率 Ratio to Sales	前年同期比 YoY		計画比 Vs. Forecasts	
		Change	Diff	Change	Diff			Change	Diff	Change	Diff
データリンクス DATALINKS CORPORATION	5,735	95.7%	△ 255	100.8%	45	207	3.6%	82.7%	△ 43	124.0%	40
デジタルテクノロジー DIGITAL TECHNOLOGIES CORPORATION	5,393	114.5%	683	101.7%	87	67	1.3%	225.2%	37	91.0%	△ 6
日本SE JAPAN SYSTEMS ENGINEERING CORPORATION	3,176	101.7%	51	98.4%	△ 50	118	3.7%	79.5%	△ 30	89.6%	△ 13
横河デジタルコンピュータ YOKOGAWA DIGITAL COMPUTER CORPORATION	2,170	-	-	94.9%	△ 116	15	0.7%	-	-	47.5%	△ 17
総合システムサービス SOUGOU SYSTEM SERVICE CORPORATION	1,081	127.0%	230	106.8%	68	121	11.2%	223.5%	67	103.6%	4
九州DTS KYUSU DTS CORPORATION	1,000	128.2%	220	103.3%	31	70	7.1%	239.8%	41	163.3%	27
DTS WEST DTS WEST CORPORATION	850	-	-	98.3%	△ 14	52	6.2%	-	-	87.9%	△ 7
アートシステム Artsystem CORPORATION	628	-	-	100.7%	4	10	1.7%	-	-	48.9%	△ 11
MIRUCA MIRUCA CORPORATION	329	119.4%	53	98.3%	△ 5	55	16.9%	259.5%	34	105.4%	2
遞天斯(上海)軟件技術有限公司 DTS(Shanghai) CORPORATION	261	134.1%	66	108.6%	20	68	26.3%	-	105	154.7%	24
DTS AMERICA DTS America Corporation	95	-	-	96.1%	△ 3	15	16.1%	-	-	97.0%	0

注釈 Notes:

各社単独の数値であり、すべてを合計しても連結の数値とは一致しません。

Figures for each company are on a non-consolidated basis, so the total does not equal consolidated figures.

データリンクスの計画は当社の予想であり、データリンクスの公表値ではありません。

The Forecasts of DATALINKS CORPORATION is our expectation, and no value of making public of DATALINKS CORPORATION.



