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February 5, 2016

## Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending March 31, 2016 <under Japanese GAAP>

Company name: **DTS Corporation**  
 Stock listing: Tokyo Stock Exchange, First Section  
 Stock code: 9682  
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Scheduled date to file quarterly securities report: February 12, 2016  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results presentation meeting: Yes (for institutional investors and analysts)

(Million yen with fractional amounts discarded, unless otherwise noted)

### 1. Consolidated financial results for the first nine months of the fiscal year ending March 31, 2016 (from April 1, 2015 to December 31, 2015)

#### (1) Consolidated operating results (cumulative) (Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended								
December 31, 2015	60,159	12.2	5,553	27.5	5,646	27.3	3,922	60.2
December 31, 2014	53,637	16.6	4,354	38.3	4,435	37.8	2,448	41.7

Note: Comprehensive income  
 Nine months ended December 31, 2015: ¥3,982 million [56.1%]  
 Nine months ended December 31, 2014: ¥2,550 million [19.5%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2015	168.56	–
December 31, 2014	103.92	–

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
As of	Million yen	Million yen	%
December 31, 2015	51,810	40,029	74.3
March 31, 2015	51,382	38,084	71.3

Reference: Equity  
 As of December 31, 2015: ¥38,518 million      As of March 31, 2015: ¥36,635 million

## 2. Dividends

	Annual dividends				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2015	–	15.00	–	35.00	50.00
Fiscal year ending March 31, 2016	–	20.00	–		
Fiscal year ending March 31, 2016 (Forecasts)				35.00	55.00

Note: Revisions to the forecasts of dividends most recently announced: None

## 3. Consolidated earnings forecasts for the fiscal year ending March 31, 2016 (from April 1, 2015 to March 31, 2016)

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal year ending March 31, 2016	77,000	3.2	6,700	4.2	6,750	3.6	4,550	23.2	195.62

Note: Revisions to the earnings forecasts most recently announced: None

### \* Notes

(1) Changes in significant subsidiaries during the nine months under review (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Application of specific accounting for preparing quarterly consolidated financial statements: Yes

Note: For the details, please refer to '(1) Application of specific accounting for preparing quarterly consolidated financial statements in 2. Matters Regarding Summary Information (Notes)' on page 5 of the attached materials.

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

a. Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

b. Changes in accounting policies due to other reasons: None

c. Changes in accounting estimates: None

d. Restatement of prior period financial statements after error corrections: None

Note: For the details, please refer to '(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections in 2. Matters Regarding Summary Information (Notes)' on page 5 of the attached materials.

(4) Number of issued shares (common stock)

a. Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2015	25,222,266 shares
As of March 31, 2015	25,222,266 shares

b. Number of treasury shares at the end of the period

As of December 31, 2015	1,997,593 shares
As of March 31, 2015	1,697,449 shares

c. Average number of outstanding shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2015	23,270,593 shares
Nine months ended December 31, 2014	23,564,989 shares

\* **Indication regarding execution of quarterly review procedures**

The completion of quarterly review procedures in accordance with the Financial Instruments and Exchange Act is not required for preparing this quarterly financial results report. At the time of disclosure of this quarterly financial results report, the review procedures for quarterly consolidated financial statements in accordance with the Financial Instruments and Exchange Act are incomplete.

\* **Proper use of earnings forecasts, and other special matters**

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual business and other results may differ substantially due to various factors.

For matters regarding the above earnings forecasts, please refer to '(3) Information regarding consolidated earnings forecasts and other forward-looking statements in 1. Qualitative Information Regarding Settlement of Accounts for the First Nine Months,' on page 4 of the attached materials.

**Attached Materials**

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## 1. Qualitative Information Regarding Settlement of Accounts for the First Nine Months

### (1) Information regarding consolidated operating results

In the nine months under review, the Japanese economy recovered at a moderate pace due mainly to improvements in corporate earnings and an increase in capital investment, despite some weakness in production and exports amid an uncertain outlook for the global economy. In the information services industry, investment in information technology increased, particularly by financial institutions, supported by improvements in corporate earnings.

Amid this environment, the DTS Group focused on strengthening its proposal capabilities to boost sales, reinforcing its business base, transforming its business model, and enhancing the Group's management foundation to support those efforts, guided by the vision of "providing the highest value to customers as the Best Value Partner" under the medium-term management plan (April 2013 to March 2016), formulated in April 2013. The medium-term management plan's final year financial targets – net sales of ¥72.0 billion and operating income of ¥5.6 billion – were achieved one year early in the previous fiscal year ended March 31, 2015. Targeting further growth, the Company has raised its targets for the current fiscal year, the plan's final year, and will continue to work towards its long-term goals of net sales of ¥100.0 billion and operating income of ¥10.0 billion.

Under its medium-term management plan, the Group is working to reinforce its business base and transform its business model. To achieve these goals, the Company is developing the third business pillar to complement existing businesses in finance and communication by working to expand its embedding business, focusing on the medical and in-vehicle fields, which are expected to grow going forward. Specifically, the Company transferred some of its embedding operations to ART System Co., Ltd. in April 2015 in order to integrate customer bases, know-how and other resources. Also, the Company stepped up cooperation with YOKOGAWA DIGITAL COMPUTER CORPORATION, which has a strong position in the in-vehicle field. The Company is also developing a new project-based business, including conducting research and testing in promising areas for business development, such as robotics, big data utilization and FinTech.

As part of our efforts to enhance the Group's management foundation, we are continuing to reorganize the Group to establish a management environment in each company that maximizes synergy for the Group. In April 2015, we merged DTS WEST CORPORATION, a Group company, with SOUGOU SYSTEM SERVICE CORPORATION, aiming to expand the business under this new operating structure. The company is also proceeding with planning to consolidate operating bases, including headquarters, with the aim of fostering high-added-value human resources that will strengthen technical capabilities and promote global business, while realizing more efficient management.

Aiming to continually expand growth, the DTS Group formulated a new medium-term management plan, to begin from April 2016. The DTS Group has positioned the plan as the second stage to follow the current medium-term management plan. Through this plan, the DTS Group aims to accumulate capabilities and bring about transformation under the vision "Change! for the Next—Creating New Value," pursuing targets for fiscal 2018 of net sales of at least ¥90.0 billion and operating margin of at least 9%.

As a result of the above, the Group reported net sales of ¥60,159 million for the nine months under review, an increase of 12.2% year on year. The increase in sales reflected a strong performance in development contracts for banks and life insurance companies, offsetting lower sales of equipment to online services companies and other customers.

Gross profit rose by 18.2% year on year to ¥11,014 million. This mainly reflected the increase in net sales. Selling, general and administrative expenses increased by 9.9% year on year to ¥5,461 million, mainly reflecting enhancement of the management foundation. Consequently, operating income was ¥5,553 million, up 27.5% year on year, ordinary income was ¥5,646 million, up 27.3% year on year, and profit attributable to owners of parent was ¥3,922 million, up 60.2% year on year, mainly reflecting gains on the sale of land and buildings at the head office and other locations as part of moves to consolidate operating bases.

(Million yen)

	Consolidated		Non-consolidated (Reference)	
		Year-on-year change (%)		Year-on-year change (%)
Net sales	60,159	12.2	41,221	16.1
Operating income	5,553	27.5	4,712	23.4
Ordinary income	5,646	27.3	4,838	22.8
Profit attributable to owners of parent	3,922	60.2	–	–
Profit (Non-consolidated)	–	–	3,644	(1.3)

## &lt;Breakdown of net sales&gt;

(Million yen)

		Consolidated		Non-consolidated (Reference)	
			Year-on-year change (%)		Year-on-year change (%)
Information Service	System Engineering Services	43,374	21.6	32,048	19.9
	Operation Engineering Services	9,971	3.0	8,311	5.0
	Product Services and Others	4,351	(21.3)	860	0.1
	Subtotal	57,697	13.4	41,221	16.1
Human Resource Service	Staffing Services and Others	2,462	(10.8)	–	–
	Subtotal	2,462	(10.8)	–	–
Total		60,159	12.2	41,221	16.1

Summaries of the operational conditions of each business are as follows.

**Information Service****[System Engineering Services]**

Sales from System Engineering Services increased year on year, supported by rising demand in the financial sector from banks for large-scale system integration projects and from life insurance companies for system development, as well as by development contracts in a wide range of sectors, including the service sector and government agencies.

**[Operation Engineering Services]**

Sales from Operation Engineering Services rose year on year, mainly supported by expansion in the size of projects in the communications sectors and size expansion among various customers, despite a contraction in the size of projects for some telecommunication carriers.

**[Product Services and Others]**

Sales from Product Services and Others declined year on year, mainly reflecting the passing of a demand cycle for large-scale projects from online services companies and a shift to internal procurement by some telecommunication carriers.

## **Human Resource Service**

[Staffing Services and Others]

Sales from Staffing Services and Others declined year on year, reflecting the impact of a decline in sales from staffing services, despite improved sales from outsourcing services related to product sales and a steady increase in sales from call-center services, etc., which attracted orders in the current fiscal year.

### **(2) Information regarding consolidated financial position**

Total assets as of December 31, 2015 were ¥51,810 million, an increase of ¥428 million from the previous fiscal year-end. The main factors for this were decreases of ¥4,281 million in land, ¥1,425 million in notes and accounts receivable - trade and ¥907 million in buildings and structures included in other under non-current assets on one hand, and increases of ¥6,594 million in cash and deposits and ¥696 million in work in process on the other hand, respectively.

Liabilities were ¥11,780 million, a decrease of ¥1,517 million from the previous fiscal year-end. The main factors for this were increases of ¥590 million in accounts payable - other included in other under current liabilities, ¥528 million in deposits received included in other under current liabilities, and decreases of ¥1,632 million in provision for bonuses, ¥437 million in income taxes payable, ¥742 million in accrued consumption taxes included in other under current liabilities, respectively.

Net assets were ¥40,029 million, an increase of ¥1,945 million from the previous fiscal year-end. Although there was a decrease of ¥1,287 million in retained earnings due to dividends of surplus, and an increase of ¥726 million in treasury shares, this was offset by an increase of ¥3,922 million in retained earnings due to profit attributable to owners of parent.

### **(3) Information regarding consolidated earnings forecasts and other forward-looking statements**

With respect to the future outlook, the economy's recovery trend is expected to continue. Even so, partly because of overseas economic slowdown concerns, it is difficult to ascertain what kind of stance customer companies will take on investment in information technology.

In accordance with the above, there is no change from the earnings forecasts announced on May 12, 2015.

## **2. Matters Regarding Summary Information (Notes)**

### **(1) Application of specific accounting for preparing quarterly consolidated financial statements**

Taxes are calculated first by reasonably estimating the effective tax rate after applying tax effect accounting against income before income taxes for the fiscal year including the third quarter under review, and next by multiplying the quarterly income before income taxes by such estimated effective tax rate.

### **(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections**

Changes in accounting policies

(Application of accounting standard for business combinations, etc.)

Effective from the first quarter ended June 30, 2015, the Company has applied the “Accounting Standard for Business Combinations” (ASBJ Statement No. 21, September 13, 2013), the “Accounting Standard for Consolidated Financial Statements” (ASBJ Statement No. 22, September 13, 2013), the “Accounting Standard for Business Divestitures” (ASBJ Statement No. 7, September 13, 2013), etc. As a result, the method of recording the amount of difference caused by changes in the Company’s ownership interests in subsidiaries in the case of subsidiaries under ongoing control of the Company was changed to one in which it is recorded as capital surplus, and the method of recording acquisition-related costs was changed to one in which they are recognized as expenses for the fiscal year in which they are incurred. Furthermore, for business combinations carried out on or after the beginning of the first quarter ended June 30, 2015, the accounting method was changed to one in which the reviewed acquisition cost allocation resulting from the finalization of the provisional accounting treatment is reflected in the quarterly consolidated financial statements for the quarterly period to which the date of business combination belongs. In addition, the presentation method for “Net income” and other related items was changed, and the presentation of “Minority interests” was changed to “Non-controlling interests.” To reflect these changes, the Company has reclassified its quarterly and full-year consolidated financial statements for the first nine months of the previous fiscal year and the previous fiscal year.

Application of the Accounting Standard for Business Combinations, etc. is in line with the transitional measures provided for in paragraph 58-2 (4) of the Accounting Standard for Business Combinations, paragraph 44-5 (4) of the Accounting Standard for Consolidated Financial Statements and paragraph 57-4 (4) of the Accounting Standard for Business Divestitures. The Company is applying the said standards, etc. prospectively from the beginning of the first quarter ended June 30, 2015.

These changes in accounting policies have no impact on profit and loss.

### 3. Quarterly Consolidated Financial Statements

#### (1) Consolidated balance sheets

(Thousand yen)

	As of March 31, 2015	As of December 31, 2015
<b>Assets</b>		
Current assets		
Cash and deposits	21,998,684	28,593,645
Notes and accounts receivable - trade	12,212,152	10,787,063
Merchandise and finished goods	274,620	594,300
Work in process	637,129	1,333,893
Raw materials and supplies	28,138	36,694
Other	1,983,827	2,025,259
Allowance for doubtful accounts	(8,141)	(7,968)
Total current assets	37,126,412	43,362,889
Non-current assets		
Property, plant and equipment		
Land	6,327,111	2,045,379
Other, net	2,298,589	1,230,251
Total property, plant and equipment	8,625,700	3,275,631
Intangible assets		
Goodwill	1,364,134	992,072
Other	779,301	650,753
Total intangible assets	2,143,436	1,642,825
Investments and other assets		
Other	3,487,314	3,531,146
Allowance for doubtful accounts	(330)	(1,897)
Total investments and other assets	3,486,984	3,529,248
Total non-current assets	14,256,121	8,447,706
Total assets	51,382,534	51,810,595
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	3,801,739	3,883,111
Income taxes payable	1,655,531	1,218,381
Provision for bonuses	2,996,944	1,364,600
Provision for directors' bonuses	65,876	41,600
Provision for loss on order received	-	88,179
Other	4,083,058	4,544,808
Total current liabilities	12,603,149	11,140,682
Non-current liabilities		
Provision for directors' retirement benefits	48,944	54,842
Net defined benefit liability	381,070	398,201
Other	264,919	187,066
Total non-current liabilities	694,935	640,109
Total liabilities	13,298,084	11,780,791

(Thousand yen)

	As of March 31, 2015	As of December 31, 2015
Net assets		
Shareholders' equity		
Capital stock	6,113,000	6,113,000
Capital surplus	6,190,917	6,190,917
Retained earnings	25,811,759	28,446,433
Treasury shares	(1,922,921)	(2,649,308)
Total shareholders' equity	36,192,756	38,101,042
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	415,495	392,127
Foreign currency translation adjustment	84,927	78,079
Remeasurements of defined benefit plans	(57,556)	(52,278)
Total accumulated other comprehensive income	442,866	417,928
Non-controlling interests	1,448,826	1,510,831
Total net assets	38,084,449	40,029,803
Total liabilities and net assets	51,382,534	51,810,595

**(2) Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income (cumulative)**

(Thousand yen)

	Nine months ended December 31, 2014	Nine months ended December 31, 2015
Net sales	53,637,216	60,159,967
Cost of sales	44,314,666	49,145,271
Gross profit	9,322,549	11,014,695
Selling, general and administrative expenses	4,968,327	5,461,147
Operating income	4,354,222	5,553,548
Non-operating income		
Interest income	7,329	11,646
Dividend income	34,983	39,482
Insurance premiums refunded cancellation	3,459	774
Subsidy income	9,419	5,825
Other	51,631	36,575
Total non-operating income	106,823	94,304
Non-operating expenses		
Interest expenses	520	894
Commission for purchase of treasury shares	856	192
Foreign exchange losses	14,726	-
Amortization of deferred organization expenses	1,576	-
Compensation for damage	6,544	-
Other	1,154	399
Total non-operating expenses	25,379	1,485
Ordinary income	4,435,666	5,646,367
Extraordinary income		
Gain on sales of non-current assets	-	1,160,924
Other	-	23,775
Total extraordinary income	-	1,184,699
Extraordinary losses		
Impairment loss	200,061	-
Loss on sales of non-current assets	1	558,160
Loss on retirement of non-current assets	45,577	8,895
Office transfer expenses	17,698	244
Other	98	-
Total extraordinary losses	263,439	567,300
Income before income taxes and minority interests	4,172,226	6,263,766
Income taxes	1,658,384	2,258,028
Profit	2,513,842	4,005,737
Profit attributable to non-controlling interests	64,941	83,200
Profit attributable to owners of parent	2,448,900	3,922,537

**Consolidated statements of comprehensive income (cumulative)**

(Thousand yen)

	Nine months ended December 31, 2014	Nine months ended December 31, 2015
Profit	2,513,842	4,005,737
Other comprehensive income		
Valuation difference on available-for-sale securities	22,413	(21,974)
Foreign currency translation adjustment	9,866	(6,848)
Remeasurements of defined benefit plans, net of tax	4,763	5,348
Total other comprehensive income	37,042	(23,474)
Comprehensive income	2,550,884	3,982,263
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,485,302	3,897,599
Comprehensive income attributable to non-controlling interests	65,582	84,664

**(3) Consolidated statements of cash flows**

(Thousand yen)

	Nine months ended December 31, 2014	Nine months ended December 31, 2015
<b>Cash flows from operating activities</b>		
Income before income taxes and minority interests	4,172,226	6,263,766
Depreciation	536,196	384,647
Impairment loss	200,061	–
Amortization of goodwill	372,062	372,062
Increase (decrease) in provision for bonuses	(1,378,610)	(1,632,153)
Increase (decrease) in provision for directors' bonuses	(25,030)	(24,275)
Increase (decrease) in provision for loss on order received	(34,624)	88,179
Increase (decrease) in provision for directors' retirement benefits	(5,184)	5,897
Increase (decrease) in net defined benefit liability	18,491	25,031
Loss on sales of non-current assets	1	558,160
Gain on sales of non-current assets	–	(1,160,924)
Decrease (increase) in notes and accounts receivable - trade	1,051,353	1,424,339
Decrease (increase) in inventories	(592,208)	(1,025,062)
Increase (decrease) in notes and accounts payable - trade	(476,277)	81,652
Other, net	1,986,301	242,484
Subtotal	5,824,759	5,603,804
Interest and dividend income received	41,289	49,440
Interest expenses paid	(707)	(4,770)
Income taxes paid	(2,231,345)	(2,741,301)
Net cash provided by (used in) operating activities	3,633,996	2,907,173
<b>Cash flows from investing activities</b>		
Payments into time deposits	(70,144)	(170,172)
Proceeds from withdrawal of time deposits	170,126	70,153
Purchase of property, plant and equipment	(105,151)	(210,367)
Proceeds from sales of property, plant and equipment	2	6,096,690
Purchase of intangible assets	(201,861)	(136,098)
Purchase of investment securities	(813)	(75,884)
Proceeds from sales of investment securities	5,000	74,114
Payments for investments in capital of subsidiaries and associates	(123,516)	–
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(1,205,541)	–
Other, net	(3,210)	874
Net cash provided by (used in) investing activities	(1,535,109)	5,649,310

(Thousand yen)

	Nine months ended December 31, 2014	Nine months ended December 31, 2015
Cash flows from financing activities		
Cash dividends paid	(824,729)	(1,283,145)
Dividends paid to non-controlling interests	(22,486)	(22,522)
Purchase of treasury shares	(429,804)	(726,579)
Other, net	(45,314)	(30,168)
Net cash provided by (used in) financing activities	(1,322,335)	(2,062,416)
Effect of exchange rate change on cash and cash equivalents	14,108	874
Net increase (decrease) in cash and cash equivalents	790,660	6,494,942
Cash and cash equivalents at beginning of period	18,055,296	21,728,531
Increase in cash and cash equivalents from newly consolidated subsidiary	36,711	–
Cash and cash equivalents at end of period	18,882,668	28,223,473

#### (4) Notes to quarterly consolidated financial statements

(Notes on premise of going concern)

No items to report.

(Notes on substantial changes in the amount of shareholders' equity)

No items to report.

#### 4. Supplementary Information

Production, orders and sales

##### (1) Production

Production in the nine months under review is as follows.

Segment and services		Production (Thousand yen)	Year-on-year change (%)
Information Service	System Engineering Services	43,374,930	21.6
	Operation Engineering Services	9,971,310	3.0
Total		53,346,240	17.6

Note: The amounts presented above are selling prices, and do not include consumption taxes. Inter-segment transactions have been eliminated.

##### (2) Orders

Orders in the nine months under review are as follows.

Segment and services		Order volume (Thousand yen)	Year-on-year change (%)	Order backlog (Thousand yen)	Year-on-year change (%)
Information Service	System Engineering Services	36,795,521	0.8	12,704,199	1.0
	Operation Engineering Services	3,259,661	(10.1)	2,563,874	0.2
Total		40,055,183	(0.2)	15,268,074	0.9

Note: The amounts presented above are selling prices, and do not include consumption taxes. Inter-segment transactions have been eliminated.

##### (3) Sales

Sales in the nine months under review are as follows.

Segment and services		Sales (Thousand yen)	Year-on-year change (%)
Information Service	System Engineering Services	43,374,930	21.6
	Operation Engineering Services	9,971,310	3.0
	Product Services and Others	4,351,372	(21.3)
	Subtotal	57,697,613	13.4
Human Resource Service	Staffing Services and Others	2,462,353	(10.8)
	Subtotal	2,462,353	(10.8)
Total		60,159,967	12.2

Note: The amounts presented above are selling prices, and do not include consumption taxes. Inter-segment transactions have been eliminated.