

# 平成24年3月期 第1四半期 決算概要

## Summary of Financial Results for 1Q FY March 2012

株式会社DTS  
DTS Corporation

### ■損益計算書 P/L

単位:百万円 Units:JPY Million	連結 Consolidated						単独 Non-consolidated					
	金額	売上比	前年同期比 YoY		計画比 Vs. Forecasts		金額	売上比	前年同期比 YoY		計画比 Vs. Forecasts	
			Change	Diff	Change	Diff			Change	Diff		
<b>売上高</b> Net Sales	<b>13,853</b>	<b>100.0%</b>	<b>98.0%</b>	<b>△ 288</b>	<b>99.4%</b>	<b>△ 80</b>	<b>8,015</b>	<b>100.0%</b>	<b>100.1%</b>	<b>7</b>	<b>100.9%</b>	<b>70</b>
システム System	8,060	58.2%	102.0%	154	99.5%	△ 39	5,354	66.8%	100.4%	21	97.8%	△ 122
オペレーション Operation	3,293	23.8%	101.2%	37	103.1%	98	2,581	32.2%	99.6%	△ 10	109.1%	215
プロダクトその他 Products etc	1,336	9.6%	73.6%	△ 478	88.7%	△ 169	78	1.0%	95.1%	△ 4	78.7%	△ 21
情報サービス IT Services	12,690	91.6%	97.8%	△ 286	99.1%	△ 111	8,015	100.0%	100.1%	7	100.9%	70
人材サービス Staffing Service	1,163	8.4%	99.8%	△ 1	102.7%	31	-	-	-	-	-	-
<b>売上原価</b> Cost of Sales	<b>11,906</b>	<b>85.9%</b>	<b>96.2%</b>	<b>△ 468</b>	<b>98.8%</b>	<b>△ 142</b>	<b>6,847</b>	<b>85.4%</b>	<b>97.8%</b>	<b>△ 157</b>	<b>100.4%</b>	<b>27</b>
<b>売上総利益</b> Gross Profit	<b>1,947</b>	<b>14.1%</b>	<b>110.2%</b>	<b>179</b>	<b>103.3%</b>	<b>61</b>	<b>1,167</b>	<b>14.6%</b>	<b>116.4%</b>	<b>164</b>	<b>103.9%</b>	<b>43</b>
販売費及び一般管理費 SG&A Expenses	1,519	11.0%	98.0%	△ 30	93.4%	△ 107	810	10.1%	101.2%	9	91.1%	△ 78
<b>営業利益</b> Operating Income	<b>427</b>	<b>3.1%</b>	<b>196.6%</b>	<b>210</b>	<b>165.5%</b>	<b>169</b>	<b>356</b>	<b>4.5%</b>	<b>176.7%</b>	<b>154</b>	<b>152.4%</b>	<b>122</b>
営業外収益 Non-Operating Income	41	0.3%	57.7%	△ 30	171.7%	17	121	1.5%	102.0%	2	101.7%	2
営業外費用 Non-Operating Expenses	2	0.0%	52.2%	△ 2	38.7%	△ 3	0	0.0%	-	0	3.4%	0
<b>経常利益</b> Ordinary Income	<b>466</b>	<b>3.4%</b>	<b>163.9%</b>	<b>181</b>	<b>169.0%</b>	<b>190</b>	<b>477</b>	<b>6.0%</b>	<b>149.0%</b>	<b>157</b>	<b>135.5%</b>	<b>125</b>
特別利益 Extraordinary Income	0	0.0%	-	0	-	0	13	0.1%	-	13	-	13
特別損失 Extraordinary Losses	3	0.0%	14.4%	△ 23	37.8%	△ 6	0	0.0%	0.0%	△ 22	0.0%	0
税引前四半期純利益 Income Before Income Taxes	462	3.3%	179.5%	204	174.1%	197	491	6.1%	164.9%	193	139.7%	139
法人税等 Income Taxes	189	1.3%	104.6%	8	130.5%	44	122	1.5%	120.5%	20	123.3%	23
少引前四半期純利益 Income Before Minority Interest in Net Income	273	2.0%	356.3%	196	226.6%	152	-	-	-	-	-	-
少数株主利益 Minority Interest in Net Income	21	0.2%	93.1%	△ 1	143.9%	6	-	-	-	-	-	-
<b>四半期純利益</b> Net Income	<b>251</b>	<b>1.8%</b>	<b>470.0%</b>	<b>198</b>	<b>238.4%</b>	<b>146</b>	<b>369</b>	<b>4.6%</b>	<b>187.7%</b>	<b>172</b>	<b>146.2%</b>	<b>116</b>

### Net Sales

[98.0% YoY]

Sales of the Products were sluggish, given the impact from the earthquake. Sales of the System remained steady, reflecting stronger sales in industries other than the financial sector, which was experiencing a period of slower orders for large projects.

**System:** Sales increased, given higher sales in the transport and communications, services, and manufacturing industries, offsetting the decline in sales in the financial sector, reflecting the effects of large development projects recorded in the financial sector in the previous fiscal year.

**Operations:** Sales rose as customer cutbacks in operating costs, mainly through greater in-house production, began to ease, and new operating projects were acquired.

**Products and other:** Sales declined, reflecting the suspension or cancellation of projects in the wake of the earthquake, despite stronger demand from cloud computing-related companies.

**Staffing service:** Sales remained almost unchanged year on year, reflecting the impact of active sales promotion that focused on presenting plans and proposals, despite the continued severity of the business environment, including the cancellation of staffing agreements in anticipation of the introduction of a revised Worker Dispatch Law.

[99.4% vs. initial plan]

Although the impact from the earthquake on sales of the Products was relatively large, overall sales almost reached the level as planned.

### Gross Profit

[110.2% YoY]

The gross margin improved, mainly given fewer unprofitable projects (especially on a non-consolidated basis) and an improvement in the profitability of projects linked to greater productivity.

[103.3% vs. initial plan]

Gross profit exceeded the initial plan, despite unprofitable projects in certain subsidiaries.

### Operating Income (SG&A expenses)

[196.6% YoY]

Income rose significantly with the improvement in the gross margin.

[165.5% vs. initial plan]

Income exceeded the initial plan, reflecting an improvement in the gross margin and a reduction in SG&A expenses (cost cuttings).

### ■受注 Orders

単位:百万円 Units:JPY Million	連結 Consolidated				単独 Non-consolidated			
	金額	構成比	前年同期比 YoY		金額	構成比	前年同期比 YoY	
			Change	Diff			Change	Diff
<b>受注高</b> Order Volume	<b>11,069</b>	<b>100.0%</b>	<b>88.7%</b>	<b>△ 1,411</b>	<b>5,962</b>	<b>100.0%</b>	<b>87.4%</b>	<b>△ 859</b>
システム System	6,845	61.9%	79.9%	△ 1,723	4,723	79.2%	76.9%	△ 1,416
オペレーション Operation	1,728	15.6%	146.2%	545	1,156	19.4%	200.0%	578
プロダクトその他 Products etc	1,375	12.4%	73.9%	△ 486	83	1.4%	80.1%	△ 20
情報サービス IT Services	9,948	89.9%	85.7%	△ 1,664	-	-	-	-
人材サービス Staffing Service	1,121	10.1%	129.2%	253	-	-	-	-
<b>受注残高</b> Order Backlog	<b>17,365</b>	<b>100.0%</b>	<b>89.9%</b>	<b>△ 1,945</b>	<b>12,519</b>	<b>100.0%</b>	<b>85.7%</b>	<b>△ 2,089</b>
システム System	8,991	51.8%	83.8%	△ 1,735	6,715	53.6%	79.8%	△ 1,705
オペレーション Operation	7,148	41.2%	96.2%	△ 285	5,746	45.9%	93.6%	△ 393
プロダクトその他 Products etc	92	0.5%	121.6%	16	57	0.5%	119.5%	9
情報サービス IT Services	16,232	93.5%	89.0%	△ 2,004	-	-	-	-
人材サービス Staffing Service	1,133	6.5%	105.4%	58	-	-	-	-

### ■エンドユーザー別売上高 Net Sales by End Users

(単独、システムおよびオペレーション Non-consolidated, System and Operation)

単位:百万円 Units:JPY Million	単独 Non-consolidated			
	金額	構成比	前年同期比 YoY	
			Change	Diff
金融 Finance	3,001	37.8%	88.0%	△ 408
運輸通信 Transport and Communications	2,023	25.5%	109.1%	168
サービス Services	1,712	21.6%	111.3%	174
その他 Other	1,198	15.1%	106.9%	77
うち製造 Manufacturing	596	7.5%	128.6%	132
うち公共 Public	173	2.2%	72.2%	△ 66
システム+オペレーション System and Operation	7,936	100.0%	100.1%	11

**Finance**  
The industry was experiencing a slowdown in large development projects. Sales related to city banks and integration projects increased.

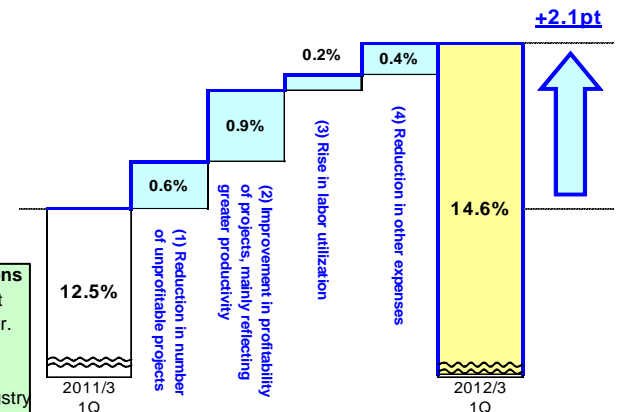
**Services**  
Sales increased to a broad range of customers.

**Transport and Communications**  
Sales increased in the transport industry and the nonprofit sector.

**Other**  
Sales in the manufacturing industry were strong, but sluggish in the public sector.

### ■売上総利益率 Gross Profit Margin

(単独 Non-consolidated)



平成24年3月期 第1四半期 決算概要(グループ会社)  
Group Company Results for 1Q FY March 2012

株式会社DTS  
DTS Corporation

単位:百万円  
Units:JPY Million

社名 Company name	売上高 Net Sales					営業利益 Operating Income					
	金額 Amount	前年同期比 YoY		計画比 Vs. Forecasts		金額 Amount	売上比率 Ratio to Sales	前年同期比 YoY		計画比 Vs. Forecasts	
		Change	Diff	Change	Diff			Change	Diff	Change	Diff
データリンクス DATA LINKS Corporation	2,042	100.1%	1	105.0%	96	58	2.9%	98.7%	0	256.7%	35
デジタルテクノロジー DIGITAL TECHNOLOGIES Corporation	1,703	80.5%	△ 412	85.3%	△ 294	35	2.1%	112.1%	3	35.8%	△ 63
日本SE JAPAN SYSTEMS ENGINEERING Corporation	1,010	92.1%	△ 86	100.3%	2	18	1.8%	-	88	256.1%	11
FAITEC FAITEC Corporation	1,040	111.1%	104	101.8%	18	5	0.5%	6.5%	△ 73	8.7%	△ 53
総合システムサービス SOUGOU SYSTEM SERVICE Corporation	309	94.4%	△ 18	102.8%	8	△ 51	△ 16.7%	-	△ 50	-	△ 58
九州DTS KYUSYU DTS Corporation	271	155.1%	96	108.1%	20	0	0.4%	-	3	-	0
MIRUCA MIRUCA Corporation	56	86.9%	△ 8	94.1%	△ 3	△ 19	△ 33.9%	-	△ 6	-	0

注釈 Notes:

各社単独の数値であり、すべてを合計しても連結の数値とは一致しません。

Figures for each company are on a non-consolidated basis, so the total does not equal consolidated figures.

データリンクスの計画は当社の予想であり、データリンクスの公表値ではありません。

The Forecasts of DATA LINKS Corporation is our expectation, and no value of making public of DATA LINKS Corporation.

平成24年3月期 業績予想  
Forecasts for FY March 2012

株式会社DTS  
DTS Corporation

連結 Consolidated

単位:百万円 Units:JPY Million

	平成24年3月期 1Q 1Q FY 12/3				平成24年3月期 2Q(計画 : 中間計画-1Q) 2Q FY 12/3 (Forecasts : 1st-Half Forecasts - 1Q Results)				平成24年3月期 中間(計画) 1st-Half FY 12/3 (Forecasts)				平成24年3月期 通期(計画) FY 12/3(Forecasts)		
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. 1st-Half (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	13,853	100.0	98.0	22.9	15,046	100.0	100.2	24.9	28,900	100.0	99.1	47.8	60,500	100.0	103.4
システム System	8,060	58.2	102.0	21.4	9,639	64.1	98.0	25.6	17,700	61.2	99.8	46.9	37,700	62.3	104.3
オペレーション Operation	3,293	23.8	101.2	25.1	3,106	20.6	101.1	23.7	6,400	22.1	101.1	48.9	13,100	21.7	103.0
プロダクトその他 Products etc	1,336	9.6	73.6	25.7	1,263	8.4	135.1	24.3	2,600	9.0	94.5	50.0	5,200	8.6	102.3
情報サービス計 IT Services	12,690	91.6	97.8	22.7	14,009	93.1	101.2	25.0	26,700	92.4	99.6	47.7	56,000	92.6	103.8
人材サービス Staffing Service	1,163	8.4	99.8	25.8	1,036	6.9	88.7	23.0	2,200	7.6	94.2	48.9	4,500	7.4	98.6
売上原価 Cost of Sales	11,906	85.9	96.2	23.2	12,993	86.4	100.8	25.3	24,900	86.2	98.6	48.4	51,400	85.0	101.8
売上総利益 Gross Profit	1,947	14.1	110.2	21.4	2,052	13.6	96.8	22.6	4,000	13.8	102.9	44.0	9,100	15.0	113.4
販売費及び一般管理費 SG&A Expenses	1,519	11.0	98.0	25.1	1,480	9.8	105.2	24.5	3,000	10.4	101.5	49.6	6,050	10.0	105.7
営業利益 Operating Income	427	3.1	196.6	14.0	572	3.8	80.2	18.8	1,000	3.5	107.1	32.8	3,050	5.0	132.8
営業外収益 Non-Operating Income	41	0.3	57.7	59.5	8	0.1	9.1	11.9	50	0.2	30.5	71.4	70	0.1	33.5
営業外費用 Non-Operating Expenses	2	0.0	52.2	12.6	△ 2	△ 0.0	△ 43.9	△ 12.6	0	0.0	0.0	0.0	20	0.0	119.1
経常利益 Ordinary Income	466	3.4	163.9	15.1	583	3.9	72.9	18.8	1,050	3.6	96.6	33.9	3,100	5.1	124.6
特別利益 Extraordinary Income	0	0.0	-	-	0	0.0	0.0	-	0	0.0	0.0	-	0	0.0	0.0
特別損失 Extraordinary Losses	3	0.0	14.4	19.4	△ 3	△ 0.0	△ 8.0	△ 19.4	0	0.0	0.0	0.0	20	0.0	11.7
税引前純利益 Income Before Income Taxes	462	3.3	179.5	15.0	587	3.9	77.8	19.1	1,050	3.6	103.7	34.1	3,080	5.1	132.9
法人税等 Income Taxes	189	1.4	104.6	14.1	310	2.1	96.4	23.2	500	1.7	99.3	37.3	1,340	2.2	125.9
少引前純利益 Income Before Minority interests in Net Income	273	2.0	356.3	15.7	276	1.8	64.0	15.9	550	1.9	108.1	31.6	1,740	2.9	-
少数株主利益 Minority interests in Net Income	21	0.2	93.1	15.4	28	0.2	88.1	20.3	50	0.2	90.2	35.7	140	0.2	109.4
純利益 Net Income	251	1.8	470.0	15.7	248	1.6	62.1	15.5	500	1.7	110.3	31.3	1,600	2.6	142.3

単独 Non-consolidated

	平成24年3月期 1Q 1Q FY 12/3				平成24年3月期 2Q(計画 : 中間計画-1Q) 2Q FY 12/3 (Forecasts : 1st-Half Forecasts - 1Q Results)				平成24年3月期 中間(計画) 1st-Half FY 12/3 (Forecasts)				平成24年3月期 通期(計画) FY 12/3(Forecasts)		
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. 1st-Half (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	8,015	100.0	100.1	22.1	9,084	100.0	94.6	25.1	17,100	100.0	97.1	47.2	36,200	100.0	102.2
システム System	5,354	66.8	100.4	21.0	6,545	72.0	92.2	25.7	11,900	69.6	95.7	46.7	25,500	70.4	102.4
オペレーション Operation	2,581	32.2	99.6	25.3	2,418	26.6	99.8	23.7	5,000	29.2	99.7	49.0	10,200	28.2	101.3
プロダクト Products	78	1.0	95.1	15.8	121	1.3	138.8	24.2	200	1.2	117.5	40.0	500	1.4	117.5
情報サービス計 IT Services	8,015	100.0	100.1	22.1	9,084	100.0	94.6	25.1	17,100	100.0	97.1	47.2	36,200	100.0	102.2
売上原価 Cost of Sales	6,847	85.4	97.8	22.2	7,902	87.0	95.1	25.7	14,750	86.3	96.3	47.9	30,800	85.1	100.3
売上総利益 Gross Profit	1,167	14.6	116.4	21.6	1,182	13.0	91.1	21.9	2,350	13.7	102.1	43.5	5,400	14.9	114.8
販売費及び一般管理費 SG&A Expenses	810	10.1	101.2	25.3	789	8.7	105.2	24.7	1,600	9.4	103.2	50.0	3,200	8.8	105.7
営業利益 Operating Income	356	4.4	176.7	16.2	393	4.3	71.7	17.9	750	4.4	100.0	34.1	2,200	6.1	131.1
営業外収益 Non-Operating Income	121	1.5	102.0	75.9	△ 21	△ 0.2	△ 120.5	△ 13.4	100	0.6	73.1	62.5	160	0.4	86.9
営業外費用 Non-Operating Expenses	0	0.0	-	0.2	0	△ 0.0	-	△ 0.2	0	0.0	-	0.0	10	0.0	-
経常利益 Ordinary Income	477	6.0	149.0	20.3	372	4.1	65.7	15.8	850	5.0	95.8	36.2	2,350	6.5	126.3
特別利益 Extraordinary Income	13	0.2	-	-	△ 13	△ 0.2	-	-	0	0.0	-	-	0	0.0	-
特別損失 Extraordinary Losses	0	0.0	0.0	-	0	0.0	0.0	-	0	0.0	0.0	-	0	0.0	0.0
税引前純利益 Income Before Income Taxes	491	6.1	164.9	20.9	358	3.9	63.9	15.3	850	5.0	98.9	36.2	2,350	6.5	140.1
法人税等 Income Taxes	122	1.5	120.5	12.2	227	2.5	92.9	22.8	350	2.0	101.0	35.0	1,000	2.8	132.3
純利益 Net Income	369	4.6	187.7	27.4	130	1.4	41.3	9.7	500	2.9	97.5	37.0	1,350	3.7	146.5

参考：平成23年3月期 決算概要  
References: Financial Results for FY March 2011

株式会社DTS  
DTS Corporation

連結 Consolidated

単位: 百万円 Units: JPY Million

		平成23年3月期 1Q 1Q FY 11/3					平成23年3月期 2Q 2Q FY 11/3					平成23年3月期 3Q 3Q FY 11/3				平成23年3月期 4Q 4Q FY 11/3				平成23年3月期 通期 FY 11/3		
		金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高	Net Sales	14,142	100.0	118.0	48.5	24.2	15,009	100.0	113.0	51.5	25.7	13,802	100.0	118.1	23.6	15,549	100.0	100.0	26.6	58,503	100.0	111.4
	システム	7,906	55.9	-	44.6	21.9	9,831	65.5	-	55.4	27.2	8,393	60.8	-	23.2	9,998	64.3	-	27.7	36,130	61.8	104.3
	オペレーション	3,256	23.0	-	51.4	25.6	3,072	20.5	-	48.6	24.2	3,067	22.2	-	24.1	3,327	21.4	-	26.2	12,723	21.7	111.3
	プロダクトその他	1,814	12.8	-	66.0	35.7	935	6.2	-	34.0	18.4	1,193	8.6	-	23.5	1,141	7.3	-	22.5	5,085	8.7	354.2
	情報サービス計	12,977	91.8	-	48.4	24.1	13,840	92.2	-	51.6	25.7	12,653	91.7	-	23.5	14,467	93.0	-	26.8	53,938	92.2	113.6
	人材サービス	1,164	8.2	-	49.9	25.5	1,169	7.8	-	50.1	25.6	1,148	8.3	-	25.2	1,082	7.0	-	23.7	4,564	7.8	91.2
売上原価	Cost of Sales	12,374	87.5	116.7	49.0	24.5	12,888	85.9	108.8	51.0	25.5	12,054	87.3	116.9	23.9	13,164	84.7	101.2	26.1	50,481	86.3	110.3
	売上総利益	1,767	12.5	127.5	45.4	22.0	2,121	14.1	147.6	54.6	26.4	1,747	12.7	127.2	21.8	2,385	15.3	94.0	29.7	8,022	13.7	119.1
販売費及び一般管理費	SG&A Expenses	1,549	11.0	104.2	52.5	27.1	1,407	9.4	111.2	47.6	24.6	1,419	10.3	100.5	24.8	1,353	8.7	96.4	23.6	5,726	9.8	102.9
	営業利益	217	1.5	△ 215.3	23.3	9.5	713	4.8	414.9	76.4	31.1	328	2.4	△ 845.4	14.3	1,032	6.6	91.0	45.0	2,296	3.9	196.2
	営業外収益	72	0.5	224.7	44.1	34.6	91	0.6	115.8	56.0	43.9	32	0.2	54.3	15.6	12	0.1	30.5	6.0	208	0.4	98.5
	営業外費用	4	0.0	97.7	45.7	28.8	5	0.0	164.3	54.3	34.2	2	0.0	133.6	17.7	3	0.0	46.0	19.4	16	0.0	95.3
	経常利益	284	2.0	△ 385.9	26.2	11.4	799	5.3	322.8	73.6	32.1	357	2.6	-	14.4	1,041	6.7	89.2	41.9	2,488	4.3	182.3
	特別利益	0	0.0	-	-	-	3	0.0	-	-	-	0	0.0	-	-	0	0.0	-	-	0	0.0	-
	特別損失	26	0.2	-	35.6	15.7	48	0.3	20.0	64.4	28.5	18	0.1	70.5	10.8	76	0.5	175.6	45.0	171	0.3	54.4
	税引前純利益	257	1.8	△ 364.5	25.5	11.1	754	5.0	-	74.5	32.5	340	2.5	-	14.7	964	6.2	85.8	41.6	2,317	4.0	220.6
	法人税等	181	1.3	214.1	36.0	17.0	322	2.1	413.8	64.0	30.3	226	1.6	605.0	21.3	334	2.2	71.0	31.4	1,064	1.8	158.5
	少引前純利益	76	0.5	-	15.1	6.1	432	2.9	-	84.9	34.5	113	0.8	-	9.1	630	4.1	-	50.3	1,252	2.1	-
	少数株主利益	23	0.2	124.3	41.8	18.1	32	0.2	195.2	58.2	25.2	38	0.3	126.6	30.4	33	0.2	96.5	26.3	127	0.2	127.1
	純利益	53	0.4	△ 30.8	11.8	4.8	399	2.7	△ 442.3	88.2	35.5	74	0.5	△ 98.8	6.6	596	3.8	96.5	53.1	1,124	1.9	404.2

単独 Non-consolidated

		平成23年3月期 1Q 1Q FY 11/3					平成23年3月期 2Q 2Q FY 11/3					平成23年3月期 3Q 3Q FY 11/3				平成23年3月期 4Q 4Q FY 11/3				平成23年3月期 通期 FY 11/3		
		金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対中間比 Vs. 1st-Half (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対通期計画比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高	Net Sales	8,007	100.0	106.2	45.5	22.6	9,607	100.0	112.7	54.5	27.1	8,343	100.0	108.3	23.6	9,447	100.0	92.9	26.7	35,406	100.0	104.3
	システム	5,332	66.6	112.8	42.9	21.4	7,095	73.9	124.7	57.1	28.5	5,768	69.1	115.7	23.2	6,716	71.1	89.8	27.0	24,913	70.4	108.9
	オペレーション	2,592	32.4	94.7	51.7	25.7	2,424	25.2	92.5	48.3	24.1	2,440	29.3	96.8	24.2	2,611	27.6	100.2	25.9	10,067	28.4	96.0
	プロダクト	82	1.0	115.8	48.7	19.5	87	0.9	40.2	51.3	20.5	135	1.6	68.9	31.8	120	1.3	134.6	28.2	425	1.2	74.1
	情報サービス計	8,007	100.0	106.2	45.5	22.6	9,607	100.0	112.7	54.5	27.1	8,343	100.0	108.3	23.6	9,447	100.0	92.9	26.7	35,406	100.0	104.3
売上原価	Cost of Sales	7,004	87.5	103.7	45.7	22.8	8,308	86.5	107.8	54.3	27.1	7,391	88.6	107.9	24.1	7,997	84.7	92.4	26.0	30,701	86.7	102.4
	売上総利益	1,002	12.5	127.9	43.6	21.3	1,298	13.5	157.9	56.4	27.6	952	11.4	112.1	20.2	1,450	15.3	95.8	30.8	4,704	13.3	118.5
販売費及び一般管理費	SG&A Expenses	800	10.0	97.5	51.6	26.5	750	7.8	109.2	48.4	24.8	763	9.1	94.9	25.2	713	7.5	98.1	23.6	3,026	8.6	99.5
	営業利益	201	2.5	△ 534.8	26.9	12.0	548	5.7	405.2	73.1	32.7	188	2.3	414.3	11.3	736	7.8	93.8	43.9	1,677	4.7	180.5
	営業外収益	119	1.5	79.5	87.0	64.6	17	0.2	117.5	13.0	9.6	31	0.3	126.5	17.2	15	0.2	22.7	8.5	184	0.6	71.2
	営業外費用	0	0.0	0.0	-	0.0	-	-	-	-	-	0	0.0	150.4	23.0	0	0.0	11.7	77.0	0	0.0	11.0
	経常利益	320	4.0	288.1	36.2	17.2	566	5.9	377.6	63.8	30.4	220	2.6	312.3	11.8	752	8.0	88.3	40.4	1,861	5.3	157.2
	特別利益	0	0.0	-	-	-	-	-	-	-	0.0	0	-	-	0.0	1	0.0	-	-	0	0.0	-
	特別損失	22	0.3	-	82.4	12.5	4	0.1	94.3	17.6	2.7	155	1.8	-	84.7	0	0.0	0.8	0.2	183	0.6	404.0
	税引前純利益	298	3.7	266.7	34.7	17.8	561	5.8	387.8	65.3	33.5	64	0.8	93.5	3.9	753	8.0	92.7	44.9	1,677	4.7	147.4
	法人税等	101	1.2	-	29.2	13.4	245	2.5	368.0	70.8	32.5	102	1.2	286.7	13.5	307	3.3	87.6	40.6	755	2.1	166.3
	純利益	196	2.5	178.5	38.4	21.4	315	3.3	404.7	61.6	34.3	△ 37	△ 0.4	△ 110.3	△ 4.0	446	4.7	96.6	48.4	921	2.6	134.8