

平成25年3月期 第3四半期 決算概要

Summary of Financial Results for 3Q FY March 2013 Total (Apr.-Dec.)

株式会社DTS
DTS Corporation

■損益計算書 P/L

単位: 百万円 Units: JPY Million	連結 Consolidated						単独 Non-consolidated									
	金額		売上比		前年同期比 YoY		計画比 Vs. Forecasts		金額		売上比		前年同期比 YoY		計画比 Vs. Forecasts	
	Amount	Ratio to Sales	Change	Diff	Change	Diff	Change	Diff	Amount	Ratio to Sales	Change	Diff	Change	Diff	Change	Diff
売上高 Net Sales	44,144	100.0%	106.1%	2,556	99.2%	△ 353			26,092	100.0%	103.8%	954	99.7%	△ 76		
システム System	27,001	61.2%	106.0%	1,522	98.7%	△ 349			17,868	68.5%	102.5%	436	98.9%	△ 192		
オペレーション Operation	10,326	23.4%	109.1%	857	106.2%	606			7,920	30.4%	106.0%	449	101.2%	94		
プロダクトその他 Products etc	3,543	8.0%	111.6%	367	92.7%	△ 278			303	1.2%	129.2%	68	107.4%	20		
情報サービス IT Services	40,871	92.6%	107.2%	2,746	99.9%	△ 21			26,092	100.0%	103.8%	954	99.7%	△ 76		
人材サービス Staffing Service	3,273	7.4%	94.5%	△ 190	90.8%	△ 331			-	-	-	-	-	-		
売上原価 Cost of Sales	37,506	85.0%	105.3%	1,900	98.5%	△ 579			21,755	83.4%	102.9%	614	97.5%	△ 558		
売上総利益 Gross Profit	6,638	15.0%	111.0%	655	103.5%	226			4,336	16.6%	108.5%	340	112.5%	481		
販売費及び一般管理費 SG&A Expenses	4,034	9.1%	93.5%	△ 280	90.1%	△ 445			2,216	8.5%	95.8%	△ 96	89.2%	△ 269		
営業利益 Operating Income	2,604	5.9%	156.2%	936	134.8%	672			2,119	8.1%	125.9%	436	154.8%	750		
営業外収益 Non-Operating Income	87	0.2%	104.0%	3	119.3%	14			141	0.5%	87.0%	△ 21	187.6%	65		
営業外費用 Non-Operating Expenses	3	0.0%	58.2%	△ 2	366.7%	2			0	0.0%	243.7%	0	144.0%	0		
経常利益 Ordinary Income	2,687	6.1%	154.0%	942	134.1%	683			2,260	8.7%	122.5%	414	156.5%	816		
特別利益 Extraordinary Income	7	0.0%	150.2%	2	100.0%	0			7	0.0%	41.2%	△ 10	100.0%	0		
特別損失 Extraordinary Losses	10	0.0%	15.5%	△ 59	-	10			10	0.0%	391.6%	7	-	10		
税引前四半期純利益 Income Before Income Taxes	2,684	6.1%	159.8%	1,004	133.5%	673			2,257	8.7%	121.3%	396	155.6%	806		
法人税等 Income Taxes	1,152	2.6%	109.7%	102	122.2%	209			852	3.3%	97.4%	△ 22	132.0%	206		
少引前四半期純利益 Income Before Minority Interests in Net Income	1,532	3.5%	243.1%	901	143.5%	464			-	-	-	-	-	-		
少数株主利益 Minority Interests in Net Income	76	0.2%	202.8%	38	84.6%	△ 13			-	-	-	-	-	-		
四半期純利益 Net Income	1,455	3.3%	245.6%	863	148.9%	478			1,405	5.4%	142.5%	418	174.5%	599		

Net Sales
[106.1% YoY]
Sales rose on the strength of orders for system development, mainly in life insurance, securities, trust and other financial sectors, as well as on robust orders for new projects in the construction and real estate sectors and strong sales of equipment to data center operators.
System: Sales remained strong in system development projects and AMO projects for the financial sector, including life insurance, securities and trust banking. In addition, sales increased in system development projects and ERP projects for specialty stores, convenience stores, and departments in the wholesale and retail sectors.
Operation: Sales were strong in new projects for the construction and real estate sector and operation projects for the service sector.
Products and other: Sales were strong in the selling of equipment, mainly for servers of data center operators.
Staffing service: Reduction in staffing agreements resulting from in-house production made by certain main customers, reduction in operations due to a switch to digital terrestrial broadcasting, etc.

[99.2% vs. initial plan]
Sales performed almost as anticipated.

Gross Profit
[111.0% YoY]
The gross profit increased due to increased sales and improved profitability realized through fewer unprofitable projects, improved labor utilization rate, and improved project-cost rate. Profitability improved both on a non-consolidated basis and for the respective companies of the Group (see the following page).

[103.5% vs. initial plan]
The gross margin improved mainly due to an improved project-cost rate and certain costs accounted for in a different period, resulting in better figure than anticipated in the initial plan (Planned margin: 14.4% -> Actual margin: 15.0%)

Operating Income
[156.2% YoY]
Income rose significantly with the improvement in the gross margin and reduction in SG&A expenses.

[134.8% vs. initial plan]
Income exceeded the initial plan, reflecting an improvement in the gross margin and various cost savings.

■受注 Orders

単位: 百万円 Units: JPY Million	連結 Consolidated				単独 Non-consolidated			
	金額		構成比		前年同期比 YoY		前年同期比 YoY	
	Amount	Share	Change	Diff	Amount	Share	Change	Diff
受注高 Order Volume	37,318	100.0%	109.8%	3,334	19,889	100.0%	108.3%	1,518
システム System	24,455	65.5%	105.0%	1,172	15,162	76.2%	96.8%	△ 494
オペレーション Operation	6,068	16.3%	142.7%	1,815	4,274	21.5%	173.7%	1,814
プロダクトその他 Products etc	3,698	9.9%	116.3%	519	452	2.3%	178.4%	198
情報サービス IT Services	34,222	91.7%	111.4%	3,507	-	-	-	-
人材サービス Staffing Service	3,095	8.3%	94.7%	△ 172	-	-	-	-
受注残高 Order Backlog	13,276	100.0%	105.8%	731	8,920	100.0%	114.3%	1,114
システム System	8,874	66.8%	110.8%	864	6,279	70.4%	112.7%	707
オペレーション Operation	3,272	24.7%	93.6%	△ 225	2,438	27.3%	112.8%	276
プロダクトその他 Products etc	219	1.7%	391.0%	163	201	2.3%	282.2%	130
情報サービス IT Services	12,367	93.2%	106.9%	802	-	-	-	-
人材サービス Staffing Service	909	6.8%	92.7%	△ 71	-	-	-	-

■エンドユーザー別売上高 Net Sales by End Users

(単独、システムおよびオペレーション Non-consolidated, System and Operation)

単位: 百万円 Units: JPY Million	単独 Non-consolidated					
	金額		構成比		前年同期比 YoY	
	Amount	Share	Change	Diff	Change	Diff
金融 Finance	9,391	36.4%	104.7%	423		
運輸通信 Communications	6,294	24.4%	95.4%	△ 300		
サービス Services	5,743	22.3%	107.5%	400		
その他 Other	4,358	16.9%	109.1%	361		
うち製造 Manufacturing	1,574	6.1%	84.0%	△ 300		
うち卸小売 Distribution	1,159	4.5%	175.1%	497		
うち公共 Public	565	2.2%	106.2%	32		
システム+オペレーション System and Operation	25,788	100.0%	103.6%	885		

Finance
Sales increased with the expansion of existing projects and the acquisition of new projects in the trust and securities sectors (integrated projects, change in basic system, AMO, etc.)

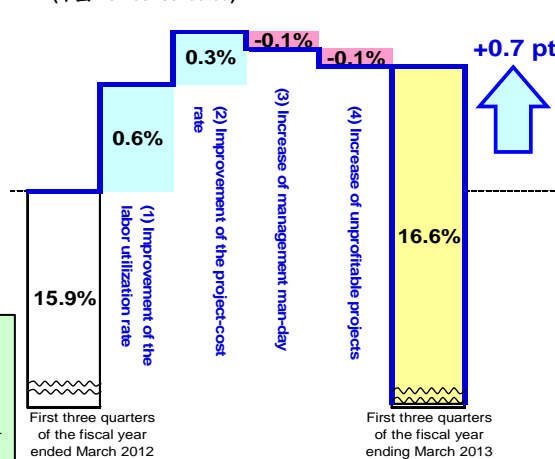
Transportation & Communications
Front line sales were down. Sales increased to mobile and data centers.

Other
Sales were strong in the wholesale and retail sector (specialty stores, convenience stores, department stores). Sales were sluggish in the manufacturing sector (home-appliance makers, etc.). Sales increased to medical institutions in the public sector.

Services
Sales increased to a broad range of customers

■売上総利益率 Gross Profit Margin

(単独 Non-consolidated)



平成25年3月期 第3四半期 決算概要(グループ会社)
Group Company Results for 3Q FY March 2013 Total (Apr.-Dec.)

株式会社DTS
DTS Corporation

単位:百万円
Units:JPY Million

社名 Company name	売上高 Net Sales					営業利益 Operating Income					
	金額 Amount	前年同期比 YoY		計画比 Vs. Forecasts		金額 Amount	売上比率 Ratio to Sales	前年同期比 YoY		計画比 Vs. Forecasts	
		Change	Diff	Change	Diff			Change	Diff	Change	Diff
データリンクス DATA LINKS Corporation	5,837	97.2%	△ 171	96.7%	△ 196	174	3.0%	120.4%	29	78.6%	△ 47
デジタルテクノロジー DIGITAL TECHNOLOGIES Corporation	5,259	125.1%	1,053	102.9%	146	67	1.3%	136.2%	17	156.7%	24
FAITEC FAITEC Corporation	4,100	121.5%	726	101.3%	51	118	2.9%	黒字化	183	62.9%	△ 69
日本SE JAPAN SYSTEMS ENGINEERING Corporation	2,867	96.0%	△ 120	99.2%	△ 23	177	6.2%	266.8%	110	106.2%	10
九州DTS KYUSYU DTS Corporation	948	97.8%	△ 21	93.5%	△ 65	44	4.7%	166.5%	17	90.5%	△ 4
総合システムサービス SOUGOU SYSTEM SERVICE Corporation	885	122.1%	160	101.6%	13	74	8.5%	黒字化	226	139.8%	21
MIRUCA MIRUCA Corporation	262	87.0%	△ 39	97.2%	△ 7	△ 9	△3.6%	赤字化	△ 18	赤字化	△ 11

注釈 Notes:

各社単独の数値であり、すべてを合計しても連結の数値とは一致しません。

Figures for each company are on a non-consolidated basis, so the total does not equal consolidated figures.

データリンクスの計画は当社の予想であり、データリンクスの公表値ではありません。

The Forecasts of DATA LINKS Corporation is our expectation, and no value of making public of DATA LINKS Corporation.

平成25年3月期 業績予想
Forecasts for FY March 2013

株式会社DTS
DTS Corporation

連結 Consolidated

単位:百万円 Units:JPY Million

		平成25年3月期 1Q 1Q FY 13/3				平成25年3月期 2Q 2Q FY 13/3				平成25年3月期 3Q 3Q FY 13/3				平成25年3月期 4Q(計画:通期計画-3Q累計) 4Q FY 13/3 (Forecasts: FY 13/3 Forecasts minus 3Q Total Results)				平成25年3月期 通期(計画) FY 13/3(Forecasts)		
		金額	売上比率	前年同期比	対前期比	金額	売上比率	前年同期比	対前期比	金額	売上比率	前年同期比	対前期比	金額	売上比率	前年同期比	対前期計画比	金額	売上比率	前年同期比
		Amount	Ratio to Sales (%)	YoY (%)	Vs. Full Year (%)	Amount	Ratio to Sales (%)	YoY (%)	Vs. Full Year (%)	Amount	Ratio to Sales (%)	YoY (%)	Vs. Full Year (%)	Amount	Ratio to Sales (%)	YoY (%)	Vs. 1st-Half (%)	Amount	Ratio to Sales (%)	YoY (%)
売上高	Net Sales	14,626	100.0	105.6	24.0	15,115	100.0	105.4	24.8	14,402	100.0	107.6	23.6	16,855	100.0	106.7	27.6	61,000	100.0	106.3
	システム	8,538	58.4	105.9	22.1	9,631	63.7	106.3	25.0	8,831	61.3	105.7	22.9	11,598	68.8	111.6	30.0	38,600	63.3	107.6
	オペレーション	3,294	22.5	100.0	25.3	3,509	23.2	112.1	27.0	3,521	24.5	115.7	27.1	2,673	15.9	83.4	20.6	13,000	21.3	102.6
	プロダクトその他	1,709	11.7	127.9	35.2	918	6.1	93.1	18.9	915	6.4	107.2	18.9	1,306	7.7	116.4	26.9	4,850	8.0	112.8
	情報サービス計	13,542	92.6	106.7	24.0	14,059	93.0	106.7	24.9	13,269	92.1	108.3	23.5	15,578	92.4	105.8	27.6	56,450	92.5	106.8
	人材サービス	1,083	7.4	93.2	23.8	1,056	7.0	90.7	23.2	1,133	7.9	99.7	24.9	1,276	7.6	118.7	28.1	4,550	7.5	100.2
売上原価	Cost of Sales	12,607	86.2	105.9	24.4	12,776	84.5	103.3	24.7	12,122	84.2	107.0	23.4	14,193	84.2	107.8	27.5	51,700	84.8	106.0
売上総利益	Gross Profit	2,019	13.8	103.7	21.7	2,339	15.5	118.6	25.2	2,279	15.8	110.5	24.5	2,661	15.8	101.3	28.6	9,300	15.2	108.0
販売費及び一般管理費	SG&A Expenses	1,414	9.7	93.1	24.4	1,273	8.4	91.9	22.0	1,346	9.3	95.4	23.2	1,765	10.5	133.5	30.4	5,800	9.5	102.9
営業利益	Operating Income	605	4.1	141.5	17.3	1,065	7.0	181.3	30.4	933	6.5	143.1	26.7	895	5.3	68.6	25.6	3,500	5.7	117.7
営業外収益	Non-Operating Income	31	0.2	76.6	63.8	20	0.1	136.6	41.5	34	0.2	127.9	69.3	△ 37	△ 0.2	△ 197.4	△ 74.6	50	0.1	48.6
営業外費用	Non-Operating Expenses	0	0.0	36.2	-	2	0.0	115.2	-	0	0.0	26.8	-	△ 3	△ 0.0	△ 493.1	-	0	0.0	0.0
経常利益	Ordinary Income	636	4.3	136.2	17.9	1,084	7.2	180.4	30.5	967	6.7	142.8	27.3	862	5.1	65.1	24.3	3,550	5.8	115.7
特別利益	Extraordinary Income	0	0.0	-	-	0	0.0	0.0	-	7	0.1	-	-	△ 7	△ 0.0	-	-	0	0.0	0.0
特別損失	Extraordinary Losses	0	0.0	3.5	-	10	0.1	23.8	-	0	0.0	1.3	-	△ 10	△ 0.1	△ 385.4	-	0	0.0	0.0
税引前純利益	Income Before Income Taxes	635	4.3	137.4	17.9	1,073	7.1	191.0	30.2	974	6.8	148.8	27.5	865	5.1	65.5	24.4	3,550	5.8	118.3
法人税等	Income Taxes	303	2.1	160.0	18.4	447	3.0	144.9	27.1	402	2.8	72.8	24.4	497	3.0	160.6	30.2	1,650	2.7	121.3
少引前純利益	Income Before Minority Interests in Net Income	332	2.3	121.6	17.5	626	4.1	247.1	33.0	572	4.0	554.9	30.1	367	2.2	36.4	19.4	1,900	3.1	-
少数株主利益	Minority Interests in Net Income	24	0.2	114.1	24.6	30	0.2	△ 694.6	30.2	21	0.2	105.7	21.7	23	0.1	48.4	23.5	100	0.2	116.0
純利益	Net Income	307	2.1	122.3	17.1	596	3.9	231.2	33.1	551	3.8	666.3	30.6	344	2.0	35.8	19.1	1,800	3.0	115.7

単独 Non-consolidated

		平成25年3月期 1Q 1Q FY 13/3				平成25年3月期 2Q 2Q FY 13/3				平成25年3月期 3Q 3Q FY 13/3				平成25年3月期 4Q(計画:通期計画-3Q累計) 4Q FY 13/3 (Forecasts: FY 13/3 Forecasts minus 3Q Total Results)				平成25年3月期 通期(計画) FY 13/3(Forecasts)		
		金額	売上比率	前年同期比	対前期比	金額	売上比率	前年同期比	対前期比	金額	売上比率	前年同期比	対前期比	金額	売上比率	前年同期比	対前期計画比	金額	売上比率	前年同期比
		Amount	Ratio to Sales (%)	YoY (%)	Vs. Full Year (%)	Amount	Ratio to Sales (%)	YoY (%)	Vs. Full Year (%)	Amount	Ratio to Sales (%)	YoY (%)	Vs. Full Year (%)	Amount	Ratio to Sales (%)	YoY (%)	Vs. 1st-Half (%)	Amount	Ratio to Sales (%)	YoY (%)
売上高	Net Sales	8,249	100.0	102.9	22.4	9,075	100.0	102.7	24.6	8,767	100.0	105.8	23.8	10,807	100.0	115.4	29.3	36,900	100.0	107.0
	システム	5,564	67.5	103.9	21.2	6,320	69.6	101.2	24.0	5,984	68.2	102.6	22.8	8,431	78.0	126.8	32.1	26,300	71.3	109.2
	オペレーション	2,607	31.6	101.0	25.6	2,634	29.0	104.9	25.8	2,677	30.5	112.6	26.3	2,279	21.1	88.6	22.4	10,200	27.6	101.6
	プロダクト	77	0.9	97.7	19.3	120	1.3	151.8	30.2	105	1.2	138.2	26.5	96	0.9	67.3	24.0	400	1.1	105.8
	情報サービス計	8,249	100.0	102.9	22.4	9,075	100.0	102.7	24.6	8,767	100.0	105.8	23.8	10,807	100.0	115.4	29.3	36,900	100.0	107.0
売上原価	Cost of Sales	7,010	85.0	102.4	22.7	7,521	82.9	102.2	24.3	7,223	82.4	104.2	23.3	9,194	85.1	120.5	29.7	30,950	83.9	107.6
売上総利益	Gross Profit	1,238	15.0	106.1	20.8	1,553	17.1	105.4	26.1	1,544	17.6	114.0	26.0	1,613	14.9	93.2	27.1	5,950	16.1	103.9
販売費及び一般管理費	SG&A Expenses	744	9.0	91.8	23.3	695	7.7	94.4	21.7	777	8.9	101.5	24.3	983	9.1	139.0	30.7	3,200	8.7	105.9
営業利益	Operating Income	494	6.0	138.6	18.0	858	9.5	116.3	31.2	767	8.7	130.2	27.9	630	5.8	61.6	22.9	2,750	7.5	101.6
営業外収益	Non-Operating Income	99	1.2	81.9	66.3	15	0.2	114.5	10.6	25	0.3	95.7	17.3	8	0.1	69.0	5.8	150	0.4	85.7
営業外費用	Non-Operating Expenses	0	0.0	-	-	0	0.0	-	-	0	△ 0.0	△ 241.8	-	0	△ 0.0	613.1	-	0	0.0	0.0
経常利益	Ordinary Income	593	7.2	124.2	20.5	873	9.6	116.2	30.1	793	9.0	128.8	27.4	639	5.9	61.7	22.0	2,900	7.9	100.6
特別利益	Extraordinary Income	0	0.0	0.0	-	0	0.0	0.0	-	7	0.1	-	-	△ 7	△ 0.1	-	-	0	0.0	0.0
特別損失	Extraordinary Losses	0	0.0	-	-	10	0.1	380.7	-	0	0.0	-	-	△ 10	△ 0.1	△ 339.6	-	0	0.0	0.0
税引前純利益	Income Before Income Taxes	593	7.2	120.7	20.5	863	9.5	114.5	29.8	800	9.1	130.0	27.6	642	5.9	62.2	22.2	2,900	7.9	100.2
法人税等	Income Taxes	229	2.8	187.6	18.3	321	3.5	100.3	25.7	301	3.4	69.8	24.1	397	3.7	93.9	31.8	1,250	3.4	96.3
純利益	Net Income	364	4.4	98.6	22.1	541	6.0	125.1	32.8	499	5.7	271.2	30.3	244	2.3	40.2	14.8	1,650	4.5	103.4

参考：平成24年3月期 決算概要
References: Financial Results for FY March 2012

株式会社DTS
DTS Corporation

連結 Consolidated

単位:百万円 Units:JPY Million

	平成24年3月期 1Q 1Q FY 12/3				平成24年3月期 2Q 2Q FY 12/3				平成24年3月期 3Q 3Q FY 12/3				平成24年3月期 4Q 4Q FY 12/3				平成24年3月期 通期 FY 12/3		
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	13,853	100.0	98.0	24.1	14,346	100.0	95.6	25.0	13,387	100.0	97.0	23.3	15,796	100.0	101.6	27.5	57,385	100.0	98.1
システム System	8,060	58.2	102.0	22.5	9,064	63.2	92.2	25.3	8,353	62.4	99.5	23.3	10,394	65.8	104.0	29.0	35,874	62.5	99.3
オペレーション Operation	3,293	23.8	101.2	26.0	3,131	21.8	101.9	24.7	3,043	22.7	99.2	24.0	3,204	20.3	96.3	25.3	12,673	22.1	99.6
プロダクトその他 Products etc	1,336	9.6	73.6	31.1	986	6.9	105.5	23.0	853	6.4	71.5	19.9	1,121	7.1	98.3	26.1	4,298	7.5	84.5
情報サービス計 IT Services	12,690	91.6	97.8	24.0	13,182	91.9	95.3	24.9	12,251	91.5	96.8	23.2	14,721	93.2	101.7	27.9	52,845	92.1	98.0
人材サービス Staffing Service	1,163	8.4	99.8	25.6	1,164	8.1	99.6	25.6	1,136	8.5	99.0	25.0	1,075	6.8	99.4	23.7	4,539	7.9	99.4
売上原価 Cost of Sales	11,906	85.9	96.2	24.4	12,373	86.2	96.0	25.4	11,325	84.6	93.9	23.2	13,168	83.4	100.0	27.0	48,773	85.0	96.6
売上総利益 Gross Profit	1,947	14.1	110.2	22.6	1,972	13.8	93.0	22.9	2,062	15.4	118.0	24.0	2,628	16.6	110.2	30.5	8,611	15.0	107.3
販売費及び一般管理費 SG&A Expenses	1,519	11.0	98.0	26.9	1,385	9.7	98.4	24.6	1,410	10.5	99.4	25.0	1,322	8.4	97.7	23.5	5,637	9.8	98.5
営業利益 Operating Income	427	3.1	196.6	14.4	587	4.1	82.3	19.8	652	4.9	198.6	21.9	1,305	8.3	126.5	43.9	2,973	5.2	129.5
営業外収益 Non-Operating Income	41	0.3	57.7	40.5	15	0.1	16.6	14.8	27	0.2	83.3	26.3	18	0.1	151.6	18.4	102	0.2	49.2
営業外費用 Non-Operating Expenses	2	0.0	52.2	37.9	1	0.0	32.1	27.7	1	0.0	53.6	23.9	0	0.0	21.6	10.6	6	0.0	39.7
経常利益 Ordinary Income	466	3.4	163.9	15.2	601	4.2	75.1	19.6	677	5.1	189.3	22.1	1,324	8.4	127.1	43.1	3,069	5.3	123.4
特別利益 Extraordinary Income	-	-	-	-	5	0.0	160.5	-	-	-	-	-	-	-	-	-	5	0.0	-
特別損失 Extraordinary Losses	3	0.0	14.4	5.3	43	0.3	89.8	60.1	22	0.2	120.6	30.7	2	0.0	3.7	3.9	72	0.1	42.5
税引前純利益 Income Before Income Taxes	462	3.3	179.5	15.4	562	3.9	74.6	18.7	655	4.9	192.6	21.8	1,321	8.4	136.9	44.0	3,001	5.2	129.5
法人税等 Income Taxes	189	1.4	104.6	13.9	308	2.2	95.8	22.7	551	4.1	243.6	40.6	309	2.0	92.6	22.8	1,359	2.4	127.7
少引前純利益 Income Before Minority Interests in Net Income	273	2.0	356.3	16.7	253	1.8	58.7	15.5	103	0.8	90.9	6.3	1,011	6.4	160.5	61.6	1,641	2.9	131.1
少数株主利益 Minority Interests in Net Income	21	0.2	93.1	25.0	△ 4	△ 0.0	△ 13.5	△ 5.0	20	0.2	52.7	23.8	48	0.3	144.3	56.3	86	0.2	67.4
純利益 Net Income	251	1.8	470.0	16.2	258	1.8	64.5	16.6	82	0.6	110.8	5.3	963	6.1	161.4	61.9	1,555	2.7	138.3

単独 Non-consolidated

	平成24年3月期 1Q 1Q FY 12/3				平成24年3月期 2Q 2Q FY 12/3				平成24年3月期 3Q 3Q FY 12/3				平成24年3月期 4Q 4Q FY 12/3				平成24年3月期 通期 FY 12/3		
	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)	対同期比 Vs. Full Year (%)	金額 Amount	売上比率 Ratio to Sales (%)	前年同期比 YoY (%)
売上高 Net Sales	8,015	100.0	100.1	23.2	8,833	100.0	91.9	25.6	8,289	100.0	99.3	24.0	9,364	100.0	99.1	27.1	34,502	100.0	97.4
システム System	5,354	66.8	100.4	22.2	6,243	70.7	88.0	25.9	5,833	70.4	101.1	24.2	6,648	71.0	99.0	27.6	24,080	69.8	96.7
オペレーション Operation	2,581	32.2	99.6	25.7	2,510	28.4	103.6	25.0	2,378	28.7	97.5	23.7	2,572	27.5	98.5	25.6	10,043	29.1	99.8
プロダクト Products	78	1.0	95.1	20.9	79	0.9	91.2	21.1	76	0.9	56.7	20.3	142	1.5	119.0	37.8	378	1.1	88.9
情報サービス計 IT Services	8,015	100.0	100.1	23.2	8,833	100.0	91.9	25.6	8,289	100.0	99.3	24.0	9,364	100.0	99.1	27.1	34,502	100.0	97.4
売上原価 Cost of Sales	6,847	85.4	97.8	23.8	7,359	83.3	88.6	25.6	6,934	83.7	93.8	24.1	7,633	81.5	95.4	26.5	28,774	83.4	93.7
売上総利益 Gross Profit	1,167	14.6	116.4	20.4	1,474	16.7	113.5	25.7	1,355	16.3	142.2	23.7	1,730	18.5	119.3	30.2	5,727	16.6	121.8
販売費及び一般管理費 SG&A Expenses	810	10.1	101.2	26.8	736	8.3	98.2	24.4	765	9.2	100.3	25.4	707	7.6	99.1	23.4	3,020	8.8	99.8
営業利益 Operating Income	356	4.4	176.7	13.2	738	8.4	134.6	27.3	589	7.1	311.8	21.8	1,023	10.9	138.9	37.8	2,707	7.8	161.4
営業外収益 Non-Operating Income	121	1.5	102.0	69.4	13	0.2	77.9	7.9	27	0.3	85.4	15.5	12	0.1	81.3	7.3	175	0.5	95.1
営業外費用 Non-Operating Expenses	0	0.0	-	15.4	0	0.0	-	53.4	0	0.0	134.6	97.2	0	△ 0.0	△ 27.2	△ 66.0	0	0.0	31.8
経常利益 Ordinary Income	477	6.0	149.0	16.6	751	8.5	132.8	26.1	616	7.4	279.3	21.4	1,036	11.1	137.8	36.0	2,882	8.4	154.8
特別利益 Extraordinary Income	13	0.2	-	-	4	0.1	-	-	-	-	-	-	-	-	-	-	18	0.1	-
特別損失 Extraordinary Losses	-	-	-	-	2	0.0	-	-	-	-	-	-	3	0.0	970.4	53.6	5	0.0	3.2
税引前純利益 Income Before Income Taxes	491	6.1	164.9	17.0	753	8.5	134.3	26.0	616	7.4	950.0	21.3	1,033	11.0	137.2	35.7	2,894	8.4	172.6
法人税等 Income Taxes	122	1.5	120.5	9.4	320	3.6	130.8	24.7	431	5.2	423.2	33.3	423	4.5	138.0	32.6	1,298	3.8	171.8
純利益 Net Income	369	4.6	187.7	23.2	432	4.9	137.0	27.1	184	2.2	△ 494.5	11.5	609	6.5	136.6	38.2	1,595	4.6	173.2