

# FY 18/3

# Results Presentation



May 10, 2018

**DTS** CORPORATION

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## Caution

Sales and income forecasts included in this document are based on assumptions made on the basis of information currently available, including business trends, economic circumstances, clients' trends, etc., and can be affected by various uncertainties. Actual sales and income may differ materially from the forecasts.

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# Summary of FY 18/3 Results

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## **1. Establishment of DTS INSIGHT CORPORATION**

Established DTS INSIGHT CORPORATION on April 1, 2017, by integrating Yokogawa Digital Computer Corporation, ART System Co., Ltd. and the embedded business of DTS to expand the embedded business of the DTS group.

## **2. Making DATALINKS CORPORATION a Wholly Owned Subsidiary**

Made DATALINKS CORPORATION a wholly owned subsidiary on August 1, 2017 to further strengthen group management by implementing a stock-for-stock exchange using DTS's treasury stock as consideration.

## **3. Selection and Consolidation of Overseas Businesses**

Decision was made to have DTS (Shanghai) CORPORATION to make a local company in China (Dalian) its subsidiary for expanding business in China. In process of driving forward efforts, including expanding business in North America, by strengthening cooperation with DTS Group companies and Nelito Systems.

## **4. Relocation of the head office of DTS CORPORATION**

Relocated the head office from Minato-ku to Chuo-ku, Tokyo on October 2, 2017. In process of driving forward efforts for a work style reform such as the introduction of satellite office.

## **5. Holding of a commemorative ceremony and payment of a commemorative dividend of the 45th anniversary founding of DTS Corporation, and increase of dividend**

Held a commemorative ceremony in November 2017, with more than 3,000 Group employees participating. Moreover, paid a ¥35 interim dividend per share by adding a ¥5 commemorative dividend of the 45th anniversary of the founding. Increased the amount of year-end dividends by ¥5 from projections, resulting in an increase of annual dividend by ¥10 from the previous fiscal year, to ¥80.

# Consolidated Results

Net sales rose ¥ 3.3 billion year on year due to the expansion of projects for telecommunications and transportation and increase of sales from product business. Operating income marked a record high together with net sales despite the effects of unprofitable projects in addition to the expenditure for one-time expense of the relocation of head office and others.

Profit attributable to owners of parent rose ¥640 million year on year (up 12.6%).

(Units: 100 million yen, %)	Results	Ratio to sales (%)	Year on year		Compared to forecast
Net sales	831.6	—	+33.0	104.1%	100.7%
Gross profit	164.4	19.8% (-0.1pt)	+6.0	103.8%	101.5%
SG&A expenses	79.2	9.5% (-0.3pt)	+0.6	100.9%	97.8%
Operating income	85.2	10.2% (+0.2pt)	+5.3	106.7%	105.2%
Recurring income	85.7	10.3% (+0.2pt)	+4.8	105.9%	104.6%
Profit attributable to owners of parent	57.6	6.9% (+0.5pt)	+6.4	112.6%	109.8%

# Non-Consolidated Results for FY 18/3

Net sales increased by ¥900 million year on year due to expansion of existing projects and acquisition of new projects in a wide range of industries including mega banks, transportation, and manufacturing. Operating income increased due to higher sales and marked a record high together with net sales despite the expenditure of one-time expense for the relocation of the head office and others. Operating margin exceeded 12% for the second consecutive year.

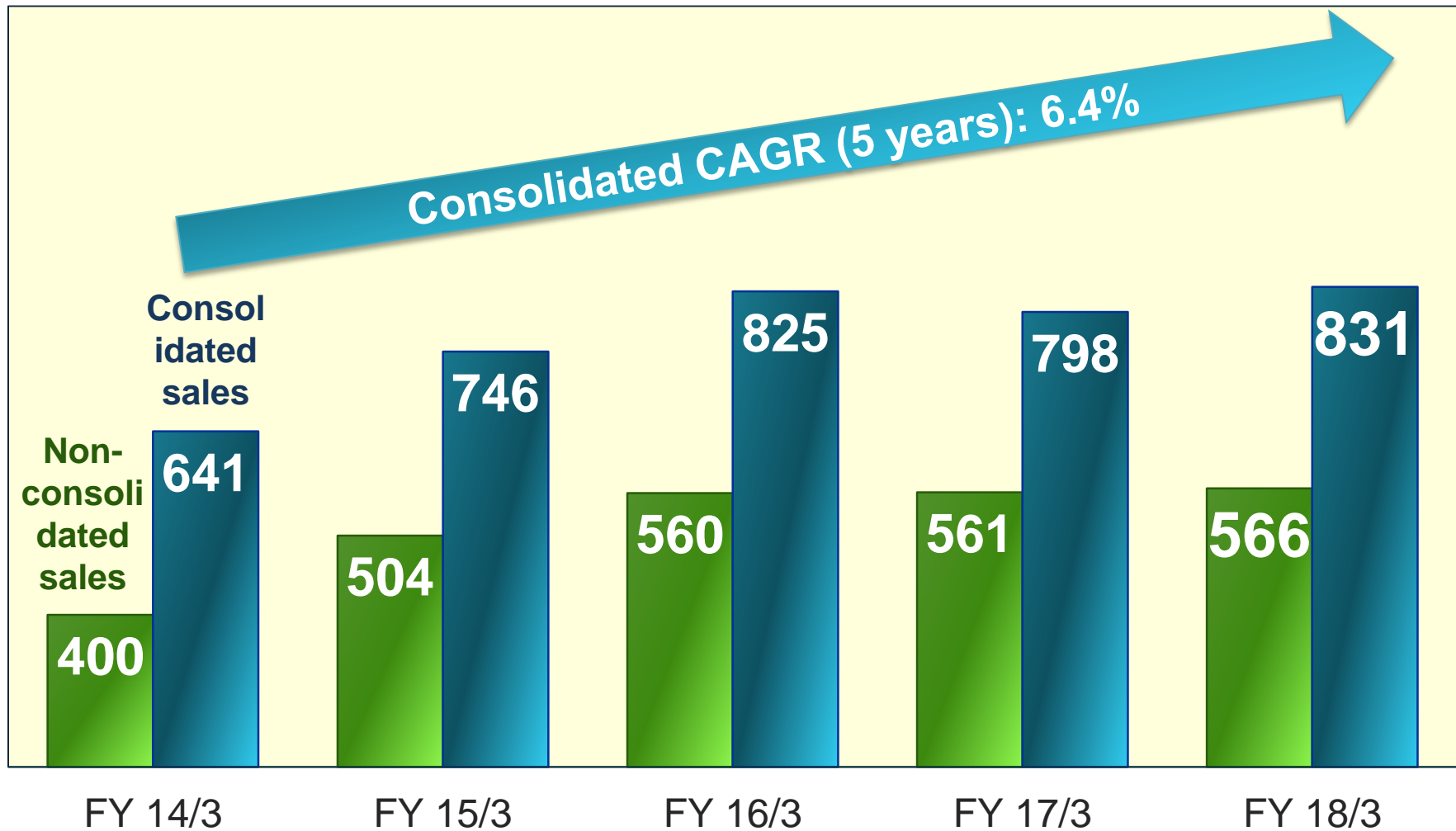
(Units: 100 million yen, %)	Results	Ratio to sales (%)	Year on year		Compared to forecast
Net sales	566.9	—	+9.0 <+4.9>	101.6% <100.9%>	98.6%
Gross profit	113.7	20.1% (+0.3pt)	+3.4 <+2.4>	103.2% <102.2%>	102.9%
SG&A expenses	43.9	7.8% (+0.2pt)	+1.5	103.6%	97.7%
Operating income	69.7	12.3% (+0.1pt)	+1.9 <+0.9>	102.9% <101.4%>	106.5%
Recurring income	73.0	12.9% (+0.2pt)	+2.7 <+1.7>	103.9% <102.4%>	108.2%
Net income	50.5	8.9% (+0.1pt)	+1.8 <+1.1>	103.8% <102.4%>	108.7%

\*The year-on-year changes are based on comparison with values excluding the effects of business transfer to DTS INSIGHT CORPORATION. Values in < > include the effects of the business transfer.

# Changes in Net Sales [Consolidated/Non-Consolidated]

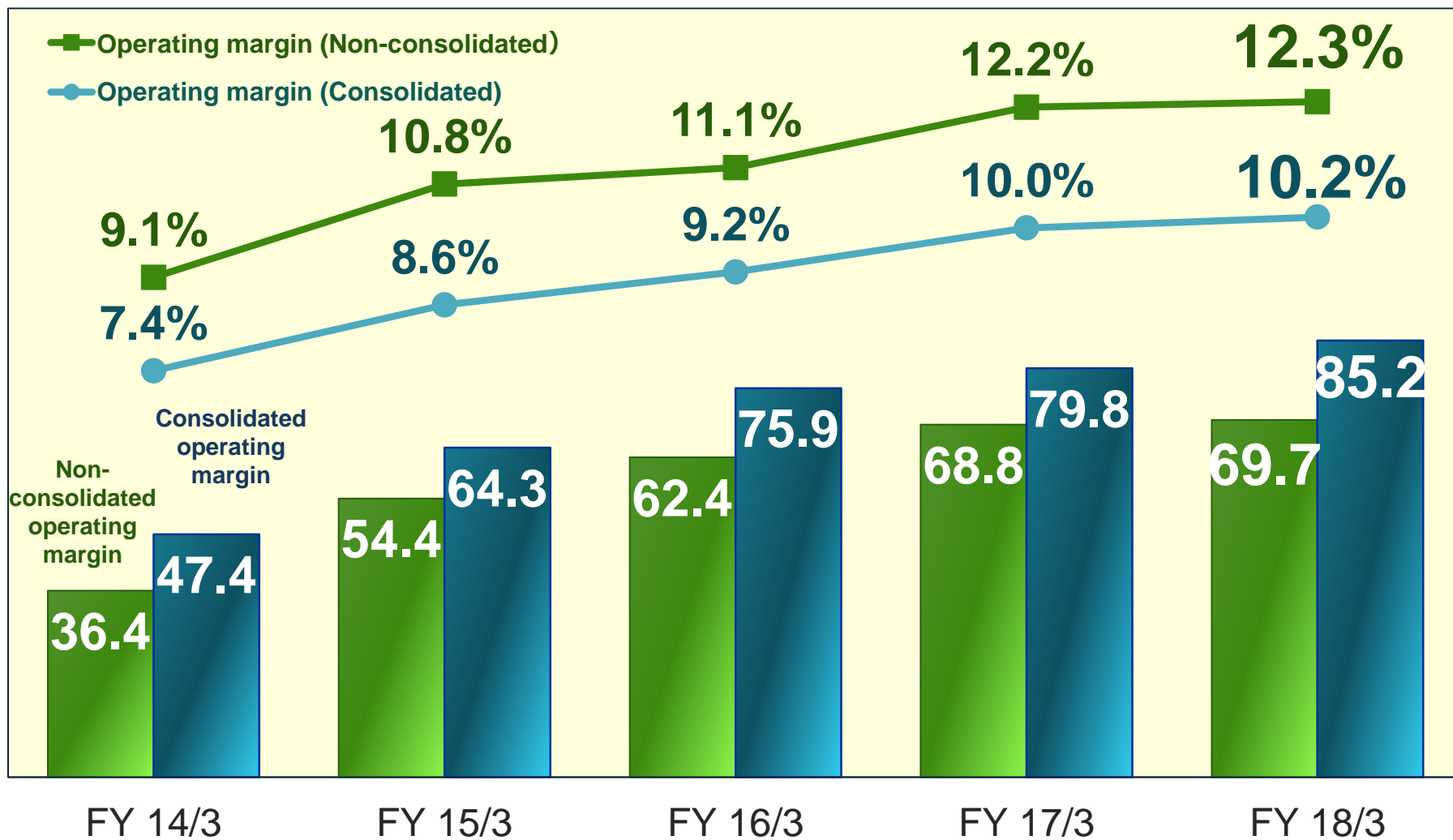
Consolidated sales exceeded the FY 16/3 level and marked a record high for the first time in two fiscal years.

Non-consolidated sales continued to increase for the sixth consecutive year.



# Change in Operating Income [Consolidated/Non-Consolidated]

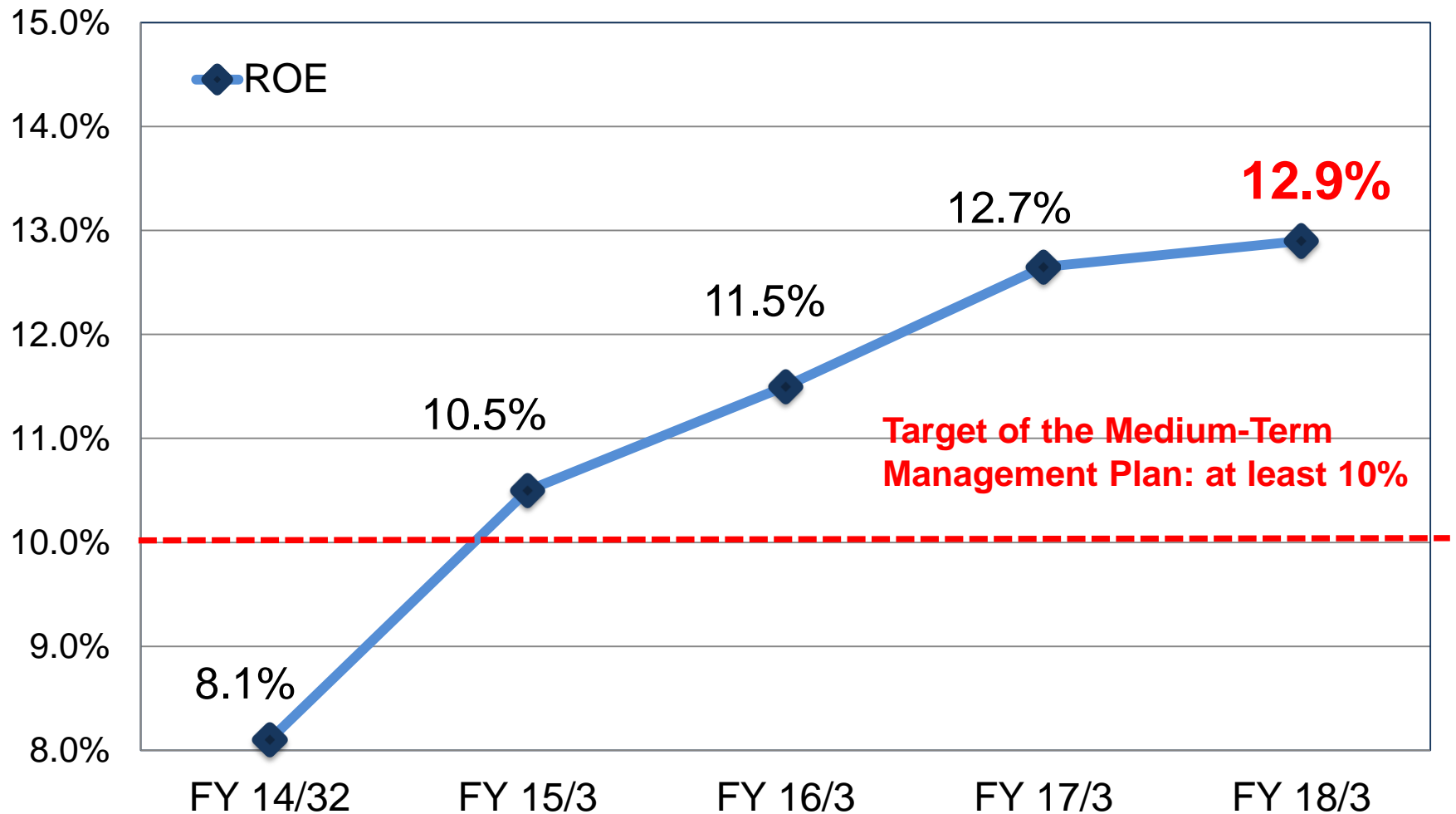
Consolidated operating income increased for the eighth consecutive year, to ¥8.52 billion.  
Consolidated operating margin reached 10% or higher for the second consecutive year.





# Change in Consolidated ROE

ROE for FY 18/3 came to 12.9%, exceeding 10%, the target planned in the Medium-Term Management Plan, for the fourth consecutive year.



# Net Sales by Segments

- Sales in the finance and public segments declined due to the effect of integration projects. However, these segments enjoyed expansion of projects for mega banks, mutual aid associations, insurance companies, and public offices, among others.
- Sales rose in the corporate communication solutions segment, compensating for the decline in sales in the finance and public segments, due to the expansion of existing projects and acquisition of new customers in a broad range of industries, including wholesale/retail and manufacturing.
- Sales in the operation BPO segment increased.
- Sales rose in the regional, overseas, etc. segment due to the strong performance of the product business.

(Units: 100 million yen, %)		Results*	Ratio to sales (%) / YoY		Year on year		Compared to forecast
Net sales		831.6	—		+33.0	104.1%	100.7%
	Finance and public	266.1	32.0%	(-4.6pt)	-26.2	91.0%	91.8%
	Corporate communication solutions	238.0	28.6%	(+3.3pt)	+36.0	117.9%	108.5%
	Operation BPO	123.2	14.8%	(-0.4pt)	+1.3	101.1%	98.6%
	Regional, overseas, etc	204.2	24.6%	(+1.7pt)	+21.8	112.0%	106.9%

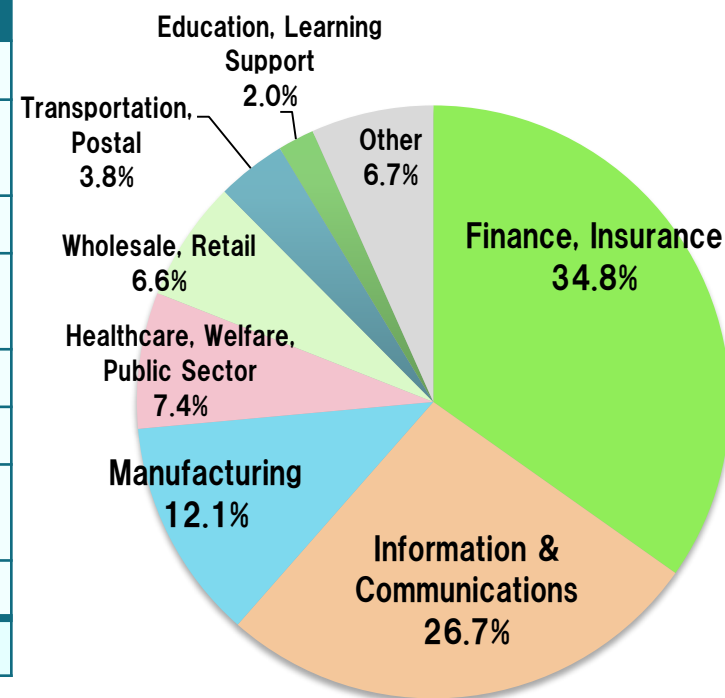
\* The results are sales to the outside of the Group.

# Consolidated Sales by End User

- Sales in the finance and insurance business declined due to the effect of integration projects. However, sales from life insurance and others increased steadily.
- Sales in the information & communications business increased, mainly due to the expansion of projects for the communications industry and the product business.
- Sales in the manufacturing business increased due to the expansion of projects on in-vehicle embedded systems and of new projects of existing customers.
- Sales in the healthcare, welfare, and public sector increased due in part to the expansion in local government, mutual aid association, and pension fund projects.

Industrial Classification of METI

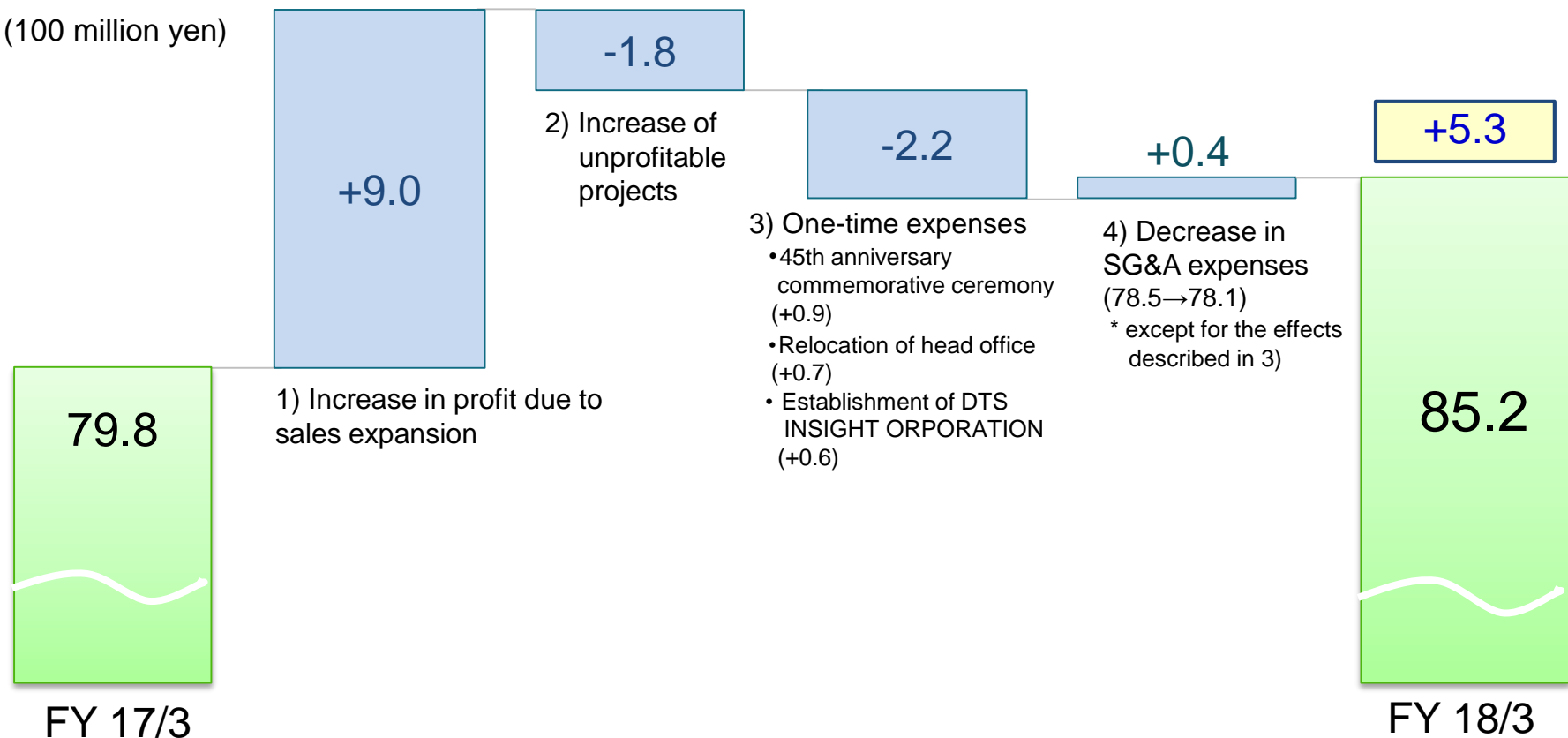
(Units: 100 million yen, %)	Amount	Composition Ratio	Year on year	
Finance, Insurance	289.3	34.8%	-26.5	91.6%
Information & Communications	221.8	26.7%	+16.9	108.3%
Manufacturing	100.4	12.1%	+9.1	110.1%
Healthcare, Welfare, Public Sector	61.7	7.4%	+13.6	128.2%
Wholesale, Retail	54.6	6.6%	+7.9	116.9%
Transportation, Postal	31.4	3.8%	+7.3	130.3%
Education, Learning Support	16.5	2.0%	-4.1	80.0%
Other	55.4	6.7%	+8.8	118.9%
<b>Total</b>	<b>831.6</b>	<b>100.0%</b>	<b>+33.0</b>	<b>104.1%</b>



# Reason for an Increase in Consolidated Operating Income

Consolidated operating income rose ¥530 million year on year (up 6.7%) thanks to increases in gross profit attributed mainly to the expansion of sales and improvement in the cost-to-sales ratio, offsetting the effects of one-time expenses associated with the relocation of head office and unprofitable projects during Q1.

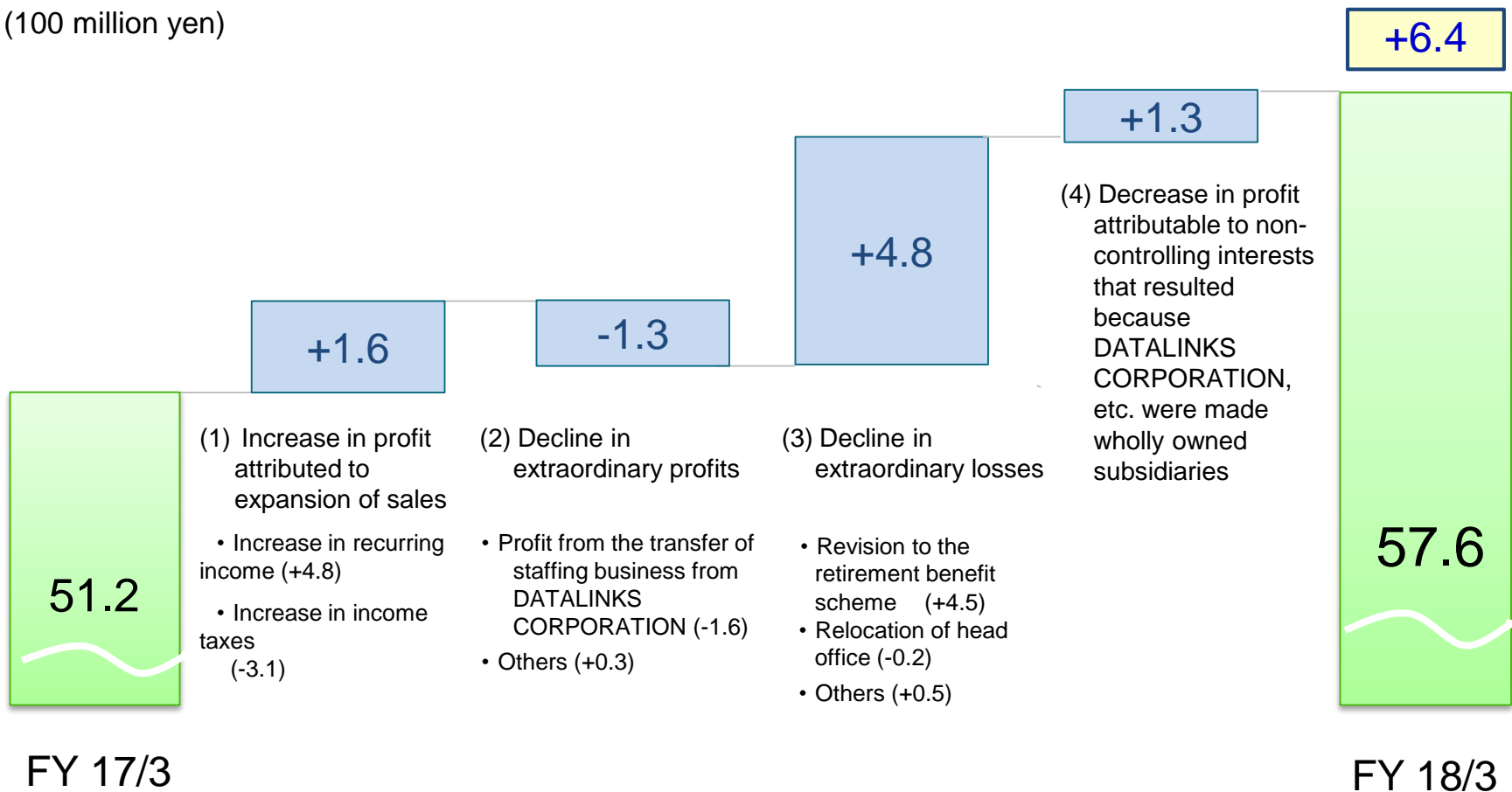
(100 million yen)



# Reasons for an Increase in Net Income for FY 18/3.

Net income increased ¥640 million year on year (up 12.6%), mainly reflecting the increase in profit attributed to expansion of sales, a decrease in extraordinary losses (revision to the retirement benefit scheme) from the previous fiscal year, and a decline in profit attributable to non-controlling interests that resulted because DATALINKS CORPORATION was made a wholly owned subsidiary.

(100 million yen)



# Order Volume and Order Backlog by Segments

## Order backlogs

- The order backlog in the finance and public segment declined year on year, but life insurance and other projects increased steadily.
- The order backlog In the corporate communication solutions segment, the previous year's level of order backlog, which were strong, was secured mainly due to the expansion of existing projects on transportation, wholesale and retail, and information and communication.
- The order backlog in the operation BPO segment increased due in part to earlier-than-scheduled conclusion of new contracts.
- The order backlog remained unchanged from a year earlier in regional overseas, etc.

(Units: 100 Million yen, %)		Order Volume*1				Order Backlog*1			
		Results*2	Composition Ratio	Year on year		Results*2	Composition Ratio	Year on year	
Total		837.4 <845.0>	—	+2.5 <+10.1>	100.3% <101.2%>	346.0 <353.6>	—	+5.8 <+13.4>	101.7% <103.9%>
	Finance and public	263.0	31.4%	-44.7	85.5%	138.6	40.1%	-3.0	97.8%
	Corporate communication solutions	237.6	28.4%	+21.0	109.7%	67.3	19.4%	-0.4	99.4%
	Operation BPO	132.3	15.8%	+5.2	104.1%	107.0	30.9%	+9.1	109.3%
	Regional, overseas, etc	204.4 <211.9>	24.4%	+21.0 <+28.5>	111.4% <115.6%>	33.0 <40.6>	9.5%	+0.1 <+7.7>	100.5% <123.7%>

- 1: During the period ending March FY2018, there were effects of moving up the timing of recording orders (increase of ¥0.75 billion), reflecting stronger administration of order receipt at certain Group companies. The figures exclude these effects. The brackets <> show figures taking the above effects into account (the figures stated in the summary of financial results)

\* 2: The results are order volume and order backlog of orders received from outside of the Group

# (Reference 1) Group Company Results for FY 18/3

(Units: 100 million yen, %)	FY 18/3*						FY 17/3*	
	Net sales			Operating income			Net sales	Operating income
	Amount	YoY (%)		Amount	YoY (%)			
DIGITAL TECHNOLOGIES CORPORATION	83.3	+15.4	122.8%	1.5	+0.3	133.6%	67.8	1.1
DATALINKS CORPORATION	51.2	-3.4	93.7%	3.3	+0.6	124.2%	54.6	2.6
JAPAN SYSTEMS ENGINEERING CORPORATION	48.4	+3.1	107.0%	1.0	-1.3	42.4%	45.2	2.3
DTS INSIGHT CORPORATION	61.5	+1.6	102.8%	5.9	+0.5	110.8%	59.9	5.3
DTS WEST	33.0	+4.7	116.7%	3.0	+0.9	143.5%	28.3	2.1
KYUSHU DTS CORPORATION	18.0	+0.8	105.2%	1.3	+0.2	126.3%	17.1	1.0
MIRUCA CORPORATION	4.9	+0.1	103.8%	0.6	+0.5	380.6%	4.7	0.1
DTS America Corporation	3.3	+0.4	117.7%	0.1	-0.2	38.1%	2.8	0.3
DTS Shanghai Corporation	1.1	+0.0	101.3%	-0.2	+0.3	—	1.1	-0.6

\*Values for intra-group transactions are included in the results.

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## 2. Progress of Priority Initiatives

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# Priority Initiatives for FY 18/3

The following five priority initiatives were implemented again during FY 18/3 to achieve further growth in the future, based on the policies set out in the Medium-Term Management Plan.



## 1. Strengthening sales capabilities and systems integration capabilities

Expansion of new contracts

- Reinforced the structure for making proposals to customers by establishing a total systems integration team, aiming to transform into a true systems integrator. Initiatives aimed at winning new contracts and major systems integration projects were promoted, resulting in new projects constituting approx. 7% of all new contracts.
- Under the Plus One Strategy, expansion of new customers was promoted by taking advantage of accumulated knowledge. With the BiG8 Strategy, aggressive sales activities were promoted by targeting eight existing customers, who were particularly expected to permit expansion. We acquired new customers through those activities.

Promotion of cooperation among the marketing and business sectors and Group companies

- Shared DTS-proprietary project management strategy (PMS) in the Group and took initiatives for having PMS entrenched and penetrated, including enhancement of training programs and project auditing.
- Strengthened core competence, including latest technologies and operational expertise, through cooperation made by taking advantage of each company's strengths in its area of specialty. Through these efforts, high value-added services were provided to customers.
- Use of offshore facilities was promoted in a groupwide manner to strengthen the competitiveness in systems integration, which resulted in orders placed for offshore development at approx. ¥1.3 billion, up 72% year on year.

## 2. Initiatives for new businesses

New business development	<ul style="list-style-type: none"> <li>Implemented demonstration experiments by making use of AI and IoT. The experiments are aimed at improving yields and visualizing production process for manufacturers, and introducing EDI to them. We are stepping up efforts to commercialize the services by harnessing our accumulated knowledge.</li> <li>With regard to RPA, effects of introducing RPA to municipal government were verified. In the finance sector, projects were proposed to multiple customers, resulting in orders from some of them.</li> <li>M&amp;A and utilization of alliance were promoted for creating new businesses and other purposes. Specific alliance is being considered for some of them.</li> </ul>
Selection and consolidation of overseas businesses	<ul style="list-style-type: none"> <li>Initiatives for selection and consolidation of overseas businesses are being promoted, with an aim to expand overseas businesses. They include the alliance between Group companies in the United States and India and a decision to have DTS (Shanghai) make a local company in China its subsidiary.</li> </ul>

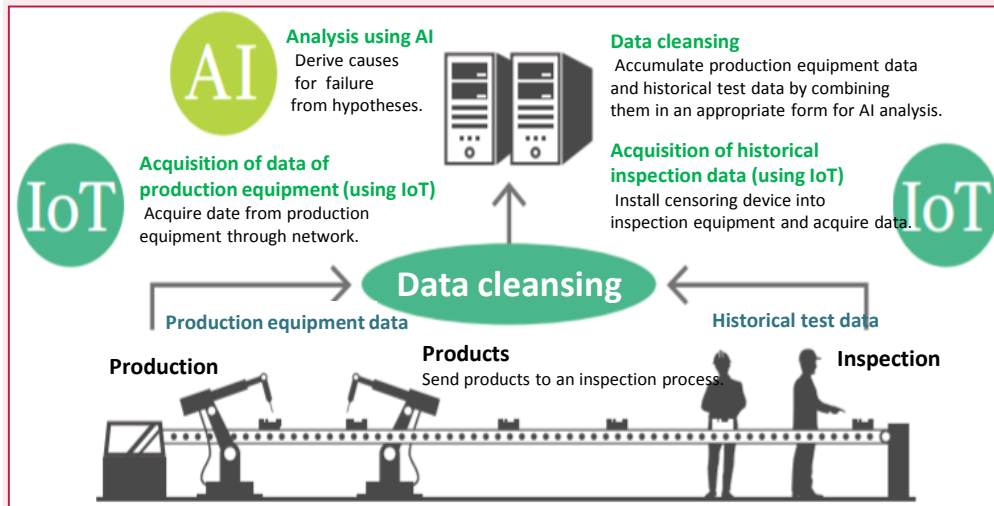
## 3. Strengthening the management base and groupwide capabilities

Relocation of the head office and promotion of a work style reform	<ul style="list-style-type: none"> <li>In October 2017, the head office was relocated to Chuo-ku, Tokyo. A work style reform was promoted to improve productivity and transform into a value creating company, which resulted in reduction of overtime work and increased use of paid leave.</li> </ul>
Penetration of DTS Group WAY	<ul style="list-style-type: none"> <li>DTS Group Way, which stipulates the action guidelines of the DTS Group, etc., was established to have the overall DTS Group to move in the same direction. We have been taking steps to instill DTS Group WAY throughout the DTS Group including in overseas subsidiaries</li> <li>Contents of the compliance guide were renewed to be common to Japan and all the other countries. Efforts are focused on strengthening legal compliance and raising awareness through training involving partner companies.</li> </ul>

Demonstration experiments aimed at improving yield (reducing the rate of occurrence of defective products) were conducted by using AI and IoT. In the support for introduction of EDI, we worked on a demonstration experiment of manufacturing, which is one of research projects of the Small and Medium Enterprise Agency, to verify and analyze technologies for inter-factory cooperation. Through these experiments, we make use of our accumulated technological knowledge and other resources, aiming to expand businesses for manufacturers. We will work on activities for spreading EDI as a founder of Tsunagu IT Consortium.

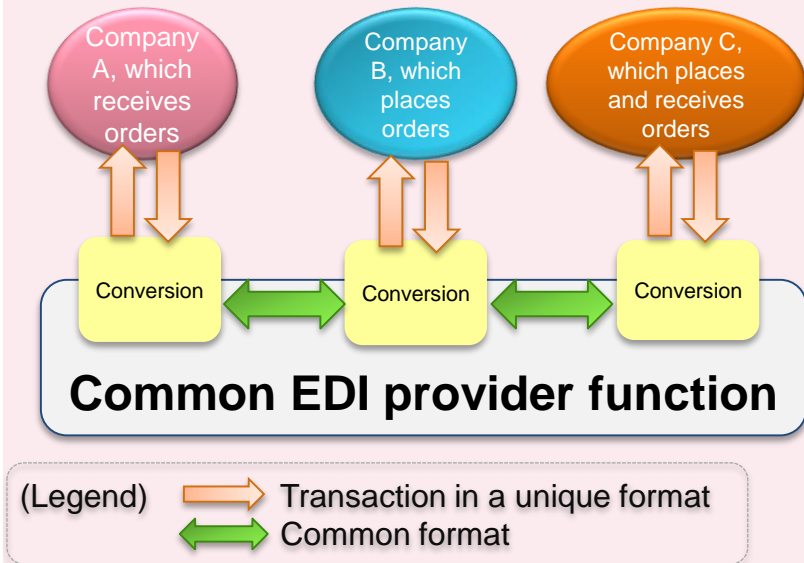
## [Improving yield]

Aim to improve productivity by reducing the rate of occurrence of defective products.



## [Support for introduction of EDI]

Demonstration experiments for verifying the effect of the introduction, identifying issues, and other purposes



On November 23, 2017, a ceremony commemorating the 45<sup>th</sup> anniversary founding of DTS was held at Makuhari Messe.

The event led all employees and officers of the DTS Group to share recognition and vitalized them for working together toward the 50<sup>th</sup> anniversary, adding to the sense of unity of the Group further.

In addition, we took the 45<sup>th</sup> anniversary as an opportunity to establish DTS Group Way, which shows the vision and set of values to be shared in the Group and the way that the Group should go. DTS Group Way is being penetrated among all Group employees by creating and distributing a brochure, putting up posters, and taking other measures.

[45th anniversary commemorative ceremony]



[Brochure on DTS Group Way that was distributed]



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## 3. FY 19/3 Forecast

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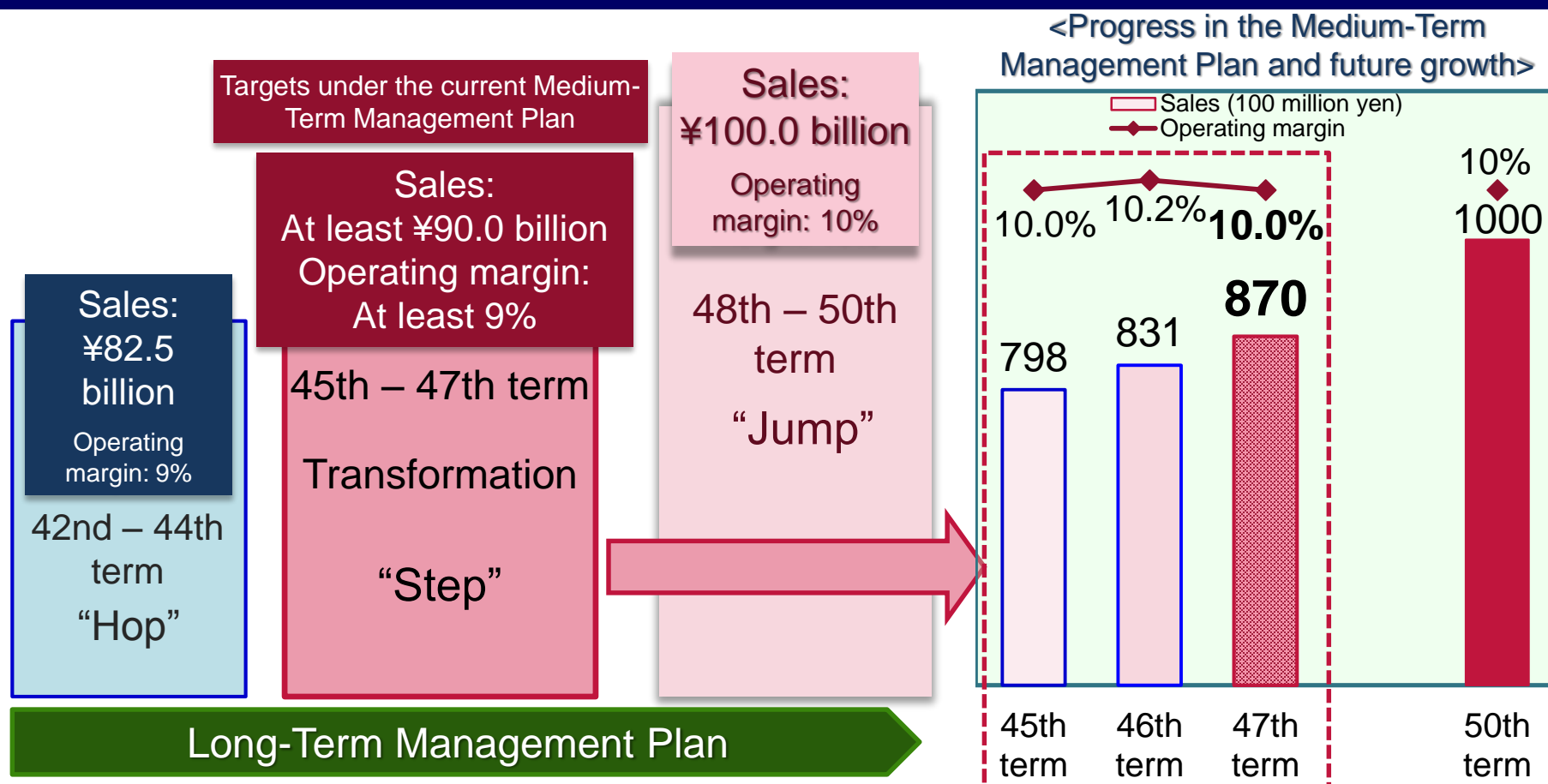
Companies in Japan enjoy a strong performance and IT investment is expected to remain steady. Hopes are placed on investment related to productivity improvement and work-style reform, which are aimed at solving the labor shortage, and IT investment related to customer management and point of contact with customers.

Expenditures on maintenance and operation for existing systems are expected to remain restrained.

Sector	Outlook for IT Investment
Finance, Insurance	<ul style="list-style-type: none"> <li>• Hopes are placed on expansion of the investment and asset management operation overseas by banks.</li> <li>• Hopes are placed on new investment for business model changes such as FinTech and productivity improvement such as RPA.</li> </ul>
	<ul style="list-style-type: none"> <li>• Concerning insurance companies, demand for renewal of core systems is expected to remain steady.</li> </ul>
Information & Communications	<ul style="list-style-type: none"> <li>• Capital investment continues to be limited, but new investment demand is expected for the renewal of core systems, such as ones for customer management.</li> </ul>
Manufacturing	<ul style="list-style-type: none"> <li>• Aggressive IT investment is mainly expected in the automotive industry. Hopes are placed on investment in IoT and robotics and AI-related investment, etc. in industries other than the automotive industry.</li> </ul>
Other	<ul style="list-style-type: none"> <li>• In the medical care, welfare, and public affairs sectors, investment is expected to be made in system renewal by municipal governments and mutual aid associations, etc. Investment for using the latest technologies, such as AI and IoT, is expected in the medical sector.</li> <li>• In the wholesale and retail sectors, investment is expected to be made for improving productivity, strengthening customer management, and expanding points of contact with customers.</li> </ul>

In the final fiscal year of the Medium-Term Management Plan, which seeks to transform the company for the future, we forecast sales of ¥87.0 billion and aim to achieve a 10% or higher operating margin for the third consecutive year.

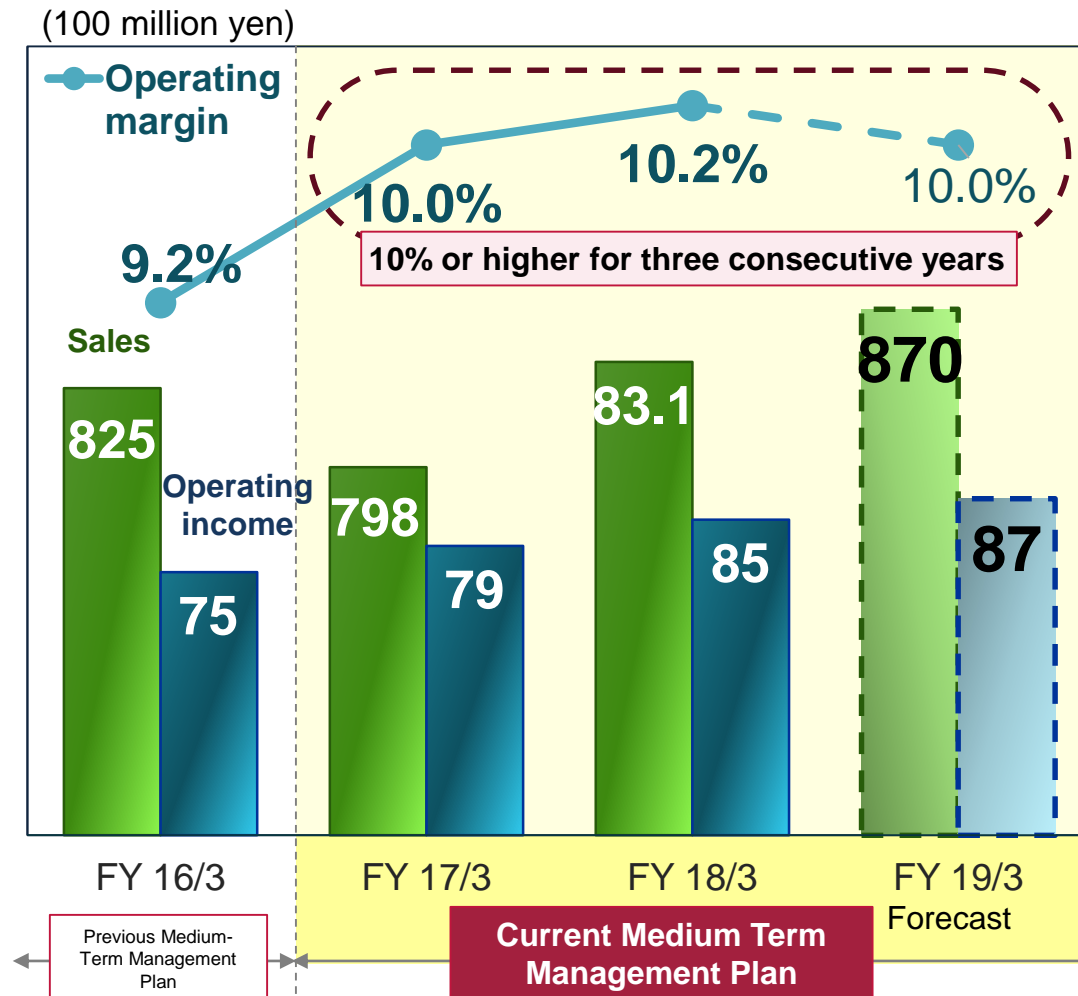
We make sustained efforts to strengthen management foundations toward achieving the sales target for the 50th term, which is ¥100 billion.





# Forecast for the Final Year of the Medium-Term Management Plan

Sales for FY 19/3 is forecast to be ¥87.0 billion, which is below ¥90.0 billion targeted under the Medium-Term Management Plan, due in part to the effect of the partial transfer of the staffing business implemented in FY 17/3. Target operating income is ¥8.7 billion, with operating margin reaching 10% for the third consecutive year.



## Targets under the Medium-Term Management Plan

Sales: ¥90.0 billion or more  
Operating margin: 9% or higher

## FY 19/3 forecast

Sales: ¥ 87.0 billion  
Operating income: ¥8.7 billion  
(Operating margin: 10%)

# Priority Initiatives for FY 19/3

Expanding the top line and building a foundation for sustainable growth by striving to improve added value provided to customers and strengthen development competitiveness.

Priority initiatives	Intensive effort	Major work
Strengthening sales capabilities and systems integration capabilities	Aggressive proposal-making activities	Further strengthen the coordination between sales and business divisions to implement proposal-making activities aggressively, build a relationship of trust with customers, and improve our added value, in our efforts to find new customers and expand businesses with existing customers
	Mobilizing groupwide capabilities	Aim to develop core competence and improve development competitiveness through optimal allocation and effective use of the Group's management resources
Working on new businesses	Exploration of new business	Aim to create new businesses and develop new solutions using new technologies, such as FinTech, IoT, and AI
		Continuously make efforts in M&A and alliances
	Selection and consolidation of overseas businesses	Aim to expand overseas businesses by continuing to optimize management resources
Enhancing the Group's management base	Promotion of work style reforms	Aim to improve productivity and employees' health through utilization of IT tools such as RPA and telework
	Human resource development	Focus efforts on developing highly competent human resources to ensure sustainable business expansion

# Full-Year Forecast for FY 19/3[Consolidated]

Aim to increase sales by ¥3.83 billion year on year, with the growth rate exceeding 4%.  
Aim to increase operating income by ¥170 million year on year, achieving growth of both sales and income and recording high figures for the second consecutive year.

(Units: 100 million yen, %)	Amount	Ratio to sales (%)	Year on year	
Net sales	870.0	—	+38.3	104.6%
Gross profit	172.0	19.8% (-0.0pt)	+7.5	104.6%
SG&A expenses	85.0	9.8% (+0.2pt)	+5.7	107.3%
Operating income	87.0	10.0% (-0.2pt)	+1.7	102.1%
Recurring income	87.5	10.1% (-0.3pt)	+1.7	102.0%
Profit attributable to owners of parent	58.5	6.7% (-0.2pt)	+0.8	101.5%

# Full-Year Forecast for FY 19/3 [Sales by Segment]

- Finance and public: Sales are expected to grow by more than 4%, mainly due to acquisition of mega bank projects and expansion of insurance company projects
- Corporate communication solutions: Aim for further expansion mainly through information services and solutions
- Operation BPO: Work for stable growth through the construction of infrastructure, BPO, and expansion of operation and construction, etc.
- Regional, overseas, etc.: Aim to improve the performance of regional businesses by strengthening cooperation within the Group

(Units: 100 million yen, %)		Amount	Ratio to sales (%)	Year on year	
Net sales		870.0	—	+38.3	104.6%
	Finance and public	279.0	32.1%	+12.8	104.8%
	Corporate communication solutions	253.0	29.1%	+14.9	106.3%
	Operation BPO	126.0	14.5%	+2.7	102.2%
	Regional, overseas, etc.	212.0	24.4%	+7.7	103.8%

\*Sales in each segment only include sales from outside the Group.

# Dividend Forecast for FY 19/3

With results exceeding the company's forecast, year-end dividends for FY 18/3 will be increased by ¥5 from initial projections, taking the annual dividend to ¥80.

The projected annual dividend for FY 19/3 is ¥80, which is equal to the amount for the previous fiscal year.

We will continue paying stable dividends and acquiring treasury stock, aiming to achieve a total return ratio of at least 40%.

	End of first half	Year end	Full year	Total return ratio (consolidated)	Payout ratio (consolidated)
FY 19/3 (Forecast)	¥35	¥45	¥80	42.1%	31.9%
FY 18/3	¥35 (including ¥5 commemorative dividend)	¥45	¥80	42.9%	32.3%

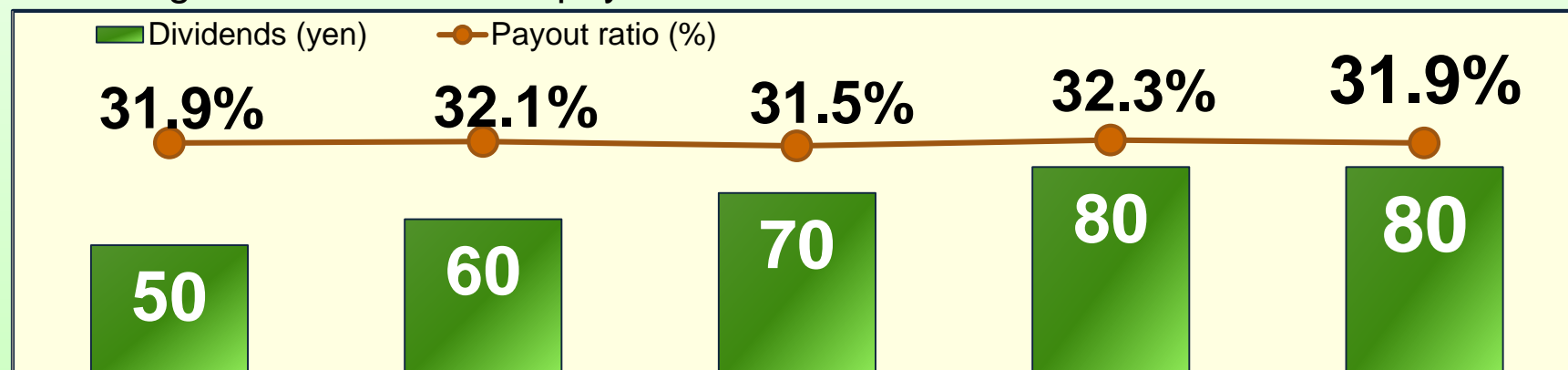
\* Scheduled to acquire ¥ 600 million of treasury stock from May through June 2018

# Changes in Dividends, Payout Ratio, Total Return Ratio, Etc.

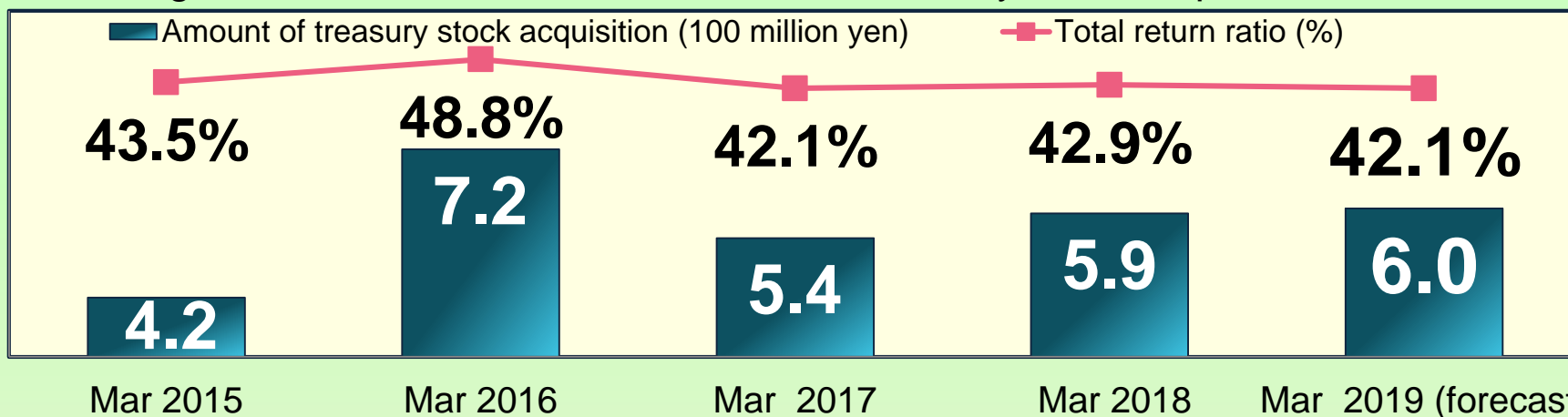
The dividend amount for the fiscal year ended March 2018 was ¥80, having increased for five consecutive years since the fiscal year ended March 2014.

The total return ratio is 42.9%, maintaining a level above 40% for four consecutive years since the fiscal year ended March 31, 2015.

## Changes in dividends and payout ratio



## Changes in total return ratio and amount of treasury stock acquisition



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# Other information

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# (Reference 4) Major Press Releases (1)

Date of release	Company	Title, brief description	
May 11	DTS	Notice concerning determination of matters pertaining to treasury stock acquisition *Scheduled numbers of shares acquired: 200,000, total amount: 600 million yen, period: May 15 to June 16, 2017	
May 11	DTS DATALINKS	Notice concerning the conclusion of a share exchange agreement (simple stock exchange) related to DTS's acquisition of 100% ownership of DATALINKS CORPORATION *Allocation rate: 0.73 shares of DATALINKS for one share of DTS, number of shares to be allocated: 787,614 common shares of DTS	
May 11	DTS	Notice concerning head office relocation * The head office is scheduled to be relocated to Hatchobori, Chuo-ku, Tokyo in October 2017.	
		<Announcements in newspapers>	May 16: The Nikkan Kogyo Shimbun May 23: Information Industries and Markets News
June 19	DTS	Total reconstruction of the Kosei Club, a website of Kosei Securities *Completely reconstructed the Kosei Club, the website of Kosei Securities and commenced operation on May 8. Adopted GeneXus, an automatic business application development tool, to build the system and completed the development in just three months.	
		<Announcements in newspapers>	June 20: The Nikkan Kogyo Shimbun June 30: Nikkin
June 19	DTS	Notice concerning the status and completion of acquisition of treasury shares *Total number of shares acquired: 181,900 shares; total acquisition cost: ¥599,959,500; period: May 15 to June 16, 2017	
July 4	DTS INSIGHT	Commencement of the provisioning of Re:Zolver, a software structure analysis tool focused on derivative development in embedded software *Developed Re:Zolver, a binary data-based software structure analysis tool, to visualize software structures and dependency relationships that are important for the derivative development of embedded software, and efficiently validate effects on existing codes. To be available from June 30, 2017.	



# (Reference 4) Major Press Releases (2)

Date of release	Company	Title, brief description	
July 24	DTS WEST	Relocation of the head office *The Kyoto office (head office) and Kyotogojo Office will be integrated and relocated to Chukyo-ku, Kyoto, in August 2017.	
Sep 22	DTS	Date of head office relocation determined *Address of the new head office (2-23-1 Hatchobori, Chuo-ku, Tokyo) and the date of relocation (Monday, October 2, 2017) have been determined.	
		<Announcements in newspapers>	October 2: The Nikkan Kogyo Shimbun October 3: Nihon Keizai Shimbun
Feb 19, 2018	DTS INSIGHT	Commencement of sales of EVRICA™, a high-speed data monitoring tool that is compatible with Arm CoreSight processors *Commencing sales of EVRICA, a high-speed data monitoring tool for Arm® CoreSight™ that improves the efficiency of system debugging, validation, tuning, etc. by quickly recording and visualizing changes in variables and parameters stored in the memory of control systems, signal processing systems, and other systems on a real-time basis. Sales will commence on March 6, 2018.	
Mar 30, 2018	DTS INSIGHT	DTS wins the Renesas Alliance Partner Award 2018. *DTS was granted the Renesas Alliance Partner Award 2018 in the Best Partner Activity division, having been evaluated for participation in events related to Renesas Electronics Corporation and collaborations with seminars related to the company.	
May 10, 2018	DTS	Notice concerning dividend of surplus (dividend increase) *Decision was made to increase the amount of year-end dividend by ¥5, to ¥45 (resulting in an increase in the amount of annual dividend from ¥75 to ¥80), partly reflecting the achievement of performance exceeding the forecast.	
May 10, 2018	DTS	Notice concerning determination of matters pertaining to treasury stock acquisition *Scheduled to acquire treasury stock to raise capital efficiency and further increase shareholder returns. (Scheduled number of shares to acquire: 160,000, total amount: 600 million yen, period: May 14 to June 15, 2018)	

FY 18/3  
Results Presentation

Thank you for your attention.



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