

2Q FY March 2022

Results Presentation

October 28, 2021

DTS CORPORATION

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Caution

Sales and income forecasts included in this document are based on assumptions made on the basis of information currently available, including business trends, economic circumstances, clients' trends, etc., and can be affected by various uncertainties. Actual sales and income may differ materially from the forecasts.

1. Overview of 2Q FY March 2022 Results

Important Events

1. Resolved to select the Prime Market in the TSE restructuring

In September 2021, the Board of Directors resolved to select the Prime Market, in anticipation of the market restructuring by the Tokyo Stock Exchange scheduled in April 2022.

2. Introduced a restricted share-based remuneration plan

In July 2021, DTS introduced a restricted share-based remuneration plan to provide incentives to its directors and executive officers to sustainably enhance corporate value and to promote further value sharing between eligible directors and shareholders.

3. Made I Net Rely Corporation a consolidated subsidiary

In June 2021, the Company made I Net Rely Corporation a consolidated subsidiary in order to further strengthen and develop the network solution business.

4. Acquisition of treasury shares

From April to June 2021, we acquired treasury shares in order to improve capital efficiency and to further improve returns for our shareholders (Approximately 385,000 shares, approximately ¥1 billion).

Consolidated Results

Net sales increased by ¥50 million year on year, mainly due to higher sales in the Corporate Solutions and Operational Infrastructure BPO segments, despite the impact of large projects in the previous fiscal year and delivery delays from a shortage of semiconductor supply in the Infrastructure Products segment.

Operating profit increased by ¥20 million year on year, as the cost ratio improved mainly due to increased sales of housing solutions.

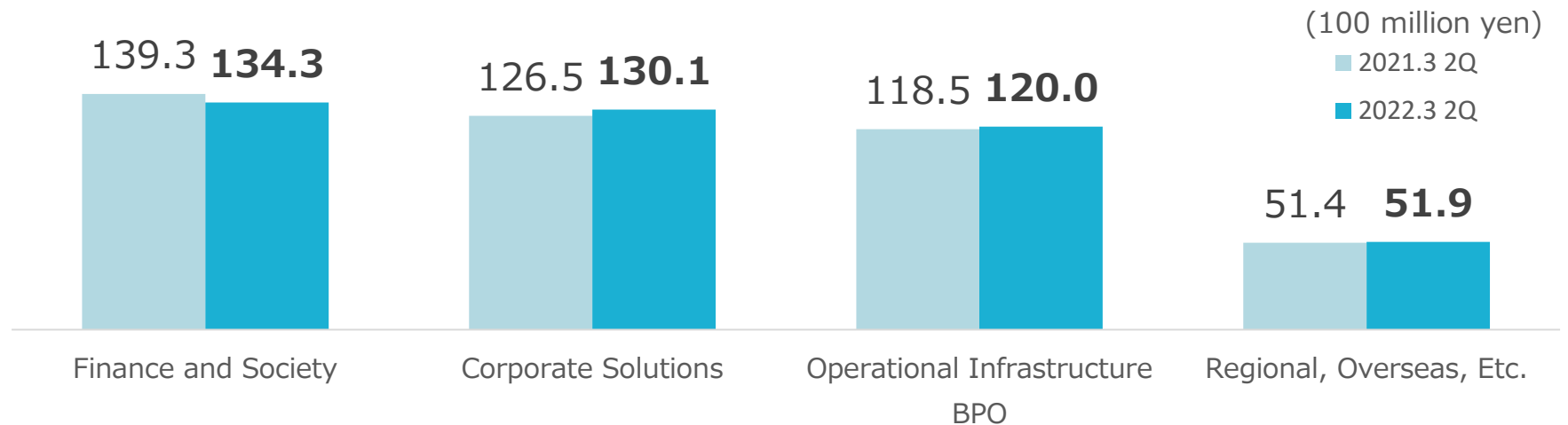
| (Units: 100 million yen) | Results | Ratio to sales (%) / YoY | | Year on year | | Progress for initial forecast | Comparison with the rate of progress in the previous fiscal year |
|---|---------|--------------------------|-----------|--------------|--------|-------------------------------|--|
| Net sales | 436.5 | — | | + 0.5 | 100.1% | 45.9% | (-2.2pt) |
| Gross profit | 85.2 | 19.5% | (+0.2pt) | + 1.0 | 101.3% | 44.9% | (-1.7pt) |
| SG&A expenses | 38.1 | 8.7% | (+0.2pt) | + 0.8 | 102.3% | 47.7% | (-3.8pt) |
| Operating profit | 47.0 | 10.8% | (+ 0.0pt) | + 0.2 | 100.5% | 42.8% | (-0.5pt) |
| Ordinary profit | 47.6 | 10.9% | (-0.2pt) | -0.7 | 98.4% | 42.6% | (-0.9pt) |
| Profit attributable to owners of parent | 32.4 | 7.4% | (-0.1pt) | -0.2 | 99.3% | 42.4% | (-0.6pt) |
| DX-related sales | 152.1 | 34.8% | (+6.1pt) | +26.9 | 121.5% | | — |

Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the "Accounting Standard for Revenue Recognition"; however, year-on-year comparisons are with the results for the same period of the previous year (fiscal year ended March 31, 2021) prior to the adoption of the said standard.

Net Sales by Segments

| | |
|---------------------------------|---|
| Finance and Society Segment: | Sales decreased due to delayed start of certain projects, despite steady performance of development projects for the telecommunications industry |
| Corporate Solutions Segment: | Sales increased due to favorable sales of DX-related projects, etc. |
| Operational Infrastructure BPO: | Sales increased as new consolidation and system operation design projects for the telecommunications industry offset the impact of large projects in the previous fiscal year |
| Regional, Overseas, Etc.: | Sales increased due to steady performance of the dispatching business in the overseas area |

| (Units: 100 million yen) | Results | Ratio to sales (%) / YoY | | Year on year | | Progress for initial forecast |
|--------------------------------|---------|--------------------------|-----------|--------------|--------|-------------------------------|
| Consolidated | 436.5 | | | + 0.5 | 100.1% | 45.9% |
| Finance and Society | 134.3 | 30.8% | (-1.2pt) | -4.9 | 96.4% | 45.6% |
| Corporate Solutions | 130.1 | 29.8% | (+ 0.8pt) | + 3.5 | 102.8% | 45.5% |
| Operational Infrastructure BPO | 120.0 | 27.5% | (+ 0.3pt) | + 1.4 | 101.3% | 45.8% |
| Regional, Overseas, Etc. | 51.9 | 11.9% | (+ 0.1pt) | +0.5 | 101.0% | 48.5% |

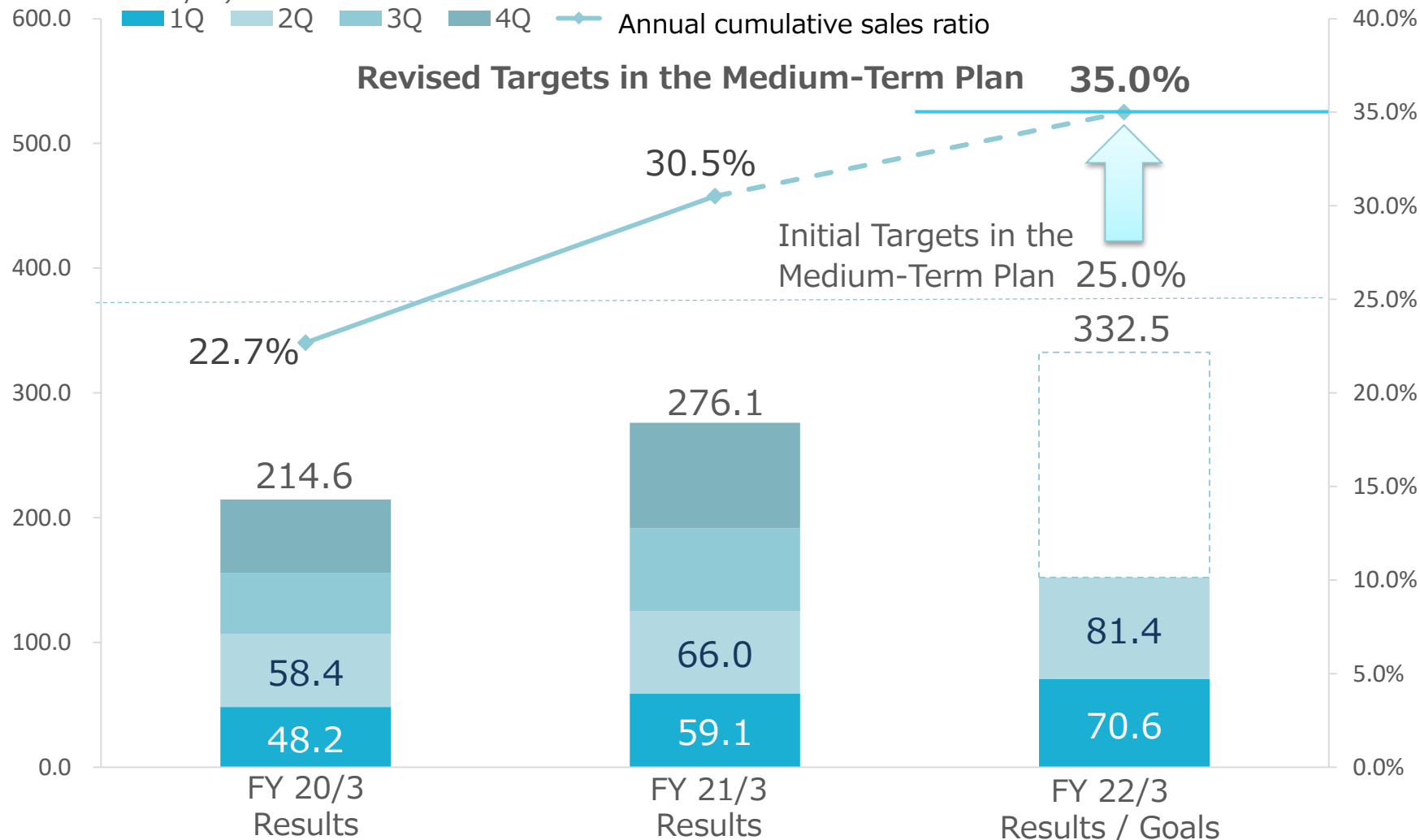


Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the "Accounting Standard for Revenue Recognition"; however, year-on-year comparisons are with the results for the same period of the previous year (fiscal year ended March 31, 2021) prior to the adoption of the said standard.

DX-related Sales

DX-related sales for the six months under review were ¥15.21 billion (+¥2.69 billion, +21.5% year on year).

(Units: 100 million yen)

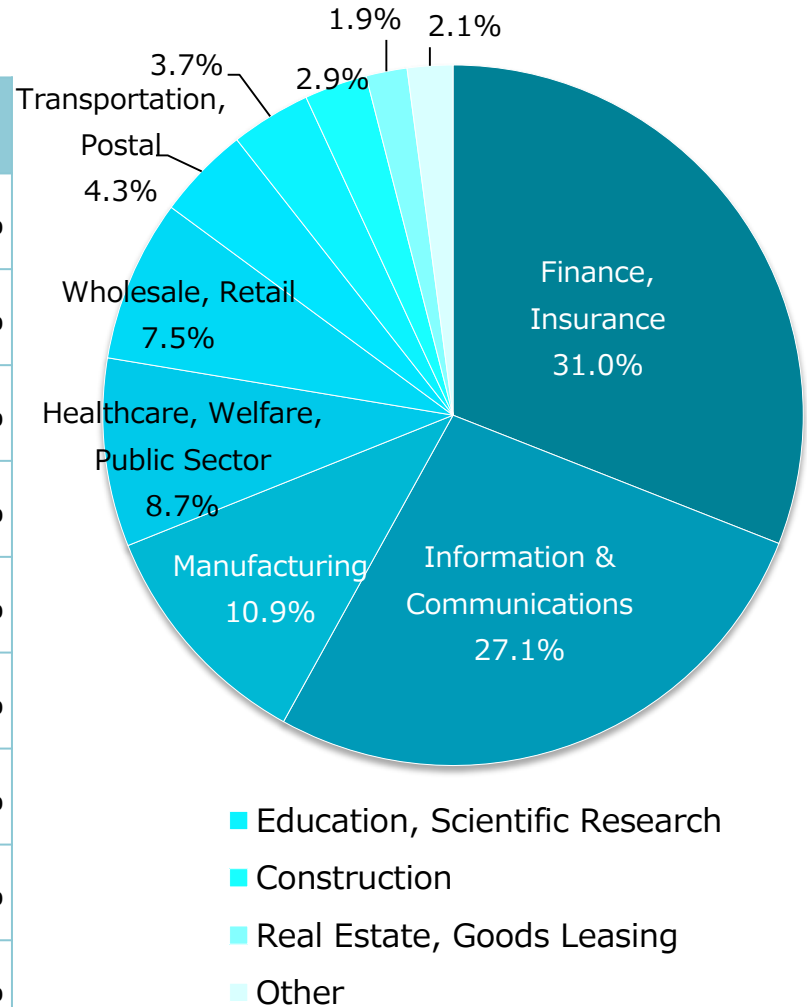


Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the "Accounting Standard for Revenue Recognition"; however, year-on-year comparisons are with the results for the same period of the previous year (fiscal year ended March 31, 2021) prior to the adoption of the said standard.

(Reference) Consolidated Sales by Industry

Industrial Classification of METI

| (100 million yen) | Amount | Composition ratio | Year on year | |
|------------------------------------|--------|-------------------|--------------|--------|
| Finance, Insurance | 135.3 | 31.0% | +2.9 | 102.2% |
| Information & Communications | 118.1 | 27.1% | +13.2 | 112.6% |
| Manufacturing | 47.7 | 10.9% | -5.1 | 90.3% |
| Healthcare, Welfare, Public Sector | 37.9 | 8.7% | +0.5 | 101.4% |
| Wholesale, Retail | 32.8 | 7.5% | +1.2 | 103.9% |
| Transportation, Postal | 18.6 | 4.3% | -0.8 | 95.7% |
| Education, Scientific Research | 15.9 | 3.7% | -10.0 | 61.4% |
| Construction | 12.5 | 2.9% | +2.4 | 124.6% |
| Real Estate, Goods Leasing | 8.2 | 1.9% | -3.5 | 69.6% |
| Other | 9.1 | 2.1% | -0.1 | 98.1% |
| Total | 436.5 | 100.0% | +0.5 | 100.1% |



Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the "Accounting Standard for Revenue Recognition"; however, year-on-year comparisons are with the results for the same period of the previous year (fiscal year ended March 31, 2021) prior to the adoption of the said standard.

Reason for the Change in Consolidated Operating Profit

Profit increased as improvements in the cost ratio, mainly due to increased sales of housing solutions, offset the impact from unprofitable segments (increased ¥20 million year on year)

(100 million yen)



Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the "Accounting Standard for Revenue Recognition"; however, year-on-year comparisons are with the results for the same period of the previous year (fiscal year ended March 31, 2021) prior to the adoption of the said standard.

Order Volume and Order Backlog by Segments

[Order Backlogs]

| | |
|---------------------------------|---|
| Finance and Society Segment: | Increased due to expansion of projects for government offices, the telecommunications industry, and trust banks |
| Corporate Solutions Segment: | Increased due to growth in development projects in the housing and transportation industries, etc. |
| Operational Infrastructure BPO: | Increased due to expansion of projects for central government ministries and mutual aid associations, as well as growth of the product business |
| Regional, Overseas, Etc.: | Increased due to acquisition of new projects in the regional segment |

| (Units: 100 million yen) | Order volume | | | | | Order backlog | | | | |
|--------------------------------|--------------|-------------------------------|-------------------|--------------|--------|---------------|-------------------------------|-------------------|--------------|--------|
| | New standard | (Reference) Previous standard | | | | New standard | (Reference) Previous standard | | | |
| | Results | Results | Composition ratio | Year on year | | Results | Results | Composition ratio | Year on year | |
| Consolidated | 418.8 | 343.7 | — | +17.2 | 105.3% | 208.5 | 326.2 | — | +29.2 | 109.8% |
| Finance and Society | 126.8 | 102.2 | 29.8% | +2.1 | 102.1% | 55.4 | 111.1 | 34.1% | +3.7 | 103.5% |
| Corporate Solutions | 124.6 | 116.4 | 33.9% | +2.7 | 102.4% | 53.2 | 69.6 | 21.4% | +7.1 | 111.4% |
| Operational Infrastructure BPO | 108.7 | 66.4 | 19.3% | +4.6 | 107.6% | 64.9 | 110.1 | 33.8% | +12.9 | 113.4% |
| Regional, Overseas, Etc. | 58.5 | 58.5 | 17.0% | +7.7 | 115.3% | 34.9 | 35.3 | 10.8% | +5.4 | 118.1% |

Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the “Accounting Standard for Revenue Recognition” (new standard). Regarding order volume and order backlog, results for the fiscal year under review that have been reclassified into figures prior to the adoption of the said standard (previous standard) are compared with figures for the previous fiscal year.

(Reference) Order Volume by Segment: Quarterly

[Order Volume]

| | |
|---------------------------------|--|
| Finance and Society Segment: | Increased due to expansion of projects for the telecommunications industry, government offices, and trust banks |
| Corporate Solutions Segment: | Decreased due to the bringing forward of orders for the information and communications industry despite growth in the manufacturing industry |
| Operational Infrastructure BPO: | Increased due to expansion of projects for the product business and mutual aid associations, as well as the impact of new consolidation |
| Regional, Overseas, Etc.: | Increased due to acquisition of new projects in the regional segment |

<Upper: New standard (after adoption of the Accounting Standard for Revenue Recognition); Lower: Previous standard (prior to adoption of the Accounting Standard for Revenue Recognition)>

| (Units: 100 million yen) | Results for FY 21/3 | | | | | Results for FY 22/3 | | | | |
|--------------------------------|---------------------|-------|-------|-------|------------|---------------------|-------|----|----|------------|
| | 1Q | 2Q | 3Q | 4Q | Cumulative | 1Q | 2Q | 3Q | 4Q | Cumulative |
| Consolidated | — | | | | | 169.3 | 249.4 | | | 418.8 |
| | 140.4 | 186.0 | 138.9 | 444.7 | 910.2 | 143.6 | 200.1 | | | 343.7 |
| Finance and Society | — | | | | | 44.6 | 82.1 | | | 126.8 |
| | 40.0 | 60.0 | 35.7 | 144.0 | 279.9 | 31.0 | 71.1 | | | 102.2 |
| Corporate Solutions | — | | | | | 61.1 | 63.4 | | | 124.6 |
| | 52.1 | 61.5 | 56.2 | 99.0 | 268.9 | 58.6 | 57.7 | | | 116.4 |
| Operational Infrastructure BPO | — | | | | | 34.3 | 74.3 | | | 108.7 |
| | 24.0 | 37.8 | 22.9 | 174.3 | 259.1 | 24.7 | 41.7 | | | 66.4 |
| Regional, Overseas, Etc. | — | | | | | 29.1 | 29.4 | | | 58.5 |
| | 24.1 | 26.6 | 24.1 | 27.3 | 102.3 | 29.1 | 29.4 | | | 58.5 |

Effective from the first quarter of the fiscal year ending March 31, 2022, the Company has adopted the “Accounting Standard for Revenue Recognition” (new standard). Results for the fiscal year ending March 31, 2022 that have been reclassified into figures prior to the adoption of the said standard (previous standard) are presented as well, in order to allow for meaningful year-on-year comparisons.

2. Status of Key Activities in FY March 2022

Medium-Term Management Plan: Key Activities

Under the Medium-Term Plan vision, focus on three basic policies and five key activities that contribute to the sustainable growth of society and increase the Company's corporate value.

Medium-Term Management Vision

Three basic policies

Five key activities

Providing new value to the society of tomorrow

Next Value Creator

- Implement ESG management and achieve the creation of new value (social value and economic value) initiated by the DTS Group.

Management policy for achieving the Medium-Term Plan vision

- Achieve a sustainable society
- Evolve into a new system integrator
- Shift to autonomous human resources

Measures and concepts for achieving the policies

- Strengthening sales capabilities and systems integration capabilities
- Reforming internal systems and clerical work
- Creating new businesses
- Implementing work-style innovation
- Strengthening of the Group's management foundation

Creating New Businesses: Enhancement and Promotion of Financial Solutions

“AMLion,” a package system that complies with international anti-money laundering standards and supports a wide range of related operations, [has been adopted by Mitsubishi UFJ Morgan Stanley Securities, the first securities company to adopt the system.](#)

In September 2021, [we released a hybrid “Illicit Activity Prediction and Detection Solutions,” which combines AI and a rule-based engine,](#) in conjunction with ALTAIR ENGINEERING, LTD. We are providing comprehensive support for financial institutions to combat financial crime.

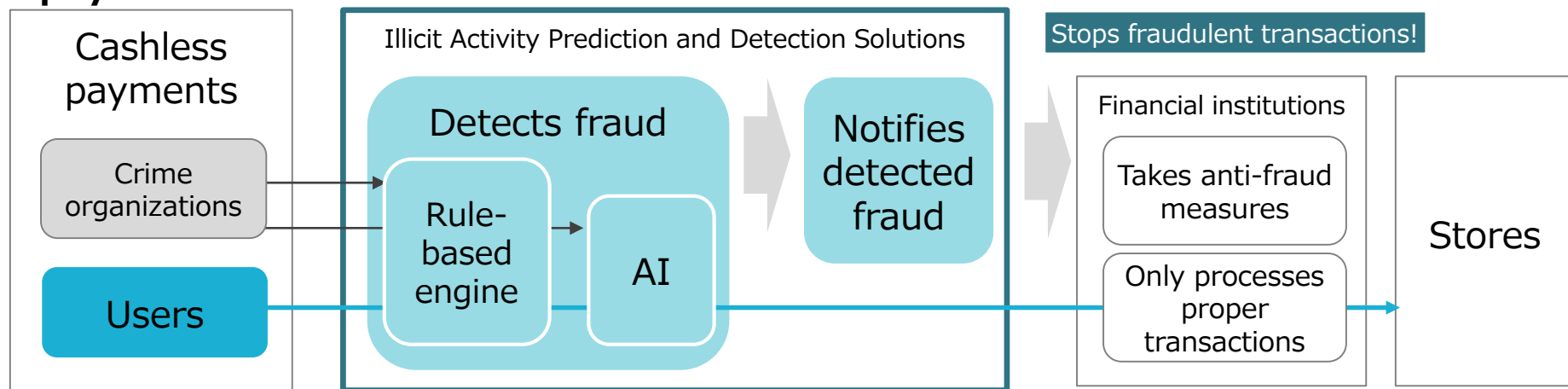
◆ DTS’ anti-money laundering system “AMLion” has been adopted



First among securities companies

Mitsubishi UFJ Morgan Stanley Securities decided to adopt DTS’ anti-money laundering system “AMLion” in June 2021

◆ Released “Illicit Activity Prediction and Detection Solutions” for cashless payments



(Provided along with experience and know-how developed by DTS)

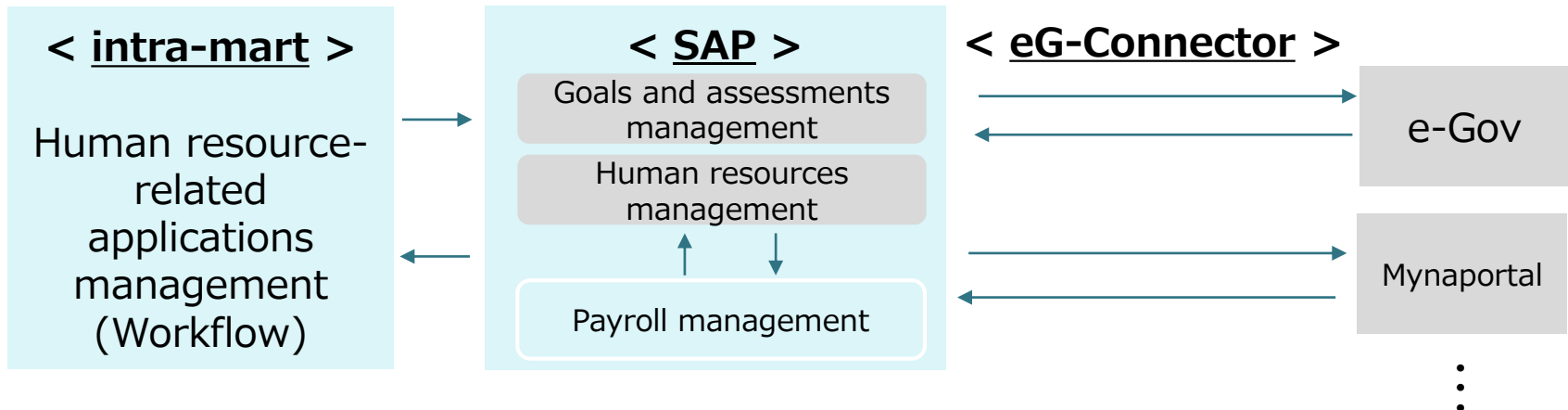
Creating New Businesses: Enhancement and Promotion of SAP-related Solutions

“eG-Connector,” which works with the e-Gov electronic filing system (official web portal of the government), now has a function to work with Mynaportal. This function enables a one-stop filing of applications and notices for health insurance associations and employees’ pension, which could not be filed through e-Gov.

◆ Expanded function for “eG-Connector” - Easily file electronically to health insurance associations with SAP human resources system



◆ Adopted in a large project to develop human resources system



(Product names and logos, including SAP, intra-mart, and eG-Connector, are trademarks or registered trademarks of each company)

Creating New Businesses: Enhancement and Promotion of AI-related Solutions

DTS WEST's AI FAQ solution "kotosora" has been adopted by Tottori Prefecture, beginning operation as "Automobile Tax Chatbot" and "Competitive Bidding Eligibility Chat Bot." The solution contributes to improving the quality of services for residents and streamlining administrative work.

◆ AI FAQ solution utilizing natural language processing

The logo for "kotosora" is written in a bold, lowercase, blue sans-serif font.

<Adopted by>
Kyoto Shimin Kyousai, Doshisha Women's College of
Liberal Arts, etc.

"kotosora" will answer inquiries for you

| Benefits for users |
|--------------------|
| Available 24/7 |
| No waiting time |

| Benefits for service providers |
|---|
| Enhances productivity through automation |
| Reduces dependence on individual skills |

Will continue contributing to society through improving the quality of services for users and streamlining the workload of service providers

Creating New Businesses: Enhancement and Promotion of Network Business

In June 2021, I Net Rely Corporation became a consolidated subsidiary of the Company. We will strengthen our network solution business by combining the know-how of our Group's network engineers with I Net Rely Corporation's technical capabilities in infrastructure design, construction, and operation management.



One-stop service in
building network infrastructure ×



DTSグループ

One-stop service in providing systems



Promote network solution business by creating a structure that covers the entire network infrastructure building process, including facilities

Strengthening of the Group's Management Foundation: Selected the Prime Market

The Board of Directors resolved to select the Prime Market, in anticipation of the market restructuring by the Tokyo Stock Exchange scheduled in April 2022.

We selected the Prime Market based on its potential to become an investment instrument for many institutional investors as shown in its concept, further improvement of share liquidity, and effects on hiring activities.

The new market segments
(April 2022)

Prime Market

Standard Market

Growth Market

| Criteria | Listing on the Prime Market | The Company's standing |
|--------------------------------------|-----------------------------|------------------------|
| Number of shareholders | 800 or more | ○ |
| Number of tradable shares | 20,000 units or more | ○ |
| Tradable share market capitalization | ¥10 billion or more | ○ |
| Tradable share ratio | 35.0% or more | ○ |
| Average daily trading value | ¥20 million or more | ○ |

Concept of the Prime Market

For companies which have appropriate levels of market capitalization (liquidity) to be investment instruments for many institutional investors, keep a higher quality of corporate governance, and commit to sustainable growth and improvement of medium- to long-term corporate value, putting constructive dialogue with investors at the center.

Promote sustainable growth and medium- to long-term enhancement of corporate value by achieving a higher level of corporate governance and encouraging constructive dialogue with investors

3. FY March 2022 Full Year Forecast

(Reference) Outlook for the Group's Business Environment

| Sector | Outlook for IT Investment |
|------------------------------|--|
| Finance, Insurance | <ul style="list-style-type: none"> • Banks will accelerate offering of online services and digitalization of business operations, as companies from other industries enter into finance business. • Financial institutions will promote DX and advance modernization such as the use of cloud. |
| Information & Communications | <ul style="list-style-type: none"> • With face-to-face sales struggling amid the COVID-19 pandemic, the insurance industry will accelerate its transition to online sales and a shift to web-based services. |
| Manufacturing (auto) | <ul style="list-style-type: none"> • Commercial application of 5G will start around 2022 ahead of full-fledged utilization around 2024. Businesses that utilize IoT will be widespread in multiple areas, such as device control and sensor management through simultaneous connection of numerous devices with a wide bandwidth. • In information services, IT investments will be more active as companies promote DX, partly due to the government's push with tax incentives for DX investments. |
| Other | <ul style="list-style-type: none"> • While markets that require semiconductors such as auto and medical are expected to accelerate further, recovery from the shortage of semiconductors within FY 22/3 is unrealistic. |
| | <ul style="list-style-type: none"> • In healthcare, welfare, and public sector, IT investments will expand through promotion of digitalization including consolidation and management of national and local information systems as well as utilization of Individual Number Cards, spearheaded by the Digital Agency formed in September 2021. |
| | <ul style="list-style-type: none"> • The COVID-19 pandemic will prompt more corporate systems to incorporate cloud-based services, increasing a need for cloud-based security. |
| | <ul style="list-style-type: none"> • Because SAP ERP support will expire, replacement of existing products with SAP S/4 HANA continues in industries and demand still remains high. |

Performance Forecasts for the Full Fiscal Year Ending March 2022

In line with the initial performance forecasts, net sales are expected to hit ¥95.0 billion (up ¥4.5 billion year on year) and operating profit is forecast to reach ¥11.0 billion (up ¥180 million year on year) with an operating margin of 10% or higher, as we aim to set new record highs in both net sales and operating profit.

| (Units: 100 million yen) | Forecast | Ratio to sales (%) / YoY | | Year on year | |
|---|----------|--------------------------|----------|--------------|--------|
| Net sales | 950.0 | — | | +45.0 | 105.0% |
| Gross profit | 190.0 | 20.0% | (+0.0pt) | +9.4 | 105.2% |
| SG&A expenses | 80.0 | 8.4% | (+0.4pt) | +7.6 | 110.5% |
| Operating profit | 110.0 | 11.6% | (-0.4pt) | +1.8 | 101.7% |
| Ordinary profit | 112.0 | 11.8% | (-0.5pt) | +0.6 | 100.6% |
| Profit attributable to owners of parent | 76.5 | 8.1% | (-0.3pt) | +0.5 | 100.7% |

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FY March 2022 Dividend Forecast

The Company will pay an interim dividend of ¥30 per share, in line with the initial forecast. The annual dividend of ¥65 is planned, also unchanged from the initial forecast. We intend to pay stable and continuous dividends and accordingly aim for a total return ratio of 50% or higher.

| | End of 2Q (yen) | Year end (yen) | Full year (yen) | Total return ratio (consolidated) | Payout ratio (consolidated) |
|-----------------------|-----------------|----------------|-----------------|--------------------------------------|--------------------------------|
| FY 22/3 (Forecast) | 30 | 35 | 65 | 51.7% *1 | 38.6% |
| FY 21/3 | 25 | 35 | 60 | 49.4% *2 | 36.3% |

*1: Already acquired treasury stock of 385,200 shares (amounting to approx. ¥1 billion) in April to June 2021

*2: Already acquired treasury stock of 444,100 shares (amounting to approx. ¥1 billion) in May to June 2020

Other information

(Reference) Major News Releases

| Date of release | Company | Title, brief description |
|--------------------|-------------|--|
| October 21, 2021 | DTS | Healthy company gold certification renewed For our initiatives on health and productivity management, “Company of Health Excellence Certification/Gold Certification,” which is awarded to companies that have achieved certain results, has been renewed on September 27, 2021 (initially certified in September 2020). |
| September 27, 2021 | DTS | AI stops fraudulent transactions! Making cashless payments safer In conjunction with ALTAIR, began providing Illicit Activity Prediction and Detection Solutions to financial institutions In conjunction with ALTAIR ENGINEERING, LTD, we released the AI “Illicit Activity Prediction and Detection Solutions” that utilizes ALTAIR’s data analytics product. Leveraging AI and a rule-based engine, this solution can counter false detection and new illegal hacks, which have become a problem for fraud detection for cashless payments. |
| September 10, 2021 | DTS | Notice on the resolution to select the “Prime Market” in the TSE restructuring At its meeting held on September 10, 2021, the Board of Directors resolved to select the “Prime Market” as the market segment to which the Company will belong after the market restructuring by the Tokyo Stock Exchange scheduled in April 2022. |
| September 7, 2021 | DTS WEST | Began operation of the “Tottori Prefecture Competitive Bidding Eligibility Chat Bot,” which utilizes kotosora Tottori Prefecture, which has introduced the AI FAQ solution “kotosora,” began operation of “Tottori Prefecture Competitive Bidding Eligibility Chat Bot,” where “kotosora” autonomously answers inquiries regarding new or renewal applications for competitive bidding eligibility on behalf of Tottori Prefecture workers. |

(Reference) Major News Releases

| Date of release | Company | Title, brief description |
|-----------------|-------------------------|--|
| August 30, 2021 | DTS | <p>Electronic filing to health insurance associations with SAP human resources system made easy</p> <p>The cloud based solution “eG-Connector,” which connects e-Gov electronic filing system (official web portal of the government) with SAP’s human resources system (*1), now has a function to work with Mynaportal API (*2), enabling electronic filing to health insurance associations. The solution simplifies work processes.</p> <p>*1: SAP SuccessFactors and SAP ERP Human Capital Management *2: API (application programming interface) provided to enable electronic filing via Mynaportal</p> |
| July 16, 2021 | DTS | <p>Notice concerning completion of payment for disposal of treasury stock as restricted share-based remuneration</p> <p>DTS completed payment procedures for disposal of treasury stock as restricted share-based remuneration</p> <ul style="list-style-type: none"> • ¥2,633 per share • 10,264 shares of common stock of the Company • Allocation: 5,930 shares for six directors (excluding outside directors); 4,334 shares for 11 executive officers |
| June 21, 2021 | DTS INSIGHT CORPORATION | <p>Launched SiFive-produced development board “HiFive Unmatched”</p> <p>From June 21, 2021, launched the new RISC-V development board product announced by SiFive in the U.S. “HiFive Unmatched,” which is limited to Japanese corporations.</p> |

(Reference) Major News Releases

| Date of release | Company | Title, brief description |
|-----------------|---------|--|
| June 18, 2021 | DTS | <p>Mitsubishi UFJ Morgan Stanley Securities adopts DTS' anti-money laundering measure system "AMLion"</p> <p>The Company received an order from Mitsubishi UFJ Morgan Stanley Securities Co., Ltd. for the introduction of an anti-money laundering measure and anti-terrorist financing measure system. Mitsubishi UFJ Morgan Stanley Securities Co., Ltd. is the first Japanese securities company to adopt AMLion, and full-fledged operation by January 2022 is being aimed for.</p> |
| June 14, 2021 | DTS | <p>Notice concerning status and completion of treasury stock acquisition</p> <p>Number of shares acquired: 385,200 shares, Total amount: ¥999,871,400, Period: April 30, 2021 to June 11, 2021.</p> |
| May 28, 2021 | DTS | <p>Agreement for acquisition of 100% of shares of I Net Rely Corporation</p> <p>Concluded share transfer agreement for the acquisition of shares of I Net Rely Corporation.</p> <p>Share transfer date: June 28, 2021</p> |
| May 25, 2021 | DTS | <p>Walk in home received highest evaluation from the Vietnam Software & IT Services Association</p> <p>DTS Vietnam entered the living space presentation CAD software "Walk in home" that contracts development from DTS at "Sao Khue 2021," which was sponsored by the Vietnam Software & IT Services Association, and it received the "Sao Khue Award," which is the highest evaluation, in the "Products" and "Services (Development)" divisions in the New Software Products & Services category.</p> |

(Reference) Major News Releases

| Date of release | Company | Title, brief description |
|-----------------|----------|--|
| May 14, 2021 | DTS | Notice concerning introduction of restricted share-based remuneration plan Resolved to introduce a restricted share-based remuneration plan in order to provide incentives for directors (excluding outside directors) and executive officers to sustainably enhance corporate value and in order to promote further value sharing with shareholders. |
| May 1, 2021 | DTS WEST | Began operation of the “Tottori Prefecture Automobile Tax Chatbot,” which utilizes kotosora, in Tottori Prefecture. Tottori Prefecture began operation of the “Tottori Prefecture Automobile Tax Chatbot,” where the AI FAQ solution “kotosora” automatically answers inquiries related to the various automobile tax procedures in place of Tottori’s government employees. |

2Q FY March 2022 Results Presentation

Thank you for your attention.



Caution

Sales and income forecasts included in this document are based on assumptions made on the basis of information currently available, including business trends, economic circumstances, clients' trends, etc., and can be affected by various uncertainties. Actual sales and income may differ materially from the forecasts.