

Financial Data Book_(FY Mar. 2010)



DTS Corporation

<http://www.dts.co.jp/en/>

(1) Financial Highlights(Non-consolidated)

(Unit: JPY Million)

	FY Mar. 2006	FY Mar. 2007	FY Mar. 2008	FY Mar. 2009	FY Mar. 2010	FY Mar. 2011 (Forecast)
Net Sales	36,367	36,908	40,839	38,339	33,939	36,000
Cost of Sales	29,391	29,521	32,795	32,273	29,969	30,500
SG&A Expenses	2,759	3,251	3,326	3,337	3,040	3,200
Operating Income	4,216	4,134	4,717	2,728	929	2,300
Ordinary Income	4,301	4,249	4,939	2,987	1,183	2,450
Income Before Income Taxes	4,300	4,225	4,786	2,776	1,138	2,430
Income Taxes	1,752	1,747	1,920	1,213	454	1,030
Net Income	2,548	2,478	2,865	1,563	683	1,400
Capital Stock	6,113	6,113	6,113	6,113	6,113	—
Shareholders' Equity	26,260	27,733	29,282	29,285	29,244	—
Total Assets	32,628	34,280	35,850	34,984	33,808	—
Shareholders' Equity Per Share(Yen) *	* 2,149.72	* 2,265.28	1,198.73	1,237.56	1,230.01	—
Dividends Per Share(Yen) *	* 60	* 60	* 45	35	35	35
Net Income Per Share(Yen) *	* 203.57	* 202.94	117.13	64.03	28.89	58.88
Equity/Total Assets	80.5%	80.9%	81.7%	83.7%	86.5%	—
ROE	10.1%	9.2%	10.1%	5.3%	2.3%	—
ROA	13.8%	12.7%	14.1%	8.4%	3.4%	—
PER	20.04	20.75	17.07	9.98	32.12	—
Dividend Payout Ratio	29.5%	29.6%	29.9%	53.8%	121.5%	—
DOE	2.8%	2.7%	3.0%	2.9%	2.8%	—
Net cash provided by(used in) operating activities	2,738	3,893	3,403	2,844	1,205	—
Net cash provided by(used in) investing activities	-2,204	-4,695	-361	-1,487	-2,306	—
Net cash provided by(used in) financing activities	-945	-578	-868	-1,402	-730	—
Cash and cash equivalents, end of term	5,532	4,152	6,326	6,280	4,448	—
Employees	2,560	2,470	2,497	2,679	2,783	2,752

* The stocks are divided at the rate of two stocks a stock on October 1, 2007.

(2) Net Sales by Segment(Non-consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010			FY Mar. 2011 (Forecast)		
	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change
		%	%		%	%		%	%		%	%		%	%		%	%
System Engineering Services	23,794	65.4	13.2	24,152	65.4	1.5	-	-	-	-	-	-	-	-	-	-	-	-
Operation Engineering Services	7,265	20.0	11.1	6,329	17.1	-12.9	-	-	-	-	-	-	-	-	-	-	-	-
Network Engineering Services	4,930	13.6	3.7	5,564	15.1	12.9	-	-	-	-	-	-	-	-	-	-	-	-
System Engineering Services *	-	-	-	25,508	69.1	-	28,972	70.9	13.6	25,342	66.1	-12.5	22,880	67.4	-9.7	25,800	71.7	12.8
Operation Engineering Services *	-	-	-	10,537	28.6	-	11,014	27.0	4.5	11,998	31.3	8.9	10,485	30.9	-12.6	9,700	26.9	-7.5
IT Services	35,991	99.0	11.4	36,046	97.7	0.2	39,986	97.9	10.9	37,341	97.4	-6.6	33,365	98.3	-10.6	35,500	98.6	6.4
Product Services	375	1.0	-22.1	861	2.3	129.1	852	2.1	-1.0	997	2.6	17.1	573	1.7	-42.5	500	1.4	-12.9
Net Sales	36,367	100.0	10.9	36,908	100.0	1.5	40,839	100.0	10.7	38,339	100.0	-6.1	33,939	100.0	-11.5	36,000	100.0	6.1

* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(3) Orders by Segment(Non-consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010			FY Mar. 2011 (Forecast)		
	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %
System Engineering Services	22,451	63.5	16.6	25,487	63.9	13.5	-	-	-	-	-	-	-	-	-	-	-	-
Operation Engineering Services	7,600	21.5	9.3	6,053	15.2	-20.3	-	-	-	-	-	-	-	-	-	-	-	-
Network Engineering Services	4,902	13.9	16.6	7,465	18.7	52.3	-	-	-	-	-	-	-	-	-	-	-	-
System Engineering Services *	-	-	-	27,142	68.0	-	30,574	70.1	12.6	23,189	65.7	-24.2	23,561	68.1	1.6	26,000	70.3	10.4
Operation Engineering Services *	-	-	-	11,863	29.7	-	12,107	27.8	2.1	11,231	31.8	-7.2	10,471	30.3	-6.8	10,500	28.4	0.3
IT Services	34,954	98.9	14.9	39,006	97.8	11.6	42,682	97.9	9.4	34,420	97.4	-19.4	34,032	98.4	-1.1	36,500	98.6	7.3
Product Services	373	1.1	-23.7	892	2.2	138.9	924	2.1	3.6	901	2.6	-2.4	570	1.6	-36.8	500	1.4	-12.3
Net Sales	35,328	100.0	14.3	39,898	100.0	12.9	43,606	100.0	9.3	35,322	100.0	-19.0	34,602	100.0	-2.0	37,000	100.0	6.9

* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(4) Orders by Segment, end of terms(Non-consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010			FY Mar. 2011 (Forecast)		
	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change
System Engineering Services	5,456	44.0	-19.7	7,068	46.0	29.5	-	-	-	-	-	-	-	-	-	-	-	-
Operation Engineering Services	4,850	39.2	7.4	4,210	27.4	-13.2	-	-	-	-	-	-	-	-	-	-	-	-
Network Engineering Services	2,059	16.6	-1.4	4,047	26.3	96.5	-	-	-	-	-	-	-	-	-	-	-	-
System Engineering Services *	-	-	-	7,483	48.7	-	9,085	50.1	21.4	6,932	45.8	-23.7	7,613	48.2	9.8	7,813	46.5	2.6
Operation Engineering Services *	-	-	-	7,842	51.0	-	8,935	49.2	13.9	8,168	54.0	-8.6	8,154	51.6	-0.2	8,954	53.3	9.8
IT Services	12,366	99.8	-7.7	15,325	99.6	23.9	18,021	99.3	17.6	15,101	99.8	-16.2	15,768	99.8	4.4	16,768	99.8	6.3
Product Services	23	0.2	-9.4	54	0.4	133.1	126	0.7	131.3	30	0.2	-76.2	26	0.2	-11.1	26	0.2	0.0
Net Sales	12,389	100.0	-7.7	15,380	100.0	24.1	18,147	100.0	18.0	15,131	100.0	-16.6	15,794	100.0	4.4	16,794	100.0	6.3

* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(5) Net Sales by Sector(Non-consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010		
	Amount	Share	Y o Y Change	Amount	Share	Y o Y Change	Amount	Share	Y o Y Change	Amount	Share	Y o Y Change	Amount	Share	Y o Y Change
Finance	12,575	34.6	13.7	12,120	32.8	-3.6	-	-	-	-	-	-	-	-	-
Communications	9,392	25.8	11.3	10,108	27.4	7.6	-	-	-	-	-	-	-	-	-
Public	2,284	6.3	14.8	2,257	6.1	-1.2	-	-	-	-	-	-	-	-	-
Services	8,485	23.4	6.2	7,821	21.2	-7.8	-	-	-	-	-	-	-	-	-
Other	3,252	8.9	15.4	3,738	10.1	14.9	-	-	-	-	-	-	-	-	-
Finance *	-	-	-	12,577	34.1	-	14,546	35.6	15.7	13,136	34.3	-9.7	12,491	36.8	-4.9
Communications *	-	-	-	10,103	27.4	-	10,479	25.7	3.7	9,785	25.5	-6.6	8,636	25.4	-11.7
Public *	-	-	-	2,257	6.1	-	1,683	4.1	-25.4	1,344	3.5	-20.2	1,420	4.2	5.7
Services *	-	-	-	7,382	20.0	-	8,760	21.5	18.7	8,160	21.3	-6.8	7,065	20.8	-13.4
Other *	-	-	-	3,725	10.1	-	4,516	11.1	21.2	4,915	12.8	8.8	3,753	11.1	-23.6
IT Services	35,991	99.0	11.4	36,046	97.7	0.2	39,986	97.9	10.9	37,341	97.4	-6.6	33,365	98.3	-10.6
Product Services	375	1.0	-22.1	861	2.3	129.1	852	2.1	-1.0	997	2.6	17.1	573	1.7	-42.5
Net Sales	36,367	100.0	10.9	36,908	100.0	1.5	40,839	100.0	10.7	38,339	100.0	-6.1	33,939	100.0	-11.5

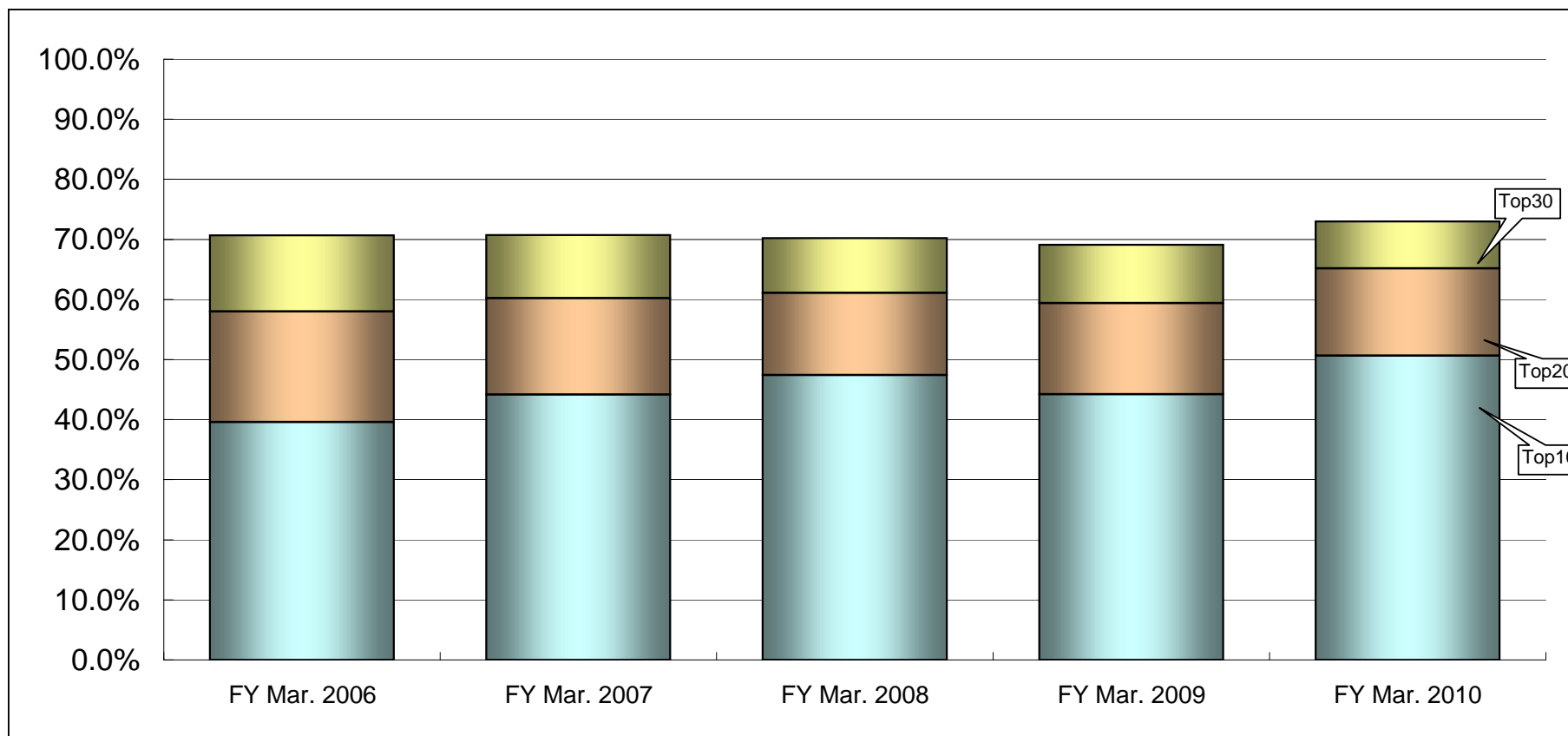
* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(6) The Major Customers(Non-consolidated)

The Major Customers Share

	FY Mar. 2006	FY Mar. 2007	FY Mar. 2008	FY Mar. 2009	FY Mar. 2010
To Top 10	39.6%	44.2%	47.4%	44.2%	50.6%
To Top 20	58.0%	60.2%	61.1%	59.4%	65.2%
To Top 30	70.7%	70.7%	70.2%	69.1%	73.0%
Number of customers	230	236	229	260	263

※IT Services only.



(7) Statement of Income(Non-consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010		
	Amount		Ratio to Sales	Amount		Ratio to Sales	Amount		Ratio to Sales	Amount		Ratio to Sales	Amount		Ratio to Sales
			%			%			%			%			%
I Net Sales															
1. IT Services	35,991			36,046			39,986			37,341			33,365		
2. Product Services	375	36,367	100.0	861	36,908	100.0	852	40,839	100.0	997	38,339	100.0	573	33,939	100.0
II Cost of Sales															
1. IT Services	29,053			28,746			32,029			31,385			29,466		
2. Product Services	337	29,391	80.8	775	29,521	80.0	765	32,795	80.3	887	32,273	84.2	503	29,969	88.3
Gross Profit		6,975	19.2		7,386	20.0		8,044	19.7		6,066	15.8		3,969	11.7
III SG&A Expenses		2,759	7.6		3,251	8.8		3,326	8.1		3,337	8.7		3,040	9.0
Operating Income		4,216	11.6		4,134	11.2		4,717	11.6		2,728	7.1		929	2.7
IV Non-Operating Income		88	0.2		120	0.3		225	0.5		261	0.7		258	0.8
V Non-Operating Expenses		3	0.0		5	0.0		3	0.0		2	0.0		4	0.0
Ordinary Income		4,301	11.8		4,249	11.5		4,939	12.1		2,987	7.8		1,183	3.5
VI Extraordinary Income		1	0.0		36	0.1		-	-		-	-		-	-
VII Extraordinary Losses		2	0.0		61	0.2		153	0.4		210	0.5		184	1.0
Income Before Income Taxes		4,300	11.8		4,225	11.4		4,786	11.7		2,776	7.2		1,531	8.0
Income Taxes-Current	1,711			1,816			1,978			1,067			563		
Income Taxes-Deferred	40	1,752	4.8	-69	1,747	4.7	-58	1,920	4.7	146	1,213	3.2	-	563	2.9
Net Income		2,548	7.0		2,478	6.7		2,865	7.0		1,563	4.1		968	5.0

(8) Balance Sheet(Non-consolidated)

(Unit : JPY Million)

	At end of Mar. 2006		At end of Mar. 2007		At end of Mar. 2008		At end of Mar. 2009		At end of Mar. 2010	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	Amount	Share
(Assets)		%		%		%		%		%
I Current Assets										
1. Cash and Deposits	5,532		4,152		6,326		6,280		4,448	
2. Notes and Accounts Receivable	6,919		6,548		7,164		5,635		5,967	
3. Inventories	664		685		591		1,219		754	
4. Deferred Tax Assets	912		938		971		934		764	
5. Others	237		319		368		1,047		2,218	
6. Allowance for Doubtful Accounts	-0		-0		-0		-0		-0	
Total Current Assets	14,265	43.7	12,643	36.9	15,421	43.0	15,116	43.2	14,151	41.9
II Noncurrent Assets										
1. Property, Plant and Equipment										
(1) Buildings	2,720		2,651		2,517		2,410		2,290	
(2) Machinery and Equipment	6		5		4		3		3	
(3) Furniture and Fixtures	278		266		230		210		152	
(4) Land	6,319		6,319		6,319		6,319		6,319	
Total Property, Plant and Equipment	9,324	28.6	9,243	26.9	9,072	25.3	8,944	25.6	8,765	25.9
2. Intangible Assets										
(1) Goodwill	-		71		56		105		50	
(2) Right of Trademark	2		1		1		1		1	
(3) Software	3,503		3,267		3,167		3,027		3,048	
(4) Others	10		9		9		9		9	
Total Intangible Assets	3,515	10.8	3,349	9.8	3,234	9.0	3,143	9.0	3,108	9.2
3. Investments and Other Assets										
(1) Investments Securities	3,878		3,212		1,929		1,506		1,476	
(2) Stocks of Subsidiaries and Affiliates	1,242		5,427		5,330		5,137		5,237	
(3) Investments in Capital of Subsidiaries and Affiliates	-		-		74		203		203	
(4) Long-Term Prepaid Expenses	25		31		35		42		28	
(5) Guaranty Money	58		82		157		165		180	
(6) Insurance Funds	231		195		198		383		401	
(7) Deferred Tax Assets	-		-		302		262		176	
(8) Others	85		93		93		78		78	
Total Investments and Other Assets	5,523	16.9	9,044	26.4	8,122	22.7	7,780	22.2	7,782	23.0
Total Noncurrent Assets	18,363	56.3	21,637	63.1	20,429	57.0	19,868	56.8	19,656	58.1
Total Assets	32,628	100.0	34,280	100.0	35,850	100.0	34,984	100.0	33,808	100.0

(8) Balance Sheet(Non-consolidated)

(Unit : JPY Million)

	At end of Mar. 2006		At end of Mar. 2007		At end of Mar. 2008		At end of Mar. 2009		At end of Mar. 2010	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	Amount	Share
(Liabilities)		%		%		%		%		%
I Current Liabilities										
1. Accounts Payable-Trade	1,420		1,582		1,771		1,574		1,230	
2. Accrued Amount Payable	907		1,148		1,005		656		647	
3. Accrued Expenses	211		218		229		220		209	
4. Income Taxes Payable	1,254		1,295		1,301		552		172	
5. Accrued Consumption Taxes	464		386		384		292		288	
6. Advances Received	16		15		29		52		77	
7. Deposits Received	69		163		84		88		98	
8. Provision for Bonuses	1,421		1,414		1,484		1,803		1,553	
9. Provision for Directors' Bonuses	-		48		46		37		27	
10. Provision for Loss on Order Received	-		44		25		163		39	
11. Others	39		38		40		42		44	
Total Current Liabilities	5,804	17.8	6,355	18.5	6,402	17.8	5,484	15.7	4,388	13.0
II Noncurrent Liabilities										
1. Deferred Tax Liabilities	316		28		-		-		-	
2. Provision for Retirement Benefits	27		35		58		78		-	
3. Provision for Directors' Retirement Benefits	219		127		107		120		-	
4. Long-term accounts payable-other	-		-		-		-		175	
5. Others	-		-		0		16		0	
Total Noncurrent Liabilities	563	1.7	191	0.6	166	0.5	215	0.6	175	0.5
Total Liabilities	6,367	19.5	6,547	19.1	6,568	18.3	5,699	16.3	4,564	13.5

(8) Balance Sheet(Non-consolidated)

(Unit : JPY Million)

	At end of Mar. 2006		At end of Mar. 2007		At end of Mar. 2008		At end of Mar. 2009		At end of Mar. 2010	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	Amount	Share
(Shareholders' Equity)		%		%		%		%		%
I Capital Stock	6,113	18.7								
II Total Capital Surplus	6,194	19.0								
III Total Retained Earnings	14,261	43.7								
IV Valuation Difference on Available-for-Sale Securities	903	2.8								
V Treasury Stock	-1,211	-3.7								
Total Shareholders' Equity	26,260	80.5								
Total Liabilities and Shareholders' Equity	32,628	100.0								
(Net Assets)										
I Shareholders' Equity										
1. Capital Stock			6,113	17.8	6,113	17.0	6,113	17.5	6,113	18.1
2. Total Capital Surplus			6,190	18.1	6,190	17.3	6,193	17.7	6,190	18.3
3. Total Retained Earnings			15,925	46.5	18,054	50.4	18,640	53.3	18,477	54.7
4. Treasury Stock			-1,043	-3.1	-1,178	-3.3	-1,608	-4.6	-1,493	-4.4
Total Shareholders' Equity			27,185	79.3	29,180	81.4	29,337	83.9	29,288	86.6
II Valuation and Translation Adjustments										
Valuation Difference on Available-for-Sale Securities			547	1.6	101	0.3	-52	-0.1	-43	-0.1
			547	1.6	101	0.3	-52	-0.1	-43	-0.1
Total Net Assets			27,733	80.9	29,282	81.7	29,285	83.7	29,244	86.5
Total Liabilities and Net Assets			34,280	100.0	35,850	100.0	34,984	100.0	33,808	100.0

(1) Financial Highlights(Consolidated)

(Unit : JPY Million)

	FY Mar. 2006	FY Mar. 2007	FY Mar. 2008	FY Mar. 2009	FY Mar. 2010	FY Mar. 2011 (Forecast)
Net Sales	42,952	51,969	61,801	59,995	52,503	60,500
Cost of Sales	35,009	42,290	50,105	50,327	45,768	51,000
SG&A Expenses	3,337	4,924	6,097	6,186	5,564	6,200
Operating Income	4,605	4,754	5,598	3,482	1,170	3,300
Ordinary Income	4,676	4,784	5,634	3,587	1,364	3,400
Income Before Taxes and Other Adjustments	4,675	4,905	5,652	3,451	1,050	3,350
Income Taxes	1,933	2,192	2,527	1,762	671	1,000
Minority interests in Net Income	86	147	183	175	100	150
Net Income	2,655	2,565	2,941	1,513	278	2,200
Shareholders' Equity	26,547	28,826	30,906	30,965	30,568	-
Total Assets	34,785	41,713	43,033	40,515	41,271	-
Shareholders' Equity Per Share(Yen) *	* 2,172.36	* 2,294.95	1,216.52	1,253.58	1,229.02	-
Net Income Per Share(Yen) *	* 211.49	* 210.09	120.22	62.02	11.76	92.53
Equity/Total Assets	76.3%	67.4%	69.1%	73.2%	70.8%	-
ROE	10.4%	9.4%	10.2%	5.1%	0.9%	-
ROA	14.1%	12.5%	13.3%	8.6%	3.3%	-
Net cash provided by(used in) operating activities	3,062	4,468	4,782	3,056	1,922	-
Net cash provided by(used in) investing activities	-1,991	-2,524	-230	-773	-2,134	-
Net cash provided by(used in) financing activities	-893	-1,110	-1,245	-2,784	-1,161	-
Cash and cash equivalents, end of term	7,102	7,935	11,242	10,740	9,366	-
Employees	2,970	3,975	4,170	4,329	4,571	4,548

* The stocks are divided at the rate of two stocks a stock on October 1, 2007.

(2) Net Sales by Segment(Consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010			FY Mar. 2011 (Forecast)		
	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %	Amount	Share %	YoY Change %
System Engineering Services	25,977	60.5	12.7	33,840	65.1	30.3	-	-	-	-	-	-	-	-	-	-	-	-
Operation Engineering Services	8,049	18.7	10.1	7,203	13.9	-10.5	-	-	-	-	-	-	-	-	-	-	-	-
Network Engineering Services	5,033	11.7	5.3	5,675	10.9	12.8	-	-	-	-	-	-	-	-	-	-	-	-
System Engineering Services *	-	-	-	35,197	67.7	-	44,121	71.4	25.4	40,786	68.0	-7.6	34,630	66.0	-15.1	38,400	63.5	10.9
Operation Engineering Services *	-	-	-	11,522	22.2	-	11,957	19.3	3.8	12,713	21.2	6.3	11,432	21.8	-10.1	12,400	20.5	8.5
IT Services	39,060	90.9	11.1	46,719	89.9	19.6	56,078	90.7	20.0	53,500	89.2	-4.6	46,063	87.7	-13.9	50,800	84.0	10.3
Product Services	471	1.1	-15.6	1,015	2.0	115.3	958	1.6	-5.6	1,117	1.9	16.5	1,422	2.7	27.3	5,230	8.6	267.7
Stuffing Services	3,420	8.0	54.3	4,233	8.1	23.8	4,752	7.7	12.3	5,359	8.9	12.8	5,004	9.5	-6.6	4,450	7.4	-11.1
Education *	-	-	-	-	-	-	10	0.0	-	19	0.0	80.1	13	0.0	-30.3	20	0.0	48.0
Other Services	3,891	9.1	40.2	5,249	10.1	34.9	5,722	9.3	9.0	6,495	10.8	13.5	6,440	12.3	-0.9	9,700	16.0	50.6
Net Sales	42,952	100.0	13.2	51,969	100.0	21.0	61,801	100.0	18.9	59,995	100.0	-2.9	52,503	100.0	-12.5	60,500	100.0	15.2

* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(3) Orders by Segment(Consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010			FY Mar. 2011 (Forecast)		
	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change
System Engineering Services	26,531	60.3	24.9	37,864	64.6	42.7	-	-	-	-	-	-	-	-	-	-	-	-
Operation Engineering Services	8,558	19.4	10.0	6,943	11.8	-18.9	-	-	-	-	-	-	-	-	-	-	-	-
Network Engineering Services	5,010	11.4	19.7	7,558	12.9	50.9	-	-	-	-	-	-	-	-	-	-	-	-
System Engineering Services *	-	-	-	39,249	67.0	-	43,727	70.1	11.4	38,591	68.5	-11.7	34,673	65.0	-10.2	38,800	62.9	11.9
Operation Engineering Services *	-	-	-	13,117	22.4	-	12,966	20.8	-1.2	11,923	21.2	-8.0	12,386	23.2	3.9	13,200	21.4	6.6
IT Services	40,100	91.1	20.7	52,366	89.3	30.6	56,694	90.9	8.3	50,514	89.7	-10.9	47,059	88.3	-6.8	52,000	84.3	10.5
Product Services	469	1.1	-12.3	1,047	1.8	123.2	1,034	1.7	-1.2	1,015	1.8	-1.8	1,419	2.7	39.8	5,280	8.6	271.8
Stuffing Services	3,430	7.8	40.2	5,194	8.9	51.4	4,659	7.5	-10.3	4,742	8.4	1.8	4,837	9.1	2.0	4,400	7.1	-9.0
Education *	-	-	-	-	-	-	12	0.0	-	26	0.0	113.4	6	0.0	-73.7	20	0.0	189.2
Other Services	3,899	8.9	30.8	6,241	10.7	60.1	5,706	9.1	-8.6	5,784	10.3	1.4	6,264	11.7	8.3	9,700	15.7	54.8
Net Sales	43,999	100.0	21.6	58,608	100.0	33.2	62,400	100.0	6.5	56,299	100.0	-9.8	53,324	100.0	-5.3	61,700	100.0	15.7

* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(4) Orders by Segment, end of terms(Consolidated)

(Unit : JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010			FY Mar. 2011 (Forecast)		
	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change	Amount	Share	YoY Change
System Engineering Services	7,893	47.5	7.5	12,194	52.5	54.5	-	-	-	-	-	-	-	-	-	-	-	-
Operation Engineering Services	5,421	32.7	10.4	4,797	20.6	-11.5	-	-	-	-	-	-	-	-	-	-	-	-
Network Engineering Services	2,107	12.7	-1.1	4,078	17.5	93.5	-	-	-	-	-	-	-	-	-	-	-	-
System Engineering Services *	-	-	-	12,609	54.2	-	12,215	51.2	-3.1	10,020	49.7	-18.0	10,063	48.0	0.4	10,463	47.2	4.0
Operation Engineering Services *	-	-	-	8,460	36.4	-	9,469	39.7	11.9	8,679	43.1	-8.3	9,632	45.9	11.0	10,432	47.1	8.3
IT Services	15,422	92.9	7.2	21,069	90.6	36.6	21,685	90.9	2.9	18,699	92.8	-13.8	19,696	93.9	5.3	20,896	94.2	6.1
Product Services	23	0.1	-9.4	55	0.2	135.7	131	0.6	138.1	29	0.1	-77.3	27	0.1	-7.8	77	0.3	181.8
Stuffing Services	1,162	7.0	0.9	2,123	9.1	82.7	2,029	8.5	-4.4	1,413	7.0	-30.4	1,246	5.9	-11.8	1,196	5.4	-4.0
Education *	-	-	-	-	-	-	1	0.0	-	8	0.0	447.0	1	0.0	-78.6	1	0.0	0.0
Other Services	1,185	7.1	0.6	2,178	9.4	83.7	2,162	9.1	-0.7	1,451	7.2	-32.9	1,276	6.1	-12.1	1,276	5.8	0.0
Net Sales	16,608	100.0	6.7	23,247	100.0	40.0	23,847	100.0	2.6	20,151	100.0	-15.5	20,972	100.0	4.1	22,172	100.0	5.7

* The article composition has been changed since the period on March, 2008. The numerical value before and after the change is described in parallel about the period on March, 2007.

(5) Statement of Income(Consolidated)

(Unit: JPY Million)

	FY Mar. 2006			FY Mar. 2007			FY Mar. 2008			FY Mar. 2009			FY Mar. 2010		
	Amount		Ratio to Sales	Amount		Ratio to Sales	Amount		Ratio to Sales	Amount		Ratio to Sales	Amount		Ratio to Sales
			%			%			%			%			%
I Net Sales		42,952	100.0		51,969	100.0		61,801	100.0		59,995	100.0		52,503	100.0
II Cost of Sales		35,009	81.5		42,290	81.4		50,105	81.1		50,327	83.9		45,768	87.2
Gross Profit		7,943	18.5		9,678	18.6		11,695	18.9		9,668	16.1		6,735	12.8
III SG&A Expenses		3,337	7.8		4,924	9.5		6,097	9.8		6,186	10.3		5,564	10.6
Operating Income		4,605	10.7		4,754	9.1		5,598	9.1		3,482	5.8		1,170	2.2
IV Non-Operating Income		74	0.2		148	0.3		170	0.2		139	0.2		211	0.4
V Non-Operating Expenses		3	0.0		117	0.2		135	0.2		34	0.1		17	0.0
Ordinary Income		4,676	10.9		4,784	9.2		5,634	9.1		3,587	6.0		1,364	2.6
VI Extraordinary Income		1	0.0		129	0.2		111	0.2		-	-		-	-
VII Extraordinary Loss		2	0.0		8	0.0		93	0.2		136	0.2		314	0.6
Income Before Income Taxes		4,675	10.9		4,905	9.4		5,652	9.1		3,451	5.8		1,050	2.0
Income Taxes-Current	1,918			2,337			2,558			1,598			540		
Income Taxes-Deferred	14	1,933	4.5	-145	2,192	4.2	-30	2,527	4.0	163	1,762	2.9	131	671	1.3
Minority interests in Income		86	0.2		147	0.3		183	0.3		175	0.3		100	0.2
Net Income		2,655	6.2		2,565	4.9		2,941	4.8		1,513	2.5		278	0.5

(6) Balance Sheet(Consolidated)

(Unit : JPY Million)

	At end of Mar. 2006		At end of Mar. 2007		At end of Mar. 2008		At end of Mar. 2009		At end of Mar. 2010	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	Amount	Share
(Assets)		%		%		%		%		%
I Current Assets										
1. Cash and Deposits	7,102		8,015		11,330		10,770		9,691	
2. Notes and Accounts Receivable-Trade	8,052		9,398		9,755		8,680		9,521	
3. Inventories	703		954		767		1,320		1,220	
4. Deferred Tax Assets	1,016		1,171		1,206		1,169		1,016	
5. Others	240		601		566		584		1,451	
6. Allowance for Doubtful Accounts	-6		-188		-195		-196		-203	
Total Current Assets	17,109	49.2	19,952	47.8	23,430	54.4	22,328	55.1	22,699	55.0
II Noncurrent Assets										
1. Property, Plant and Equipment										
(1) Buildings and Structures	2,732		2,806		2,681		2,581		2,540	
(2) Land	6,319		6,431		6,431		6,431		6,431	
(3) Others	303		312		294		265		236	
	9,355	26.9	9,550	22.9	9,407	21.9	9,278	22.9	9,208	22.3
2. Intangible Assets										
(1) Goodwill	-		4,474		3,668		2,741		2,700	
(2) Software	3,506		3,316		3,298		3,147		2,925	
(3) Others	17		23		24		23		21	
	3,523	10.1	7,814	18.8	6,990	16.2	5,912	14.6	5,647	13.7
3. Investments and Other Assets										
(1) Investments Securities	4,264		3,566		1,969		1,531		1,506	
(2) Deferred Tax Assets	33		69		342		289		907	
(3) Others	496		757		892		1,175		1,301	
	4,793	13.8	4,393	10.5	3,204	7.5	2,996	7.4	3,715	9.0
Total Noncurrent Assets	17,672	50.8	21,758	52.2	19,603	45.6	18,187	44.9	18,571	45.0
III Deferred Assets	3	0.0	2	0.0	-	-	-	-	-	-
Total Assets	34,785	100.0	41,713	100.0	43,033	100.0	40,515	100.0	41,271	100.0

(6) Balance Sheet(Consolidated)

(Unit : JPY Million)

	At end of Mar. 2006		At end of Mar. 2007		At end of Mar. 2008		At end of Mar. 2009		At end of Mar. 2010	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	Amount	Share
I Current Liabilities		%		%		%		%		%
1. Accounts Payable-Trade	1,544		2,215		2,212		1,998		2,293	
2. Short-Term Loans Payable	-		308		913		45		411	
3. Current portion of bonds	-		-		-		-		120	
4. Current Portion of Long-Term Loans Payable	-		1,286		433		344		430	
5. Accounts Payable	1,465		1,933		1,690		1,328		1,643	
6. Income Taxes Payable	1,420		1,668		1,686		845		340	
7. Provision for Bonuses	1,581		1,950		2,031		2,370		2,036	
8. Provision for Directors' Bonuses	-		66		57		53		41	
9. Provision for Loss on Order Received	-		44		25		163		52	
10. Allowance for Compensation for Damage	-		-		60		-		-	
11. Others	990		1,235		1,295		1,081		2,054	
Total Current Liabilities	7,002	20.1	10,709	25.7	10,407	24.2	8,231	20.3	9,423	22.8
II Noncurrent Liabilities										
1. Bonds payable	-		-		-		-		340	
2. Long-Term Loans Payable	-		1,317		819		453		19	
3. Deferred Tax Liabilities	316		35		1		-		-	
4. Provision for Retirement Benefits	89		405		461		472		500	
5. Provision for Directors' Retirement	253		360		391		364		241	
6. Long-term accounts payable-other	-		27		17		25		176	
7. Others	1		30		27		2		2	
Total Noncurrent Liabilities	661	1.9	2,177	5.2	1,719	4.0	1,318	3.3	1,278	3.1
Total Liabilities	7,663	22.0	12,887	30.9	12,127	28.2	9,550	23.6	10,702	25.9
(Minority Interests)										
Minority Interests	573	1.7	-	-	-	-	-	-	-	-

(6) Balance Sheet(Consolidated)

(Unit : JPY Million)

	At end of Mar. 2006		At end of Mar. 2007		At end of Mar. 2008		At end of Mar. 2009		At end of Mar. 2010	
	Amount	Share	Amount	Share	Amount	Share	Amount	Share	Amount	Share
(Shareholders' Equity)		%		%		%		%		%
I Capital Stock	6,113	17.6								
II Capital Surplus	6,194	17.8								
III Retained Earnings	14,550	41.8								
IV Valuation difference on available-for-sale securities	901	2.6								
V Treasury Stock	-1,211	-3.5								
Total Shareholders' Equity	26,547	76.3								
Total Liabilities, Minority interests	34,785	100.0								
(Net Assets)										
I Shareholders' Equity										
1. Capital Stock			6,113	14.7	6,113	14.2	6,113	15.1	6,113	14.8
2. Capital Surplus			6,190	14.8	6,190	14.4	6,193	15.3	6,190	15.0
3. Retained Earnings			16,289	39.0	18,494	43.0	19,030	47.0	18,462	44.7
4. Treasury Stock			-1,043	-2.5	-1,178	-2.8	-1,608	-4.0	-1,493	-3.6
Total Shareholders' Equity			27,549	66.0	29,620	68.8	29,728	73.4	29,273	70.9
II Valuation and Translation Adjustments										
Valuation Difference on Available-for-Sale Securities			546	1.3	96	0.2	-63	-0.2	-52	-0.1
			546	1.3	96	0.2	-63	-0.2	-52	-0.1
III Minority interests			730	1.8	1,189	2.8	1,301	3.2	1,348	3.3
Total Net Assets			28,826	69.1	30,906	71.8	30,965	76.4	30,568	74.1
Total Liabilities and Net Assets			41,713	100.0	43,033	100.0	40,515	100.0	41,271	100.0